

### COMPANY INFORMATION

#### **Board of Directors**

Mr. Abdul Jalil Jamil

- Chairman

Mr. 7afar Mahmood

- Chief Executive Officer

Mr. Imran Afzal

Mr. Aamir Jamil

Mr. Javed Saleem Arif

Mr. M. Saeed-uz-Zaman

Mr. Muhammad Yahya Khan

Mr. Mohsin Tariq

Mr. Saqib Raza

Mr. Abdul Jaleel Shaikh

(Nominee - Pak Brunei Investment Company Limited)

#### **Executive Management**

Mr. Zafar Mahmood

Mr. Khalid Mumtaz Qazi

Mr Imran Afzal

Mr. Umar lobal

Mr. Aamir Jamil

#### **Chief Financial Officer**

Mr. Aamir Jamil

#### **Company Secretary**

Mr. Muhammad Inam-ur-Rahim

#### **Audit Committee**

Mr. Javed Saleem Arif

- Chairman

Mr. M. Saeed-uz-Zaman

- Member

Mr. Abdul Jaleel Shaikh - Member

#### **Human Resource & Remuneration Committee**

Mr. M. Saeed-uz-Zaman

- Chairman

Mr. Muhammad Yahya Khan

- Member

Mr. Zafar Mahmood

- Member

#### **External Auditors**

EY Ford Rhodes

Chartered Accountants

#### Legal Advisor

Cornelius, Lane & Mufti

Advocates & Solicitors

#### Shares' Registrar

Corplink (Pvt.) Limited

Wings Arcade, 1-K (Commercial),

Model Town, Lahore.

Tel: +92 42 35916714 & 19

Fax: +92 42 35869037

www.corplink.com.pk

#### **Bankers**

The Bank of Punjab

Habib Bank Limited

Standard Chartered Bank (Pakistan) Limited

Samba Bank Limited

Pak Brunei Investment Company Limited

Soneri Bank Limited

Askari Bank Limited

National Bank of Pakistan

MCB Bank Limited

Al Baraka Bank (Pakistan) Limited

Meezan Bank Limited

#### Registered Office / Factory

14.8 km., Sheikhupura-Faisalabad Road,

Bhikhi, District Sheikhupura, Pakistan.

Tel: +92 56 3883001-7

Fax: +92 56 3883010

Cell: +92 301-8221151, 301-8483950

#### Lahore Office

12-B, New Muslim Town,

Lahore, Pakistan.

Tel: +92 42 35926090-93

Fax: +92 42 35926099

#### Web Site

www.nimir.com.pk

Quarterly Report 2018 \_\_\_\_\_\_\_\_ 1

### **DIRECTORS' REPORT**

The directors are pleased to present their review report on the unaudited financial results of the Company for the nine months period ended March 31, 2018. The synopsis of the results is as under:

	March	March	
	31, 2018	31, 2017	Increase
	Rupees i	n million	% age
Sales Revenue	8,613	5,401	59%
Gross Profit	1,164	786	48%
Pre-Tax Profit	708	511	39%
Profit after Tax	478	351	36%
Earnings per share (Rs.)	4.32	3.18	36%

Alhamdulillah, we have completed another successful quarter and nine months' period ended March 31, 2018. Taking advantage of the extra volumes generated through the up-gradation of the plant, your company recorded an impressive growth of 59% in the top line.

The overall advancement and up-gradation of the plant has now been completed. As a result of increased turnover and achieving economies of scale equivalent to international level, the Company posted gross profit of Rs. 1,164 million, pre-tax profit of Rs. 708 million and after tax profit of Rs. 478 million showing an increase of 48%, 39% and 36% respectively over corresponding period last year.

The last quarter of the year is expected to maintain the momentum of the growth and yield positive results to make the current financial year another success; both in terms of top and bottom lines, Insha Allah.

For and on the behalf of the Board

Lahore April 24, 2018 Aamir Jamil Director Zafar Mahmood Chief Executive Officer

### ڈائر کیٹرزر بورٹ

ڈ ائر کیٹرز 31 مارچ 2018ء کوختم ہونے والی نو ماہی کے لئے کمپنی کی غیر نظر ثانی شدہ مالی حسابات کے ساتھ اپنی جائز ہ ریورٹ پیش کرتے ہوئے خوشی محسوں کررہے ہیں۔

ہونے والی نوماہی کے لئے مالیاتی نتائج کا تجزیہ حسبِ ذیل ہے:	31 مارچ2018ء کوختم
	/ 27 <b>20 100 200 1</b>

	مارچ	مارچ	
اضافه فی صد	31, 2017	31,2018	
	ن میں	رو پے میر	
59%	5,401	8,613	فروخت کی آمد نی
48%	786	1,164	مجموعي منافع
39%	511	708	ٹیکس سے پہلے منافع
36%	351	478	مبیس کے بعد منافع شکس کے بعد منافع
36%	3.18	4.32	فی شیئرآ مدنی (روپے)

الحمدللہ، ہم نے ایک اور کا میاب سے ماہی اور 31 مارچ 2018ء کوختم ہونے والی نو ماہی کممل کرلی ہے۔ پلانٹ کی اپ گریڈیشن کے ذریعے پیداشدہ اضافی حجم کا فائدہ اُٹھاتے ہوئے، آپ کی کمپنی نے ٹاپ لائن میں 55% کی متاثر کن نمودرج کی ہے۔

پلانٹ کی مجموعی ایڈوانسمنٹ اوراپ گریڈیشن اب مکمل ہوگئ ہے۔اضافی آمدنی اور بین الاقوامی سطے کے مساوی پیانہ کی محموعی منافع ،708 ملین روپے مساوی پیانہ کی معیشت حاصل کرنے کے نتیجے میں ، کمپنی نے 1,164 ملین روپے کا مجموعی منافع اور 478 ملین روپے کا بعداز ٹیکس منافع درج کیا ہے جوگزشتہ سال کی اسی مدت سے بالتر تیب کا بھی 36%، 36% کا اضافہ ظاہر کرر ہاہے۔

انشاءالله،سال کی آخری سه ماہی میں نمو کی رفتار برقر ارر ہنے کی تو قع ہےاور پیداواری مثبت نتائج ٹاپ اور نچلی لائنز دونوں کے لحاظ سے موجودہ مالی سال کوایک اور کا میاب سال بنا ئیں گے۔

منجانب بور ڈ الا مور عامر مجمول خمود عامر مجمول خمود اگر کیٹر آفیسر 124 پریل 2018ء فیسر

