



NIMIR

NIMIR INDUSTRIAL CHEMICALS LIMITED

Corporate Briefing Session

Date: 15th September, 2020



- Listed on Pakistan Stock Exchange in 1996 (Incorporated in 1994)
- Company Symbol: NICL
- Membership of Industry Associations and Trade Bodies:
 - Pakistan Business Council
 - Lahore Chamber of Commerce and Industry
 - Pakistan Chemicals Manufacturers Association
 - Pakistan Soap Manufacturers Association
- Auditors of the company: EY Ford Rhodes (Chartered Accountants)
- Legal Advisor : Cornelius, Lane & Mufti.
- Management buy out from Knightsbridge (an American group) in year 2011.
- Acquired Descon Chemicals Limited in Jan-16 through SPV Subsidiaries. Later this company was renamed as NIMIR Resins Limited
- Financial Year: July to June
- Paid up Capital : Rs. 110.5 Million shares of Rs. 10 each
- Market Capitalization as on 11 Sep 2020: Rs. 9 Billion
- Rating: A+ for long term and A1 for short term by PACRA.



NICL Plant

14.8 KM

Sheikhupura-Faisalabad Road

(Driving time 60 mins from Lahore city)



Distilled Fatty Acid /
Oleo Chemicals

Soap noodles
Stearic Acid
Glycerine



Soap Noodles
(Palm Bright)

Toilet soap



Stearic Acid
(Double & Triple Press)

Tyre and Rubber Plastic, Textile Softener,
Metal Polishing, Plastic, Cosmetics and Soap.



Glycerine

Pharmaceutical, Alkyd Resin, Tobacco,
Cosmetics.



Caustic Soda
Sodium Hypochlorite
Hydrochloric Acid

Textile Sector
Cleaning & Bleaching
Steel



Soap Bars

Finished toilet soap bars



Aerosols

Body sprays, Shaving foams, hair sprays, air
fresheners, insecticides, starch spray etc.

NICL is a Good Manufacturing Practices (GMP) compliant company.



Sedex is a not for profit membership organisation dedicated to driving improvements in ethical and responsible business practices in global supply chains.



The Roundtable on Sustainable Palm Oil (RSPO) was established in 2004 with the objective of promoting the growth and use of sustainable oil palm products through credible global standards and engagement of stakeholders.



Good Manufacturing Practices (GMP) in accordance with ISO 22716 : 2007 - Guidelines for Cosmetics