Quarterly Report 2018 \_\_\_\_\_\_

# CONDENSED INTERIM BALANCE SHEET AS AT MARCH 31, 2018

	Note	Unaudited March 31, 2018 Rs '000'	Audited June 30, 2017 Rs '000'
ASSETS			
NON CURRENT ASSETS			
Property, plant and equipment	3	2,547,832	2,230,437
Intangible assets		1,132	1,754
Investment in subsidiary	4	281,852	281,852
Long term deposits		2,866,611	2,547,922
CURRENT ASSETS		2,000,011	2,011,022
Stores, spares and loose tools		124,623	170,303
Stock in trade	5	2,060,119	1,274,615
Trade debts - Considered good - Unsecured		1,522,768	983,440
Loans and advances		161,060	55,336
Trade deposits and short term prepayments Other receivables		23,646 33,345	12,256
Tax refund due from Government		368,465	18,356   396,639
Cash and bank balances		13,910	15,516
		4,307,936	2,926,461
TOTAL ASSETS		7,174,547	5,474,383
EQUITY AND LIABILITIES			
Authorized Capital 145,000,000 ( June 30, 2017: 145,000,000)		1,450,000	1,450,000
Ordinary Shares of Rs. 10/- each  Issued, subscribed and paid up capital			
110,590,546 ( June 30, 2017: 110,590,546)		1,105,905	1,105,905
Ordinary Shares of Rs. 10/- each			
Revenue Reserve - Unappropriated profit		1,295,181	1,038,425
NON CURRENT LIABILITIES		2,401,086	2,144,330
Long term loan-secured	6	424,362	259,262
Liabilities against assets subject to finance lease		69,421	94,614
Deferred tax liability		278,453	213,100
CURRENT LIABILITIES		772,236	566,976
Trade and other payable		1,392,975	414,756
Net defined benefits liability-funded gratuity		49,367	47,367
Mark up accrued		35,443	27,495
Unclaimed dividend		4,302	2,416
Dividend payable		110,591	-
Short term borrowings - secured	7	1,944,351	1,861,588
Current maturity of long term loan-secured  Current maturity of liabilities against assets subject to finance lease	6	162,998	127,604 36,939
Provision for taxation		39,364 261,834	244,912
1.5.15.01101 takatori		4,001,225	2,763,077
Contingencies and commitments	8	-	
		7,174,547	

The annexed notes from 1 to 12 form an integral part to this unaudited condensed interim financial information.

Chief Executive Officer



# CONDENSED INTERIM PROFIT AND LOSS ACCOUNT (UN-AUDITED) FOR THE NINE MONTHS PERIOD ENDED MARCH 31, 2018

		Nine mo	onths ended	Three n	nonths ended
		March	March	March	March
	Note	31, 2018	31, 2017	31, 2018	31, 2017
		Rs "000"	Rs "000"	Rs "000"	Rs "000"
Sales	9	8,613,328	5,401,141	3,096,538	1,903,942
Cost of sales	10	(7,449,540)	(4,614,851)	(2,711,574)	(1,650,297)
Gross profit		1,163,788	786,290	384,964	253,645
Distribution costs		(101,852)	(87,160)	(35,193)	(31,030)
Administrative expenses		(117,278)	(83,286)	(39,672)	(28,462)
		(219,130)	(170,446)	(74,865)	(59,492)
Operating profit		944,658	615,844	310,099	194,153
Other expenses		(52,505)	(38,360)	(17,594)	(12,821)
Other income		12,520	30,793	5,234	26,002
Foreign exchange loss		(48,756)	(6,149)	(12,551)	(2,182)
Finance costs		(147,483)	(91,440)	(47,782)	(32,160)
Profit before taxation		708,434	510,688	237,406	172,992
Taxation					
Current		(165,144)	(86,817)	(37,998)	(6,045)
Deferred		(65,353)	(72,590)	(20,608)	(34,779)
		(230,497)	(159,407)	(58,606)	(40,824)
Profit for the period		477,937	351,281	178,800	132,168
Earnings per share - Basic and diluted (	Rs.)	4.32	3.18	1.62	1.20

The annexed notes from 1 to 12 form an integral part to this unaudited condensed interim financial information.

Chief Executive Officer



Chief Financial Officer

Quarterly Report 2018 \_\_\_\_\_\_\_\_ 5

# CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (UN-AUDITED) FOR THE NINE MONTHS PERIOD ENDED MARCH 31, 2018

	Nine months ended		Three months ended	
	March	March	March	March
	31, 2018	31, 2017	31, 2018	31, 2017
	Rs "000"	Rs "000"	Rs "000"	Rs "000"
Profit for the period	477,937	351,281	178,800	132,168
Other comprehensive income	-	=	-	=
Total comprehensive income for the period	477,937	351,281	178,800	132,168

The annexed notes from 1 to 12 form an integral part to this unaudited condensed interim financial information.

Chief Executive Officer



# CONDENSED INTERIM CASH FLOW STATEMENT (UN-AUDITED) FOR THE NINE MONTHS PERIOD ENDED MARCH 31, 2018

	March 31, 2018	March 31, 2017
CASH FLOW FROM OPERATING ACTIVITIES	Rs '000'	Rs '000'
Profit before taxation	708,434	510,688
Adjustment for:		
Depreciation Amortization Gain on disposal of property, plant and equipment Markup on loan to subsidiary Markup expense	151,297 622 (3,256) 132,677	119,483 723 (7,124) (23,603) 86,642
Foreign exchange loss-Unrealized Provision for gratuity fund Workers' profit participation fund Workers' welfare fund	5,917 9,000 38,047 14,458	7,200 27,427 10,422
	348,762	221,170
Operating profit before working capital changes	1,057,196	731,858
Decrease/(increase) in current assets Stores and spares and loose tools Stock in trade Trade debts Loans and advances Trade deposits and short term prepayments Other receivables Tax refunds due from Government	45,680 (785,504) (539,328) (105,724) (11,390) (14,989) 150,892	8,557 (387,834) (258,529) (72,212) (6,252) (3,284) 17,771
Increase in current liabilities	(1,200,000)	(101,100)
Trade and other payable	964,236	263,053
Cash generated from operations	761,069	293,128
Contribution to gratuity fund Markup paid Dividend paid Tax paid Workers' profit participation fund paid Workers' welfare fund	(7,000) (124,729) (108,704) (270,941) (32,000) (12,438) (555,812)	(15,000) (86,397) (9,719) (190,646) (32,507) (8,392) (342,661)
Net cash generated from / (used in) operating activities	205,257	(49,533)
CASH FLOW FROM INVESTING ACTIVITIES		
Purchase of property, plant & equipment Purchase of intangible assets Addition in capital work in progress Proceeds from disposal of property, plant and equipment Long term deposits	(35,024) - (433,922) 3,510 (1,916)	(43,803) (2,038) (330,987) 7,350 (6,087)
Net cash used in investing activities	(467,352)	(375,565)
CASH FLOW FROM FINANCING ACTIVITIES		
Short term borrowing Proceeds from long term loan Repayment of long term loan New liability against assets subject to finance lease Repayment of liabilities against assets subject to finance lease	82,763 290,567 (90,073) 6,507 (29,275)	471,509 38,560 (75,000) 26,230 (22,242)
Net cash generated from financing activities	260,489	439,057
Net (decrease) / increase in cash and cash equivalents	(1,606)	13,959
Cash and cash equivalents at the beginning of the period	15,516	61,677
CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD	13,910	75,636
The annexed notes from 1 to 12 form an integral part to this unaudited condensed	d interim financial information.	

Chief Executive Officer





# CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UN-AUDITED) FOR THE NINE MONTHS PERIOD ENDED MARCH 31, 2018

	Issued, Subscribed and paid up Share Capital	Revenue Reserve- Unappropriated Profit	Total Equity
	Rs '000'	Rs '000'	Rs '000'
Balance as on July 01, 2016	1,105,905	681,956	1,787,861
Interim dividend for half year ended December 31, 2016 at the rate Rs. 1 per share	-	(110,591)	(110,591)
Total comprehensive income for the nine months ended March 31, 2017	-	351,281	351,281
Balance as on March 31, 2017	1,105,905	922,646	2,028,551
Balance as on July 01, 2017	1,105,905	1,038,425	2,144,330
Final dividend for the year ended June 30, 2017 at the rate Rs. 1 per share	-	(110,591)	(110,591)
Interim dividend half year ended December 31, 2017 at the rate Rs. 1 per share	-	(110,591)	(110,591)
Total comprehensive income for the nine months ended March 31, 2018	-	477,937	477,937
Balance as on March 31, 2018	1,105,905	1,295,181	2,401,086

The annexed notes from 1 to 12 form an integral part to this unaudited condensed interim financial information.

Chief Executive Officer

Director

### NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION FOR THE NINE MONTHS PERIOD ENDED MARCH 31, 2018 (UN-AUDITED)

#### 1 THE COMPANY AND ITS OPERATIONS

Nimir Industrial Chemicals (the "Company") was incorporated in Pakistan as a public limited Company and its shares are listed on Pakistan Stock Exchange Limited. The Company is a subsidiary of Nimir Resources (Private) Limited which holds 56.74% of the Company. The registered office of the Company is situated at 14.8 km, Sheikhupura-Faisalabad Road, Bhikhi, District Sheikhupura, Pakistan. The Company is engaged in manufacturing and sale of industrial chemicals product.

#### BASIS OF PREPARATION AND SIGNIFICANT ACCOUNTING POLICIES

- 2.1 These condensed interim financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards as applicable in Pakistan for interim financial reporting comprise of: -International accounting standard (IAS) 34, Interim Financial Reporting, issued by the International Accounting Standards Board (IASB) as notified under the Companies Act 2017; and provisions of and directive issued under the Companies Act 2017. Where the provisions and directives issued under the Companies Act 2017 differ with the requirements of IAS 34, the provisions of and directives issued under the Companies Act 2017 have been followed.
- 2.2 The condensed interim financial information does not include all the information and disclosures required in the annual financial statements and should be read in conjunction with the financial statements of the Company for the year ended June 30, 2017.
- 2.3 The financial statements have been prepared under the historical cost convention. The financial statements are prepared in Pak Rupees, which is the functional currency of the Company, Figures have been rounded off to the nearest thousand rupee.
- **2.4** The accounting policies and methods of computation adopted in the preparation of this condensed interim financial information are the same as those applied in the preparation of the financial statements for the year ended June 30, 2017.

#### 3 PROPERTY, PLANT AND EQUIPMENTS

		Note	Unaudited March 31, 2018 Rs "000"	Audited June 30, 2017 Rs "000"
	rating fixed assets ital work in progress	3.1 3.2	2,112,158 435,674 2,547,832	1,657,414 573,023 2,230,437
3.1	Operating fixed assets		Nine months ended March 31, 2018 Rs "000"	Year ended June 30, 2017 Rs "000"
	Opening written down value Additions Transferred from capital work in progress Total Additions	3.3	1,657,414 35,024 571,271 606,295	1,585,033 20,205 218,129 238,334
	Disposals written down value Depreciation charge Closing written down value		(254) (151,297) 2,112,158	(229) (165,724) 1,657,414
3.2	Capital work in progress Opening balance Additions Transferred to operating fixed assets Closing balance		573,023 433,922 (571,271) 435,674	190,420 600,732 (218,129) 573,023
3.3	Additions in operating fixed assets Land free hold Building on freehold land Plant & machinery Furniture and fittings Office and factory equipments Vehicles-Owned Vehicles-Leased		17,959 19,325 551,946 689 7,997 1,872 6,507	8,737 165,826 1,228 16,206 14,027 32,311 238,335

Quarterly Report 2018 \_\_\_\_\_\_

#### 4 INVESTMENT IN SUBSIDIARY

Nimir Industrial Chemicals Limited formed a wholly owned subsidiary under the name of Nimir Holding (Private) Limited (NHPL). NHPL formed a sub-subsidiary, Nimir Management (Private) Limited (NMPL), which acquired the majority shareholding of Nimir Resins Limited, a listed company engaged in the business of industrial chemicals. The effective shareholding of the Company in Nimir Resins Limited is 37.64% (June 30, 2017: 37.64%). The Company has determined that Nimir Resins Limited is a subsidiary in accordance with IFRS 10 Consolidated Financial Statements.

5	STOCK IN TRADE		Unaudited	Audited
			March	June
		Note	31, 2018	30, 2017_
			Rs '000'	Rs '000'
	Raw and packing material			
	In hand		364,620	371,800
	In transit		1,333,600	654,161
			1,698,220	1,025,961
	Provision for raw material		-	(4,191)
	Provision for packing material		-	(428)
			-	(4,619)
			1,698,220	1,021,342
	Finished goods		361,899	253,273
			2,060,119	1,274,615
6	LONG TERM LOAN-SECURED			
	Term finance - I	6.1	28,125	59,375
	Term finance - II	6.2	94,791	134,896
	Term finance - III	6.3	42,188	56,250
	Term finance - IV	6.4	218,881	136,345
	Term finance - V	6.5	98,934	-
	Term finance - VI	6.6	104,441	-
			587,360	386,866
	Less: current maturity shown under current liabilities		(162,998)	(127,604)
			424,362	259,262