Cert. No. HAL/057
www.ri-ca.org



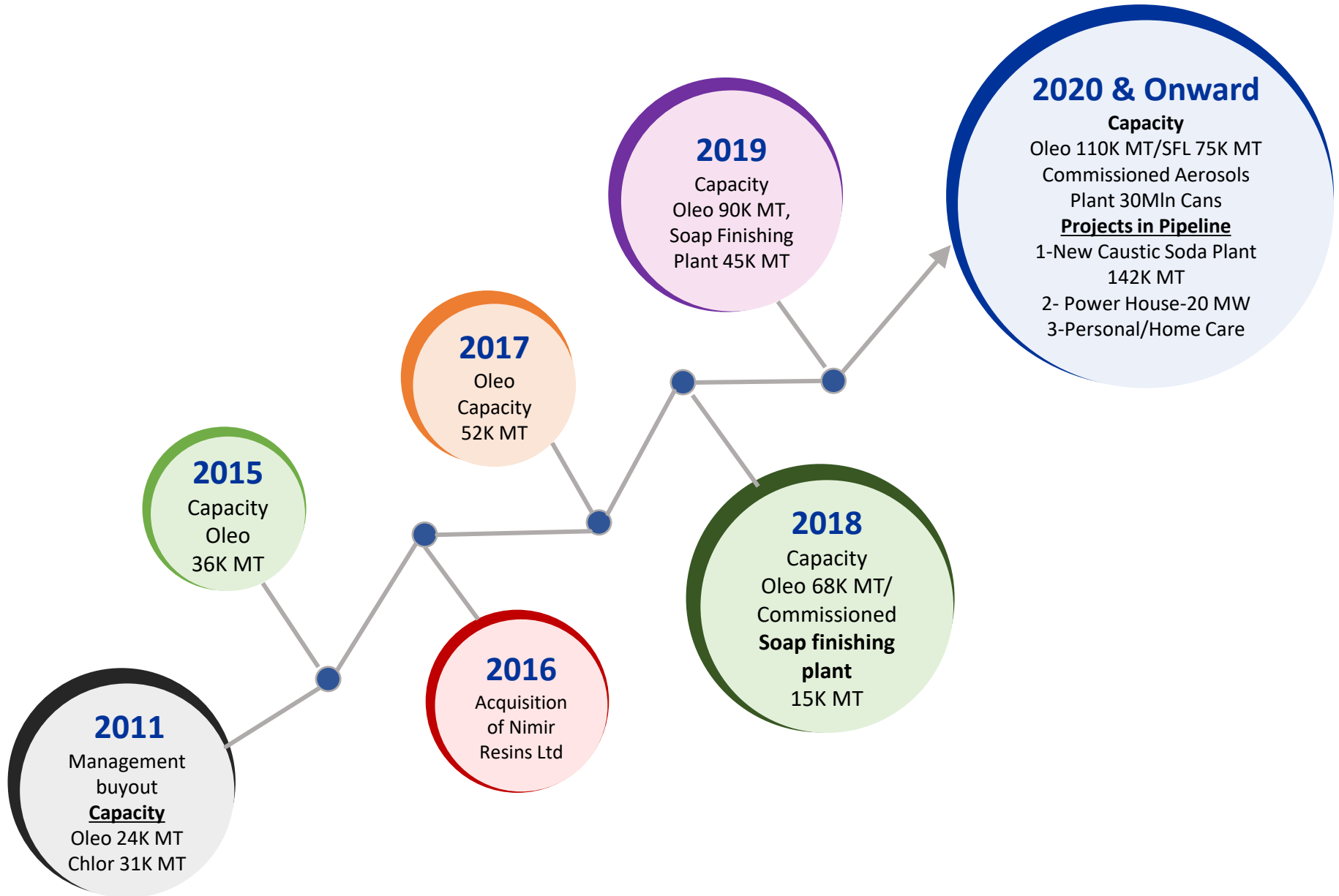
ISO 9001: 2015





PANTHER