- 6.1 This represents long term finance facility obtained from a financial institution, carrying mark-up at the rate of 3 months KIBOR plus 200 bps per annum, repayable in 48 monthly instalments starting from December 2013, with grace period of one year. This facility is secured against first joint pari passu charge over present and future fixed assets of the Company.
- 6.2 This represents long term finance facility obtained from a financial institution, carrying mark-up at the rate of 3 months KIBOR plus 200 bps per annum, repayable in 48 monthly instalments starting from December 2015, with grace period of six months. This facility is secured against first joint pari passu charge over present and future fixed assets of the Company.
- 6.3 This represents long term finance facility obtained from a financial institution, carrying mark-up at the rate of 6 months KIBOR plus 200 bps per annum, repayable in 48 monthly instalments starting from December 2015, with grace period of six months. This facility is secured against first joint pari passu charge over present and future fixed assets of the Company.
- 6.4 This represents long term finance facility amounting Rs. 250 million obtained from a financial institution, carrying mark-up at the rate of 3 months KIBOR plus 125 bps per annum, repayable in 48 monthly instalments with grace period of one year. This facility is secured against first joint pari passu charge over present and future fixed assets of the Company.
- 6.5 This represents long term finance facility amounting Rs. 150 million obtained from a financial institution during the period, carrying mark-up at the rate of 3 months KIBOR plus 125 bps per annum, repayable in 54 monthly instalments with grace period of six months. As at period end, Rs. 98.934 million has been utilized. This facility is secured against first joint pari passu charge over present and future fixed assets of the Company.

6.6 This represents long term finance facility amounting Rs. 300 million obtained from a financial institution during the period, carrying mark-up at the rate of 3 months KIBOR plus 125 bps per annum, repayable in 48 monthly instalments with grace period of one year. As at period end, Rs. 104.441 million has been utilized. This facility is secured against first joint pari passu charge over present and future fixed assets of the Company.

#### 7 SHORT TERM BORROWINGS -SECURED

- 7.1 The aggregate of short term finance facilities from various financial institutions available at period end is Rs. 4,674 million (June 30, 2017: Rs. 3,640 million). The rate of mark up ranges from 1 month KIBOR to 6 months KIBOR + 0 to 150 bps with no floor and no cap (June 30, 2017: 1 month KIBOR to 6 months KIBOR + 100 bps with no floor and no cap). The facilities are secured against joint pari passu charge on the present and future current assets of the Company.
- 7.2 The unutilized facility for opening letters of credit and bank guarantees as at March 31, 2018 amounting to Rs. 1,098 million (June 30, 2017: Rs. 473 million) and Rs. 94 million (June, 30 2017: Rs. 95 million) respectively.

#### 8 CONTINGENCIES AND COMMITMENTS

#### CONTINGENCIES

There is no material change in the contingencies since the last audited financial statements for the year ended June 30, 2017.

#### COMMITMENTS

Commitments in respect of letters of credit and letter of guaranties are as follows:

	31, 2018 Rs '000'	30, 2017 Rs '000'
Letters of credit established for the import of raw materials, spare parts and machinery Letter of guarantee given to SNGPL Letter of guarantee given to PSO Letter of quarantee given to TOTAL PARCO	1,228,000 96,000 17,000 3,000	947,000 96,000 16,000 3,000

Unaudited

Audited

		Nine mo	onths ended	Three n	nonths ended
		Unaudited	Unaudited	Unaudited	Unaudited
		March	March	March	March
		31, 2018	31, 2017	31, 2018	31, 2017
9	SALES	Rs "000"	Rs "000"	Rs "000"	Rs "000"
	Gross Sales	10,079,540	6,327,145	3,623,782	2,228,001
	Less: Discount	(16)	(5,261)	(3)	35
	Sales Tax	(1,466,195)	(920,743)	(527,241)	(324,094)
		(1,466,211)	(926,004)	(527,244)	(324,059)
		(1,400,211)	(320,004)	(321,244)	(324,033)
	Net Sales	8,613,328	5,401,141	3,096,538	1,903,942
10	COST OF SALES				
	Opening stock of finished goods	253.273	277.890	548.027	218.836
	Cost of goods manufactured	7,558,166	4,619,453	2,525,446	1,713,953
	oost of goods manadators	7.811.439	4.897.343	3.073.473	1,932,789
		1,011,439	4,097,343	3,073,473	1,932,709
	Less: closing stock of finished goods	(361,899)	(282,492)	(361,899)	(282,492)
	2000. Groung Groun or milation group	· · · /		. , ,	
		7,449,540	4,614,851	2,711,574	1,650,297

### 11 TRANSACTIONS WITH RELATED PARTIES

The related parties comprise of parent company, subsidiary companies, associated companies, directors and key management personnel. Transactions with related parties during the period are as follows:

			MILLO ILLOI	itiis ciiucu
			Unaudited	Unaudited
			March	March
Related Parties	Relationship	Nature of Transaction	31, 2018	31, 2017
			Rs "000"	Rs "000"
Nimir Resins Limited	Subsidiary	Sale of goods	66,357	65,997
	,	Services acquired	2,048	1,891
		Services provided	2,763	5,796
		Stores and reimbursement of expenses	333	175
Nimir Holding (Pvt) Ltd.	Subsidiary	Markup on loan	-	23,603
Nimir Chemicals Pakistan Limited	Associate	Sale of goods	13,556	5,414
Key Management Personnel		Remuneration	90,625	69,618
no, management i ereenner		Other employment benefits	27,518	23,663
			Unaudited	Audited
			March	June
			31, 2018	30, 2017
Period end balances:			Rs "000"	Rs "000"
Nimir Resins Limited	Subsidiary	Trade receivable	24,673	8,968
Nimir Chemicals Pakistan Limited	Associate	Trade receivable	5,678	97

### 12 GENERAL

- 12.1 This condensed interim financial informations were authorized for issue on Tuesday, April 24, 2018 by the Board of Directors of the Company.
- 12.2 Some corresponding figures have been re-arranged / reclassified in condensed interim cash flow statement and in related party transactions (Note 11) for better presentation and comparison.