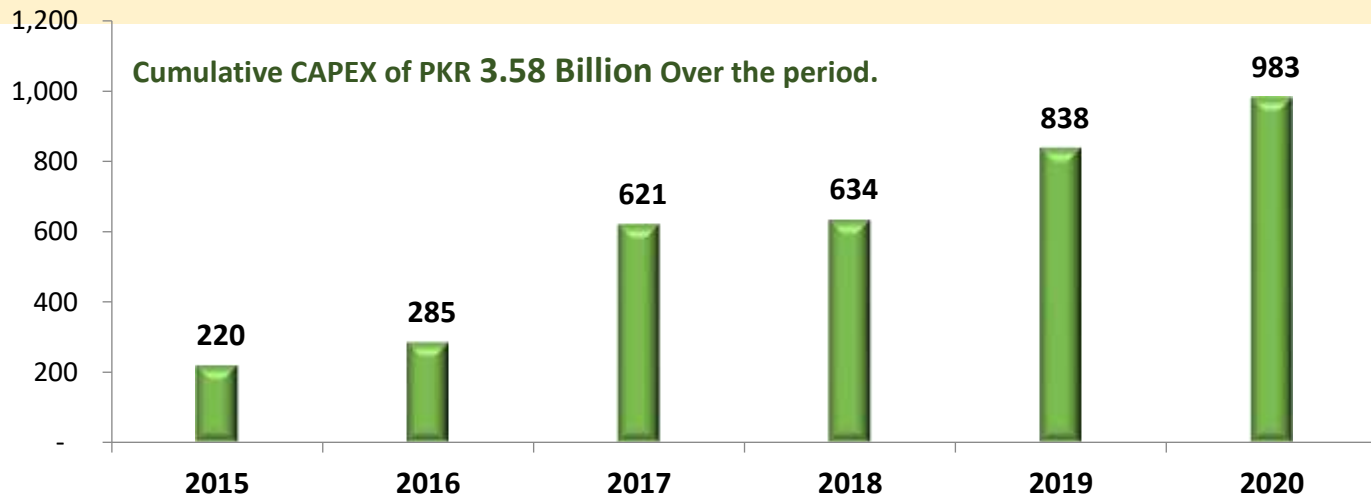
Continuous efforts to attain a Sustainable, Profitable growth.

Production Capacities (M.Ton) & Results

	2014	Current	Increase	% Change
Oleo Chemicals	25,000	110,000	85,000	340%
Chlor Alkali	37,000	50,000	13,000	35%
Soap Finishing	-	75,000	75,000	New Business
Aerosols	-	15 Mln Cans	-	New Business
Total	55,350	210,000	154,650	279%
Gross Turnover (PKR Mln)	3,918	20,220	16,303	416%
Net Profit (PKR Mln)	194.6	926.4	731.8	376%

Capital Expenditure

PKR in Millions

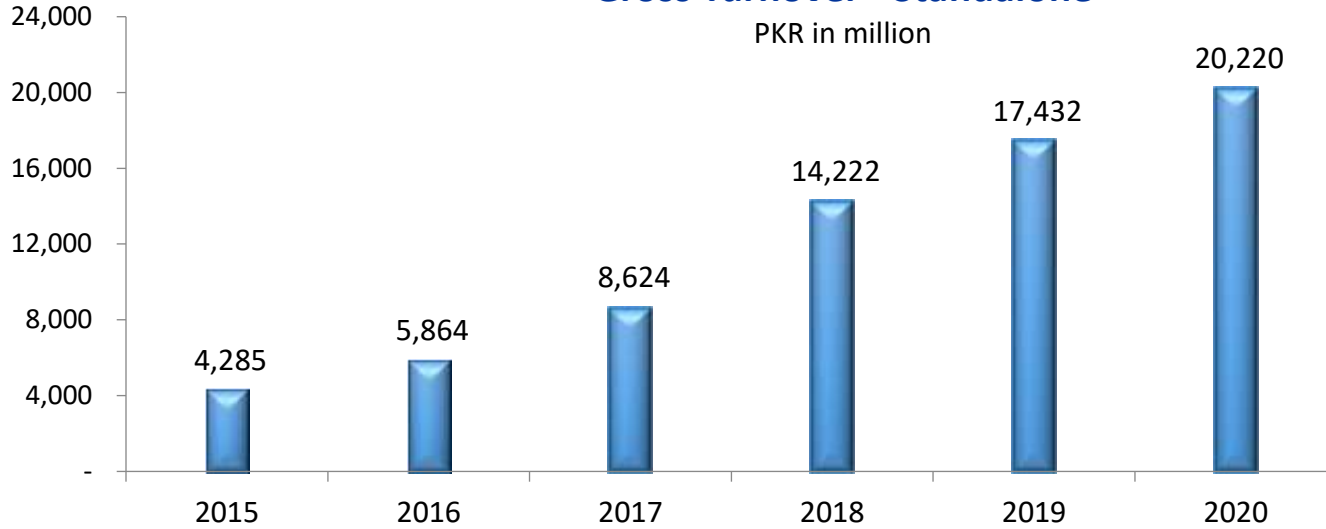


PKR in Million

	2015	2016	2017	2018	2019	2020
Net Sales	3,663	5,011	7,369	12,091	14,850	17,173
Gross Profit	561	972	1,065	1,549	2,030	2,546
Operating Profit	412	765	835	1,295	1,733	2,177
Profit before taxation	294	603	701	887	1,159	1,349
Profit after taxation	222	441	471	696	810	926
EBITDA	520	832	1,003	1,340	1,804	2,319
Paid-up Capital	1,106	1,106	1,106	1,106	1,106	1,106
Net Worth	1,681	1,788	2,144	2,615	3,035	3,623
Long Term Loans and Leases	166	348	354	480	592	1,004
Current Liabilities	1,199	1,784	2,763	4,274	4,566	5,845
Current Assets	1,494	1,966	2,926	4,726	5,076	6,769
Total Assets	3,153	4,029	5,474	7,588	8,514	10,849
Breakup value per share - Rupees	15.2	16.2	19.4	23.6	27.4	32.8
Earnings per share - Rupees	2.0	4.0	4.3	6.3	7.3	8.4
Current Ratio	1.25 : 1	1.1 : 1	1.06 : 1	1.11 : 1	1.11 : 1	1.16 : 1
Long Terms Debt to Equity Ratio	9 : 91	16 : 84	14 : 86	16 : 84	16 : 84	22 : 78
Interest Coverage Ratio	3.77	7.67	6.17	5.34	4.22	3.24