Chief Executive Officer

Director

Chief Financial Officer

Nine months ended

NIMIR INDUSTRIAL CHEMICALS LIMITED AND ITS SUBSIDIARIES
FINANCIAL STATEMENTS - CONSOLIDATED

FOR THE NINE MONTH ENDED MARCH 31, 2018

# CONSOLIDATED CONDENSED INTERIM BALANCE SHEET (UN-AUDITED) AS AT MARCH 31, 2018

EQUITY AND LIABILITIES	Note	Unaudited March 31, 2018 Rs '000'	Audited June 30, 2017 Rs '000'
SHARE CAPITAL AND RESERVES Authorized share capital 145,000,000 (June 30, 2017: 145,000,000) Ordinary shares of Rs.10 each		1,450,000	1,450,000
Issued, subscribed and paid up capital Revenue reserve - unappropriated profit Non-controlling interest		1,105,905 1,415,845 497,322 3,019,072	1,105,905 1,136,017 453,805 2,695,727
NON CURRENT LIABILITIES  Long term loans - secured  Liabilities against assets subject to finance lease  Diminishing musharika finance  Retirement benefit liability  Deferred tax liability	4	531,362 69,421 5,194 1,901 288,809 896,687	366,262 94,614 2,007 - 240,898 703,781
CURRENT LIABILITIES Trade and other payables Net defined benefit liability - funded gratuity Mark up accrued Unclaimed dividend		1,816,281 49,367 44,579 4,595	704,349 47,367 38,006 2,709
Dividend payable Short term borrowings-secured Current maturity of long term loans Current maturity of liabilities against assets subject to finance lease Current maturity of diminishing musharika finance Provision for taxation	5 4	110,591 2,792,548 162,998 39,364 1,415 290,407	2,677,867 127,604 36,939 485 285,257
CONTINGENCIES AND COMMITMENTS	6	5,312,145	3,920,583
TOTAL EQUITY AND LIABILITIES	U	9,227,904	7,320,091
		9,227,904	7,320,091
ASSETS			
NON CURRENT ASSETS Property, plant and equipment Intangibles Long term deposits Net defined benefit assets - funded gratuity	7	3,021,373 2,210 46,535 - 3,070,118	2,703,808 3,081 44,619 1,175 2,752,683
CURRENT ASSETS  Stores, spare parts and loose tools Stock in trade Trade debts Loans and advances Trade deposits and short term prepayments Interest accrued Other receivables Tax refunds due from the Government Cash and bank balances	8	137,172 2,717,972 2,176,229 254,479 26,903 - 34,254 687,935 122,842 6,157,786	182,949 1,895,520 1,576,152 111,760 14,249 224 19,574 666,361 100,619 4,567,408
TOTAL ASSETS		9,227,904	7,320,091

The annexed notes from 1 to 14 form an integral part of this condensed interim consolidated financial information.

Chief Executive Officer



Jan John .

# CONSOLIDATED CONDENSED INTERIM PROFIT AND LOSS ACCOUNT (UN-AUDITED) FOR THE NINE MONTHS PERIOD ENDED MARCH 31, 2018

			onths ended		nonths ended
		March	March	March	March
	Note	31, 2018 Rs "000"	31, 2017 Rs "000"	31, 2018 Rs "000"	31, 2017 Rs "000"
		ns uuu	กร บบบ	ns uuu	กร บบบ
Sales	9	11,045,214	7,266,728	4,044,633	2,605,852
Cost of sales	10	(9,666,294)	(6,255,089)	(3,562,410)	(2,260,247)
Gross profit		1,378,920	1,011,639	482,223	345,605
Distribution costs		(135,439)	(117,365)	(49,827)	(41,666)
Administrative expenses		(145,084)	(111,891)	(46,893)	(38,827)
		(280,523)	(229,256)	(96,720)	(80,493)
Operating profit		1,098,397	782,383	385,503	265,112
Other expenses		(104,072)	(78,179)	(21,171)	(37,649)
Other income		20,682	10,768	8,526	3,914
Foreign exchange loss		(68,208)	(6,149)	(28,702)	(2,181)
Finance cost		(199,725)	(147,151)	(65,556)	(57,285)
Profit before taxation		747,074	561,672	278,600	171,911
Taxation		(202,547)	(187,948)	(70,040)	(51,464)
Profit for the period		544,527	373,724	208,560	120,447
Attributable to:					
Equity holders of the parent		501,010	350,183	190,116	117,384
Non-controlling interests		43,517	23,541	18,444	3,063
		544,527	373,724	208,560	120,447
Earnings per share - Basic and diluted (R	l <b>s.)</b> 12	4.53	3.17	1.72	1.06

The annexed notes from 1 to 14 form an integral part of this condensed interim consolidated financial information.

Chief Executive Officer



Chief Financial Officer

### CONSOLIDATED CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (UN-AUDITED) FOR THE NINE MONTHS PERIOD ENDED MARCH 31, 2018

	Nine mo	onths ended	Three m	onths ended
	March	March	March	March
	31, 2018	31, 2017	31, 2018	31, 2017
	Rs "000"	Rs "000"	Rs "000"	Rs "000"
Profit for the period	544,527	373,724	208,560	120,447
Other comprehensive income	-	-	-	-
Total comprehensive income for the period	544,527	373,724	208,560	120,447
Attributable to:				
Equity holders of the parent	501,010	350,183	190,116	117,384
Non-controlling interests	43,517	23,541	18,444	3,063
	544,527	373,724	208,560	120,447

The annexed notes from 1 to 14 form an integral part of this condensed interim consolidated financial information.

Chief Executive Officer

Director

Chief Financial Officer

\_\_\_\_\_ Nimir Industrial Chemicals Ltd.

### CONSOLIDATED CONDENSED INTERIM CASH FLOW STATEMENT (UN-AUDITED) FOR THE NINE MONTHS ENDED MARCH 31, 2018

	Nine n	nonths ended
	March	March
ALAU EL AM EDAM ADED ITIMO A ATUNTIFA	31, 2018	31, 2017
CASH FLOW FROM OPERATING ACTIVITIES	Rs '000'	Rs '000'
Profit before taxation  Adjustment for:	747,074	561,672
Adjustment for: Depreciation Amortization of intangible assets Markup expense Provision for gratuity fund Provision for doubtful debts Gain on disposal of property, plant and equipment Interest Income Exchange loss-unrealized Provision for obsolescence of stock Workers' profit participation fund Workers' welfare fund  Operating cash flows before working capital changes Decrease / (Increase) in current assets Stores, spares and loose tools Stock in trade Trade debts Loans and advances	177,176 184,919 13,219 36,243 (3,256) (2,190) 25,369 11,030 40,266 15,298 498,945 1,246,019 45,777 (833,483) (627,352) (142,719)	147,404 972 132,345 7,406 10,126 (7,124) 2,028 9,357 32,224 12,256 346,965 908,637 7,421 (487,646) (389,366) (44,192)
Irade deposits and short term prepayments Other receivables Tax refunds due from government Increase in current liabilities	(1,456,385)	(487,646) (389,366) (44,192) (17,041) (3,899) (62,174)
Trade and other payables	1,075,395	405,039
Cash generated from operations Dividend paid Contribution to gratuity fund Markup paid Tax paid Workers' profit participation fund paid Workers' welfare fund	865,029 (108,704) (8,143) (177,915) (299,290) (38,049) (15,810) (647,911)	316,779 (9,719) (15,000) (122,465) (233,094) (32,507) (8,393) (421,178)
Net cash generated from / (used in) operating activities	217,118	(104,399)
CASH FLOWS FROM INVESTING ACTIVITIES  Purchase of property, plant and equipment Addition in capital work in progress  Proceeds from disposal of property, plant and equipment Purchases of intangible	(40,171) (449,770) 3,510	(194,051) (203,465) 7,350 (2,038)
Interest income received Long term deposits	2,414 (1,916)	(9,650)
Net cash used in investing activities	(485,933)	(401,825)
CASH FLOWS FROM FINANCING ACTIVITIES  Long term loan obtained Long term loan repaid Proceed from issuance of right shares Repayment of liabilities against assets subject to finance lease New leases acquired during the period New diminishing musharika arrangements during the period Payment against diminishing musharika finance Short term borrowings availed	290,567 (90,073) (29,275) 6,507 (1,369) 114,681	41.010 (75.000) 104.983 (22.244) 26.230 3.063 (112) 418,362
Net cash generated from financing activities	291,038	496,292
Net increase / (decrease) in cash and cash equivalents	22,223	(9,932)
Cash and cash equivalents at beginning of the period	100,619	207,953
CASH AND CASH EQUIVALENTS AT END OF THE PERIOD	122,842	<u>198,021</u>

The annexed notes from 1 to 14 form an integral part of this condensed interim consolidated financial information.

Chief Executive Officer



Chief Financial Officer

# CONSOLIDATED CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY FOR THE NINE MONTHS ENDED MARCH 31, 2018 (UN-AUDITED)

	Issued, subscribed and paid up share capital Rs "000"	Revenue reserve- Unappropriated profit Rs "000"	Non-controlling interest Rs "000"	Total Equity Rs "000"
Balance as on July 01, 2016	1,105,905	779,601	206,193	2,091,699
Total comprehensive income for the period ended March 31, 2017	-	350,183	23,541	373,724
Interim cash dividend of Rs.1 per share for the period ended December 31, 2016	-	(110,591)	-	(110,591)
Issuance of right shares	-	-	104,982	104,982
Equity portion of sponsors' interest free loans	-	161	266	427
Balance as on March 31, 2017	1,105,905	1,019,354	334,982	2,460,241
Balance as on July 01, 2017	1,105,905	1,136,017	453,805	2,695,727
Total comprehensive income for the period ended March 31, 2018	-	501,010	43,517	544,527
Final cash dividend of Rs.1 per share for the year ended June 30, 2017	-	(110,591)	-	(110,591)
Interim cash dividend of Rs.1 per share for the period ended December 31, 2017	-	(110,591)	-	(110,591)
Balance as on March 31, 2018	1,105,905	1,415,845	497,322	3,019,072

The annexed notes from 1 to 14 form an integral part of this condensed interim consolidated financial information.

Chief Executive Officer



### NOTES TO THE CONSOLIDATED CONDENSED INTERIM FINANCIAL INFORMATION FOR THE NINE MONTHS PERIOD ENDED MARCH 31, 2018 (UN-AUDITED)

#### 1 THE GROUP AND ITS OPERATIONS

Nimir Industrial Chemicals Limited ("NICL") is part of Nimir Group ("The Group") which consist of:

#### **Holding Company**

Nimir Resources (Private) Limited

#### **Subsidiary Companies**

Nimir Holding (Private) Limited ("NHPL")

Nimir Management (Private) Limited ("NMPL")

Nimir Resins Limited ("NRL")

The shareholding of Nimir Group is as follows:

The holding of NICL in NHPL:	100%
• The holding of NHPL in NMPL:	51%
The holding of NMPL in NRL:	51%
The holding of NHPL in NRL:	11.63%
Effective holding of NICL in NRL:	37.64%

Nimir Industrial Chemicals Limited was incorporated in Pakistan as a public limited company and its shares are listed on Pakistan Stock Exchange Limited. The Nimir Industrial Chemicals Limited is a subsidiary of Nimir Resources (Private) Limited which holds 56.74% of the total shares of the company. The registered office of the company is situated at 14.8 km, Sheikhupura-Faisalabad Road, Mouza Bhikki, District Sheikhupura, Pakistan. The company is engaged in manufacturing and sale of chemical products.

Nimir Holding (Private) Limited and Nimir Management (Private) Limited were incorporated in Pakistan as private limited companies on 28 September 2015 and 4 December 2015 respectively for the purpose of investment in Nimir Resins Limited. The registered office of NHPL and NMPL is Nimir House, 12-B, New Muslim Town, Lahore, Pakistan.

Nimir Resins Limited was initially incorporated in Pakistan on 17 December 1964 as a private limited company under the Companies Act, 1913 (now the Companies Act, 2017) and was converted into public limited company on 19 August 1991 with the name of Nimir Resins Limited. The name of the company was changed to Descon Chemicals Limited on 1 April 2010 when the company entered into a scheme of arrangement for merger / amalgamation with Descon Chemicals (Private) Limited. Upon acquisition by Nimir Group, the name of the company changed to Nimir Resins Limited as per the approval of Securities and Exchange Commission of Pakistan dated 18 April 2016. The shares of Nimir Resins Limited are quoted on Pakistan Stock Exchange Limited. The registered office is situated at 14.5 KM, Lahore-Sheikhupura Road, Lahore. The principal activity of the company is to manufacture surface coating resins for paint industry, polyesters, and optical brightener for paper and textile industries and textile auxiliaries for textile industry.

#### 2 BASIS OF PREPARATION

- 2.1 These condensed interim consolidated financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial consolidated reporting. The accounting and reporting standards as applicable in Pakistan for interim financial consolidated reporting comprise of: -International accounting standard (IAS) 34, Interim Financial Reporting, issued by the International Accounting Standards Board (IASB) as notified under the Companies Act 2017; and provisions of and directive issued under the Companies Act 2017. Where the provisions and directives issued under the Companies Act 2017 differ with the requirements of IAS 34, the provisions of and directives issued under the Companies Act, 2017 have been followed.
- 2.2 The condensed interim consolidated financial statements does not include all the information and disclosures required in the annual consolidated financial statements and should be read in conjunction with the consolidated financial statements of the Group for the year ended 30 June 2017.
- 2.3 The condensed interim consolidated financial statements have been prepared under the historical cost convention. These financial statements are prepared in Pak Rupees, which is the functional currency of the Group. Figures have been rounded off to the nearest thousand rupee.

#### 3 SIGNIFICANT ACCOUNTING POLICIES

The accounting policies and methods of computation adopted in the preparation of this condensed interim consolidated financial information are the same as those applied in the preparation of the financial statements for the year ended June 30, 2017.