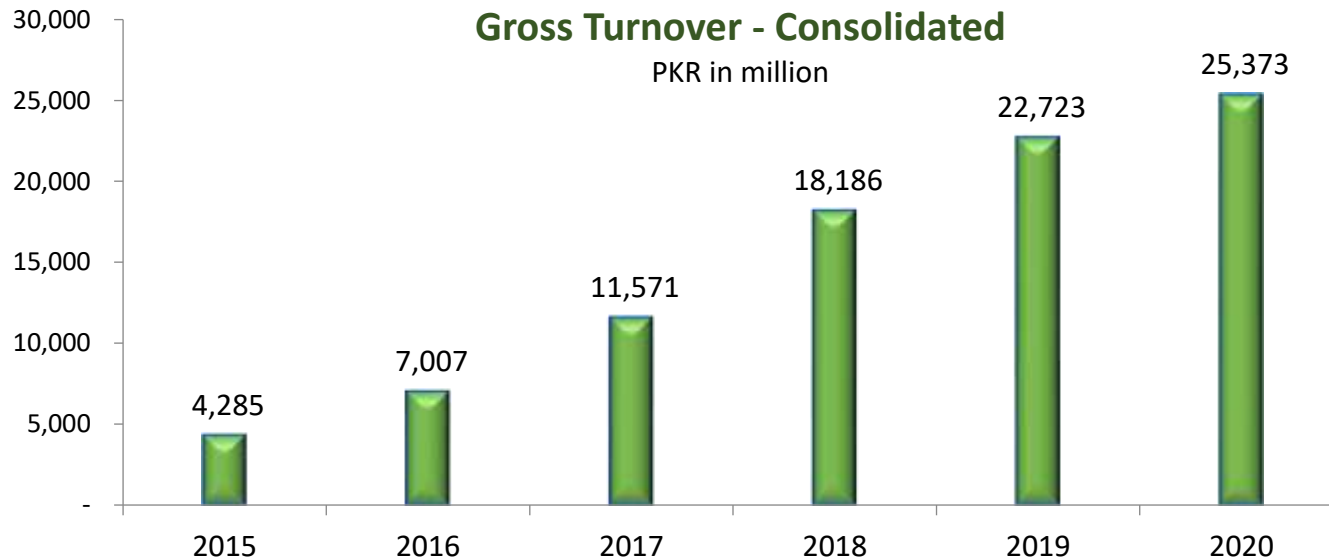
Gross Turnover - Standalone

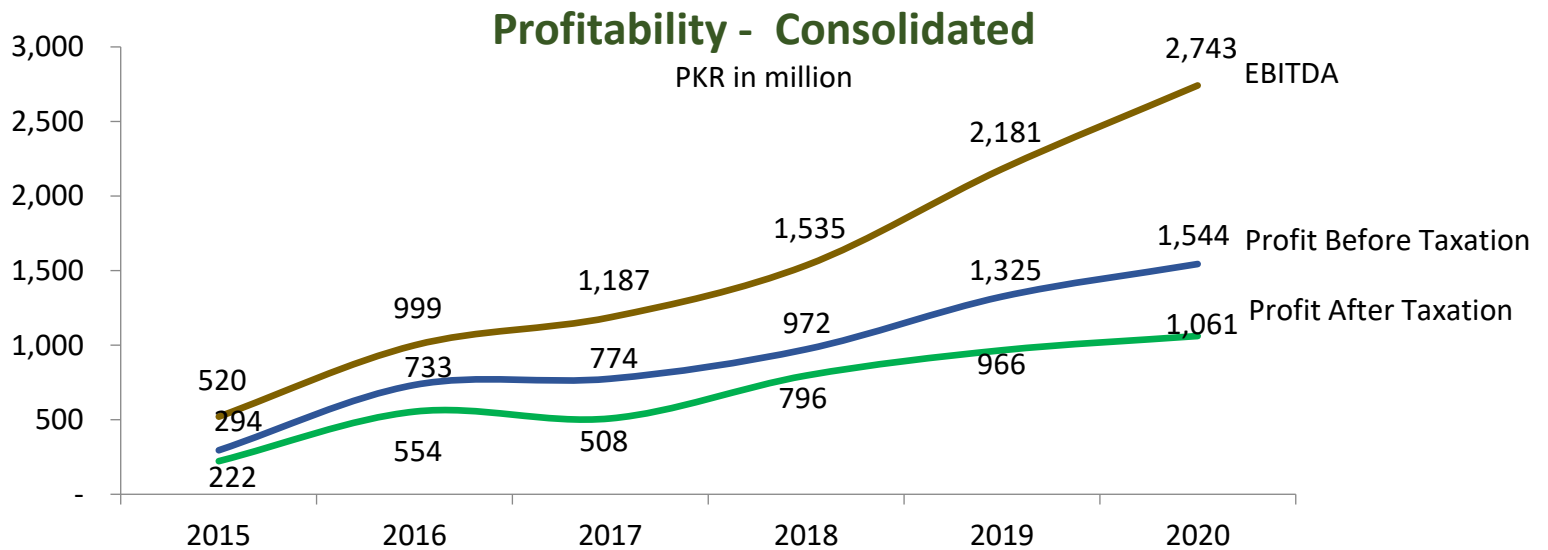
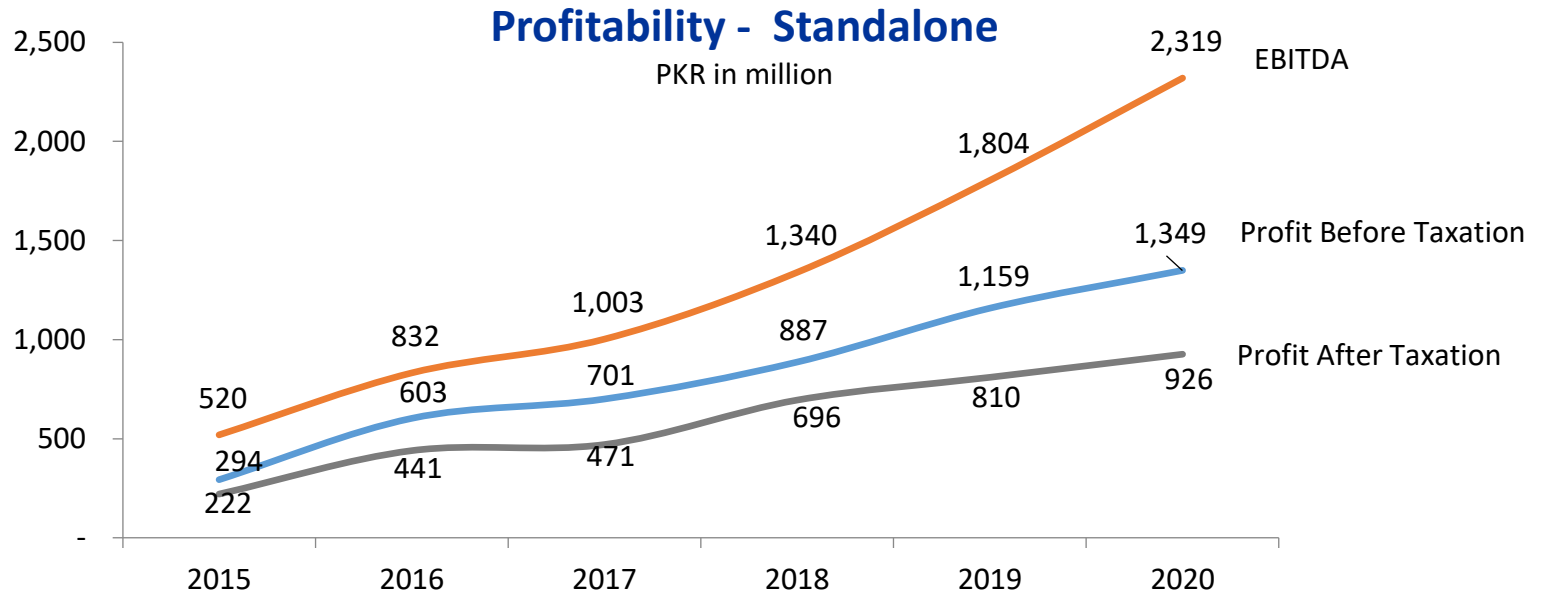
PKR in million