4	LONG TERM LOAN - SECURED	Note	Unaudited March 31, 2018 Rs "000"	Audited June 30, 2017 Rs "000"
	Term finance - I	4.1	28,125	59.375
	Term finance - II	4.2	94,791	134,896
	Term finance - III	4.3	42,188	56,250
	Term finance - IV	4.4	218,881	136,345
	Term finance - V	4.5	98,934	
	Term finance - VI	4.6	104,441	-
	Loan from directors / sponsors		107,000	107,000
			694,360	493,866
	Less: Current maturity shown under current liabilities		(162,998)	(127,604)
			531,362	366,262

- 4.1 This represents long term finance facility obtained from a financial institution, carrying mark-up at the rate of 3 months KIBOR plus 200 bps per annum, repayable in 48 monthly instalments starting from December 2013, with grace period of one year. This facility is secured against first joint pari passu charge over present and future fixed assets of the Holding Company.
- 4.2 This represents long term finance facility obtained from a financial institution, carrying mark-up at the rate of 3 months KIBOR plus 200 bps per annum, repayable in 48 monthly instalments starting from December 2015, with grace period of six months. This facility is secured against first joint pari passu charge over present and future fixed assets of the Holding Company.
- 4.3 This represents long term finance facility obtained from a financial institution, carrying mark-up at the rate of 6 months KIBOR plus 200 bps per annum, repayable in 48 monthly instalments starting from December 2015, with grace period of six months. This facility is secured against joint pari passu charge over present and future fixed assets of the Holding Company.
- 4.4 This represents long term finance facility amounting Rs. 250 million obtained from a financial institution, carrying mark-up at the rate of 3 months KIBOR plus 125 bps per annum, repayable in 48 monthly instalments with grace period of one year. This facility is secured against first joint pari passu charge over present and future fixed assets of the Holding Company.
- 4.5 This represents long term finance facility amounting Rs. 150 million obtained from a financial institution during the period, carrying mark-up at the rate of 3 months KIBOR plus 125 bps per annum, repayable in 54 monthly instalments with grace period of six months. As at period end, Rs. 98.934 million has been utilized. This facility is secured against first joint pari passu charge over present and future fixed assets of the Holding Company.
- 4.6 This represents long term finance facility amounting Rs. 300 million obtained from a financial institution during the period, carrying mark-up at the rate of 3 months KIBOR plus 125 bps per annum, repayable in 48 monthly instalments with grace period of one year. As at period end, Rs. 104.441 million has been utilized. This facility is secured against first joint pari passu charge over present and future fixed assets of the Company.

#### 5 SHORT TERM BORROWINGS - SECURED

- 5.1 The aggregate of short term finance facilities from various financial instituituin available at period end is Rs. 7039 million (30 June 2017: Rs. 5,455 million). The rate of mark up ranges from 1 month KIBOR to 6 months KIBOR + 0 to175 bps with no floor and no cap (30 June 2017: 1 month KIBOR to 6 months KIBOR + 0 to175 bps with no floor and no cap). The facilities are secured against joint pari passu charge on the present and future current assets of the Company.
- **5.2** The unutilized facility for opening letters of credit and bank guarantees as at 31 March 2018 amounting to Rs. 1,348 million (30 June 2017: Rs. 678 million) and Rs. 105 million (30 June 2017: Rs. 103 million) respectively.

20 \_\_\_\_\_\_ Nimir Industrial Chemicals Ltd.

#### 6 CONTINGENCIES AND COMMITMENTS

#### CONTINGENCIES

#### **Holding Company**

6.1 There is no other material change in the contingencies since the last audited financial statements for the year ended 30 June 2017

#### **Subsidiary Company**

- 6.2 Income tax returns for Tax Year 2011 and 2014 have been selected for audit u/s 177 of the Income Tax Ordinance, 2001. The department has finalized the proceedings and reduced the refund by Rs. 8.7 million. The Company has filed an appeal before CIR Appeal against said adjustment and expects a favorable outcome; therefore, no provision has been made in these condense financial statements.
- 6.3 The Company has filed suits against material supplier and certain customers for the recovery of advance and trade debts. However, necessary provision has been made in these financial statements.

#### COMMITMENTS

Commitments in respect of letters of credit, letters of guarantee, capital expenditure and diminishing musharika as at period/year ended are as follows:

		Note	Unaudited March 31, 2018 Rs "000"	Audited June 30, 2017 Rs "000"
	Letters of credit established for the import of raw materials, spare Letter of guarantee given to SNGPL Letter of guarantee given to PSO Letter of guarantee given to TOTAL PARCO Capital expenditures Diminishing musharika finance	parts and machinery	1,557,460 99,090 20,000 6,000	1,124,000 102,000 19,000 6,000 13,000 2,000
7	PROPERTY, PLANT AND EQUIPMENT			
	Operating fixed assets Capital work in progress	7.1 7.3	2,571,192 450,181 3,021,373	2,113,636 590,172 2,703,808
	7.1 Operating fixed assets		Nine months ended March 31, 2018 Rs "000"	Year ended June 30, 2017 Rs "000"
	Opening written down value Additions Transferred from capital work in progress Total Additions Disposals at written down value Depreciation charge Closing written down value	7.2	2,113,636 40,171 594,815 634,986 (254) (177,176) 2,571,192	2,054,998 37,314 224,931 262,245 (229) (203,378) 2,113,636
	7.2 Additions in operating fixed assets			
	Freehold land Building on freehold land Plant and machinery Furniture and fittings Office and factory equipment Vehicles - Owned Vehicles - Leased/diminishing musharika		17,959 22,546 570,857 1,451 11,986 1,872 8,315 634,986	9,238 178,175 1,228 20,939 20,354 32,311 262,245

Quarterly Report 2018 \_\_\_\_\_\_\_\_\_\_21

				Unaudited March 31, 2018 Rs "000"	Audited June 30, 2017 Rs "000"
	7.3 Capital work in progress			113 000	113 000
	Opening balance Additions - Owned Diminishing musharika arrangement - Leased			590,172 449,770 5,054	194,901 620,035 167
	Transferred to operating fixed assets Closing balance			(594,815) 450,181	(224,931) 590,172
8	STOCK IN TRADE				
	Raw and packing material				
	In hand In transit			776,416 1,485,870 2,262,286	642,006 841,987 1,483,993
	Provision for raw material Provision for packing material				(4,191) (428) (4,619)
				2,262,286	1,479,374
	Finished goods			489,517	438,947
	Less: Provision for obsolescence of stocks			(33,831)	(22,801) 1,895,520
			nths ended		nths ended
		Unaudited March 31, 2018	Unaudited March 31, 2017	Unaudited March 31, 2018	Unaudited March 31, 2017
9	SALES	Rs "000"	Rs "000"	Rs "000"	Rs "000"
	Gross sales Less: Discount Sales tax	12,856,883 (16) (1,811,653) (1,811,669)	8,359,876 (5,261) (1,087,887) (1,093,148)	4,715,428 (3) (670,792) (670,795)	2,930,044 35 (324,227) (324,192)
	Net Sales	11,045,214	7,266,728	4,044,633	2,605,852
10	COST OF SALES				
	Opening stock of finished goods Cost of goods manufactured	438,947 9,716,864 10,155,811	391,253 6,267,675 6,658,928	701,383 3,350,544 4,051,927	328,217 2,335,869 2,664,086
	Less: Closing stock of finished goods	(489,517) 9,666,294	(403,839) 6,255,089	(489,517) 3,562,410	(403,839) 2,260,247

22 • Nimir Industrial Chemicals Ltd.