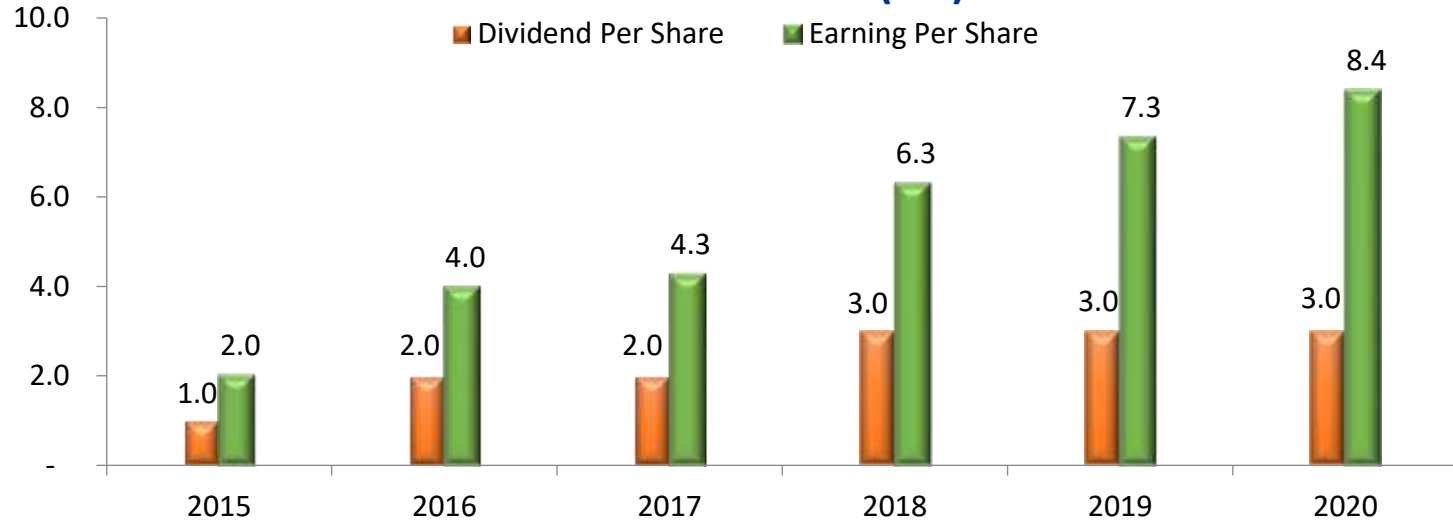
Gross Turnover - Consolidated

PKR in million

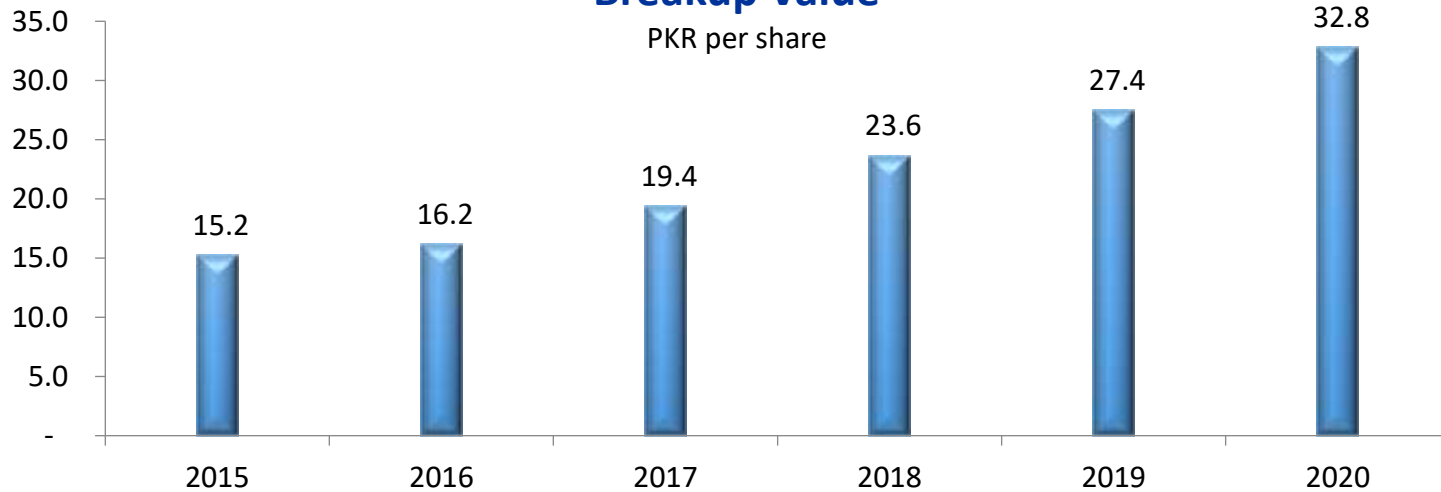




EPS Vs Dividend (Rs.)