11 OPERATING SEGMENT INFORMATION

	Oleo cl and ch	Oleo chemicals and chlor alkali	Coating, emulsion and resins	mulsion sins	Other segments	yments	Inter segment eliminations	gment rtions	Total	_
	Nine mon	Nine months ended	Nine months ended	ths ended	Nine mon	Nine months ended	Nine mon	Nine months ended	Nine months ended	hs ended
	March	March	March	March	March	March	March	March	March	March
	31, 2018	31, 2017	31, 2018	31, 2017	31, 2018	31, 2017	31, 2018	31, 2017	31, 2018	31, 2017
	Rs "000"	Rs "000"	Rs "000"	Rs "000"	Rs "000"	Rs "000"	Rs "000"	Rs "000"	Rs "000"	Rs "000"
Sales	8,613,328	5,401,141	2,498,243	1,931,674	•	•	(66,357)	(66,087)	11,045,214	7,266,728
Cost of sales	(7,449,540)	(4,614,851)	(2,279,029)	(1,697,006)	•	ı	62,275	56,768	(9,666,294)	(6,255,089)
Gross profit/(loss)	1,163,788	786,290	219,214	234,668		•	(4,082)	(9,319)	1,378,920	1,011,639
Distribution cost	(101,852)	(87,160)	(33,587)	(30,205)	- 1	1 9		i	(135,439)	(117,365)
Administrative expenses	(117,278)	(83,286)	(28,046)	(27,494)	(203)	(1,111)	743	.	(145,084)	(111,891)
Operating profit/(loss)	944,658	615,844	157,581	176,969	(203)	(1,111)	(3,339)	(9,319)	1,098,397	782,383
Other expenses	(52,505)	(38,360)	(51,567)	(39,819)			. 000	- 6	(104,072)	(78,179)
Other Income Foreign exchange less	075,270	30,793	7,255	788	7,190	13,349	(1,283)	(34,256)	20,082	10,768
Finance cost	(147,483)	(91,440)	(52,242)	(45,512)		(44,455)		34,256	(199,725)	(147,151)
Profit/(loss) before taxation	708,434	510,688	41,575	92,520	1,687	(32,217)	(4,622)	(9,319)	747,074	561,672
Taxation	(230,497)	(159,407)	29,215	(28,541)	(1,265)	i	•		(202,547)	(187,948)
Profit/(loss) for the period	477,937	351,281	70,790	63,979	422	(32,217)	(4,622)	(9,319)	544,527	373,724
	1-11-11		M L		M		7-:14			
	Marcii 31, 2018	30, 2017	Marcii 31. 2018	30, 2017	31, 2018	30, 2017	Marcii 31, 2018	30, 2017	Marcii 31. 2018	30, 2017
	Rs "000"	Rs "000"	Rs "000"	Rs "000"	Rs "000"	Rs "000"	Rs "000"	Rs "000"	Rs "000"	Rs "000"
Segment assets	7,174,547	5,474,383	2,334,237	2,106,349	579,434	579,844	(860,314)	(840,486)	9,227,904	7,320,091
Segment liabilities	4,773,461	3,330,053	1,353,685	1,196,587	93,057	93,887	(11,371)	3,837	6,208,832	4,624,364

11.1 Inter segment sales, purchases and balances have been eliminated.

Quarterly Report 2018 \_\_\_\_\_\_\_\_ 23

	Nine mont	hs ended	Three mon	ths ended
	Unaudited	Unaudited	Unaudited	Unaudited
	March	March	March	March
	31, 2018	31, 2017	31, 2018	31, 2017_
EARNINGS PER SHARE - BASIC AND DILUTED	Rs "000"	Rs "000"	Rs "000"	Rs "000"
Profit attributable to ordinary shareholders (Rs. "000")	501,010	350,183	190,116	117,384
Weighted average number of shares (No. "000")	110,591	110,591	110,591	110,591
Earnings per share (Rs.)	4.53	3.17	1.72	1.06
	Profit attributable to ordinary shareholders (Rs. "000") Weighted average number of shares (No. "000")	EARNINGS PER SHARE - BASIC AND DILUTED Rs "000"  Profit attributable to ordinary shareholders (Rs. "000")  Weighted average number of shares (No. "000")  110,591	March   31, 2018   31, 2017	Unaudited   March   31, 2018   31, 2017   31, 2018

#### 13 TRANSACTIONS WITH RELATED PARTIES

The related parties comprise of parent company, subsidiary companies, associated companies, directors and key management personnel. Transactions with related parties during the period are as follows:

			Nine mont	Nine months ended	
			Unaudited	Unaudited	
Related Parties	Relationship	Nature of Transaction	March 31, 2018	March 31, 2017	
	<u>.</u>		Rs "000"	Rs "000"	
Transactions:					
Nimir Chemicals Pakistan Limited	Annoisto	Calo of goods	12.556	E 414	
Pakisian Liinileu	Associate	Sale of goods	13,556	5,414	
Terranova Limited	Associate	Bonus/Right shares issued	1,388	18,349	
Directors/Sponsors		Bonus/Right shares issued	2,017	26,600	
Key Management Personnel		Managerial Remuneration Other Benefits	130,139 31,525	93,265 24,574	
			Unaudited	Audited	
			March	June	
			31, 2018	30, 2017	
Period end balance	s:		Rs "000"	Rs "000"	
Nimir Chemicals Pakistan Limited	Associate	Trade receivable	5,678	97	
i amotari Eriffitoa	7100001410	11440 1000144010	5,070	31	

#### 14 GENERAL

- **14.1** These consolidated condensed interim financial informations were authorized for issue by the Board of Directors on Tuesday, April 24, 2018.
- **14.2** Some corresponding figures have been re-arranged / reclassified in cash flow statement for better presentation and comparison.

Chief Executive Officer

Director

Chief Financial Officer

Nimir Industrial Chemicals Ltd.



### NIMIR INDUSTRIAL CHEMICALS LTD.

14.8 Km., Sheikhupura-Faisalabad Road, Mouza Bhikhi, District Sheikhupura, Pakistan Ph: +92 56 3883001-7 • Fax: +92 56 3883010

www.nimir.com.pk