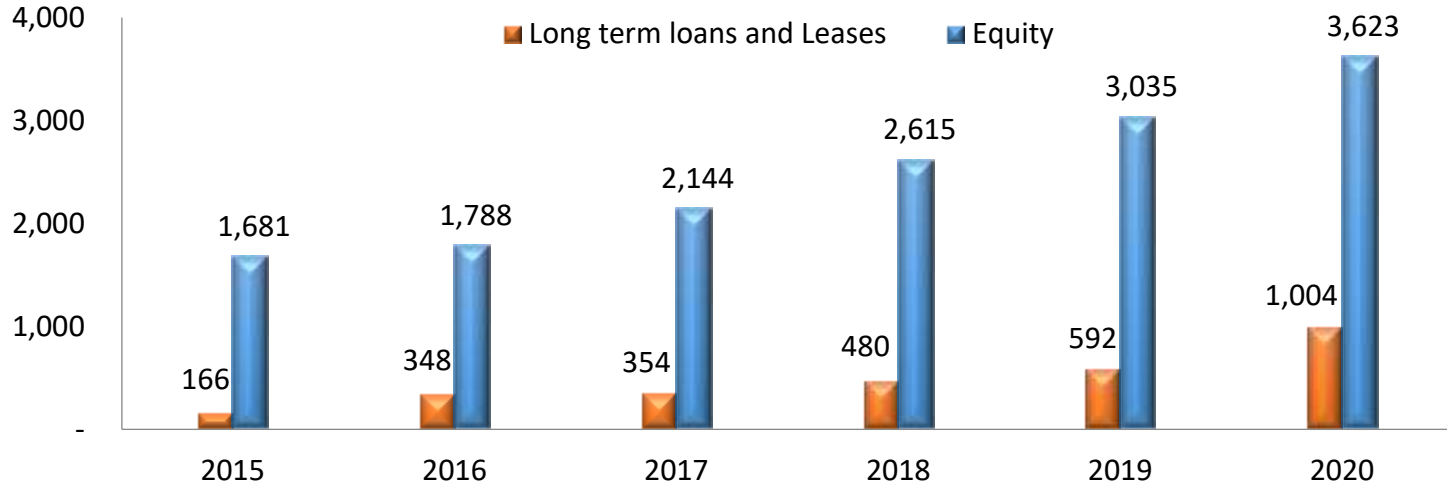
Breakup Value



Note: Share Par value was changed from Rs. 5 To Rs 10 on 16th Jan 2014.

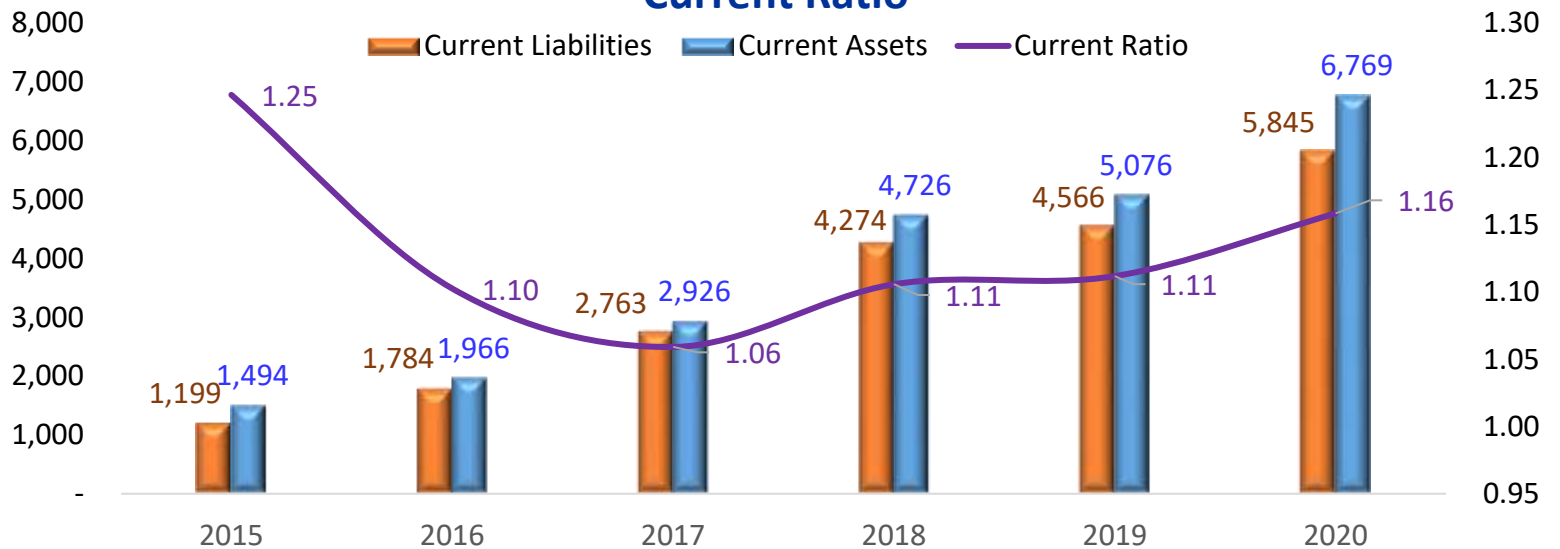
Equity & Long term loan

PKR in million



Values PKR "000"

Current Ratio





"Future is being close to customers and meeting their expectations each and every time"

THANK YOU...!

*"One Right Move
To get you in Power"*

