NIMIR



OLEO CHEMICALS





HOME & PERSONAL CARE

TEXTILE & PAPER CHEMICALS



AEROSOL

CHLOR ALKALI





CHLORINATED PARAFFIN WAX

CONSTRUCTION CHEMICALS



SOAP NOODLES & FINISHING

Personal Hygiene Products

COATINGS, EMULSIONS & POLYESTERS









RENEWABLE ENERGY

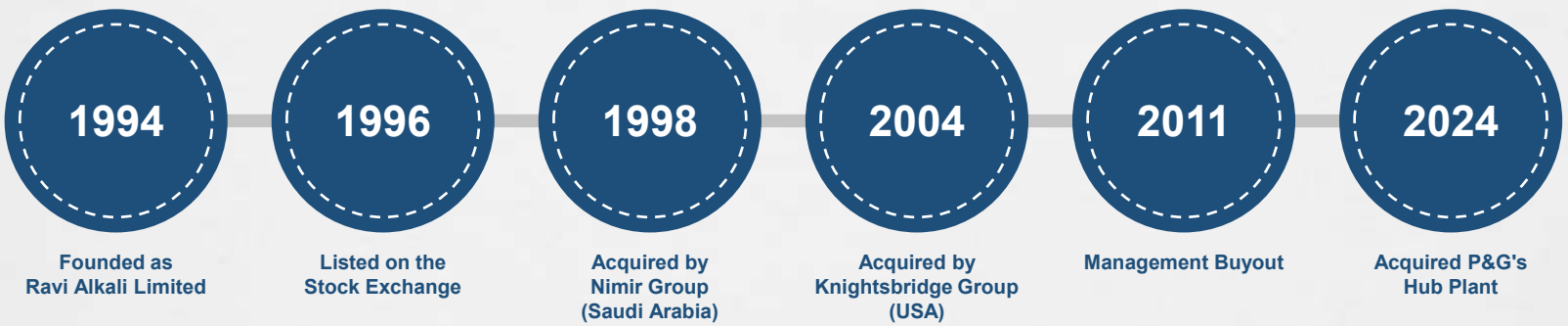
www.nimir.com.pk



NIMIR

NIMIR INDUSTRIAL CHEMICALS LTD

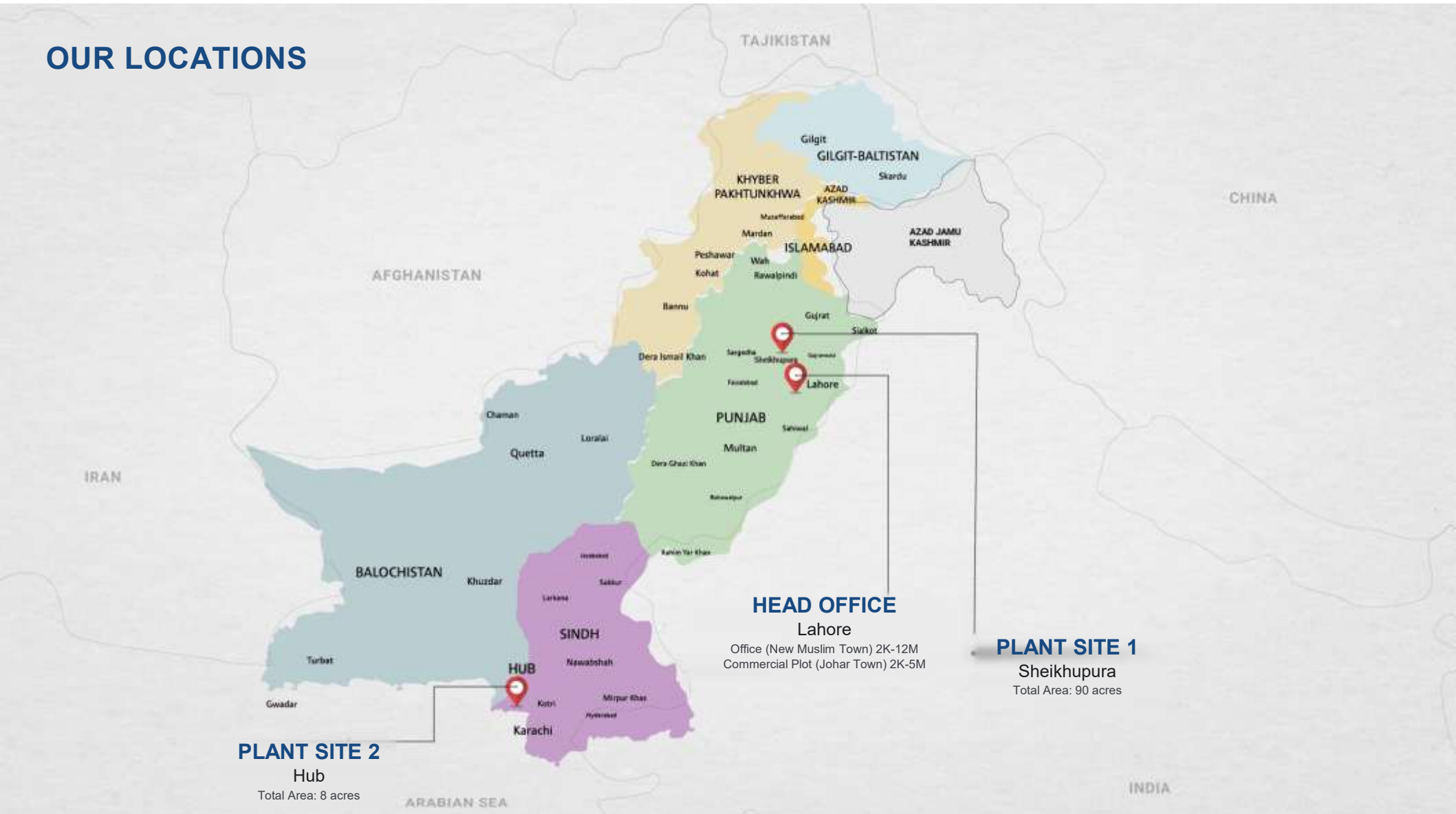
OUR HISTORY


1994
Founded as Ravi Alkali Limited
1996
Listed on the Stock Exchange
1998
Acquired by Nimir Group (Saudi Arabia)
2004
Acquired by Knightsbridge Group (USA)
2011
Management Buyout
2024
Acquired P&G's Hub Plant

COMPANY INFORMATION

- Incorporated in 1994
- Listed on stock exchange in 1996 (Symbol: **NICL**)
- Auditors: Grant Thornton Anjum Rahman
- Legal Advisor: Cornelius, Lane & Mufti
- Financial Year: July to June
- Paid up Capital : **110.5 Million** shares of Rs.**10 each**
- Market Capitalization as on 3rd November 2026: PKR 30.4 Billion
- Rating: **A+** for long term and **A1** for short term by PACRA.

OUR LOCATIONS



HEAD OFFICE

Lahore

Office (New Muslim Town) 2K-12M
Commercial Plot (Johar Town) 2K-5M

PLANT SITE 1

Sheikhupura

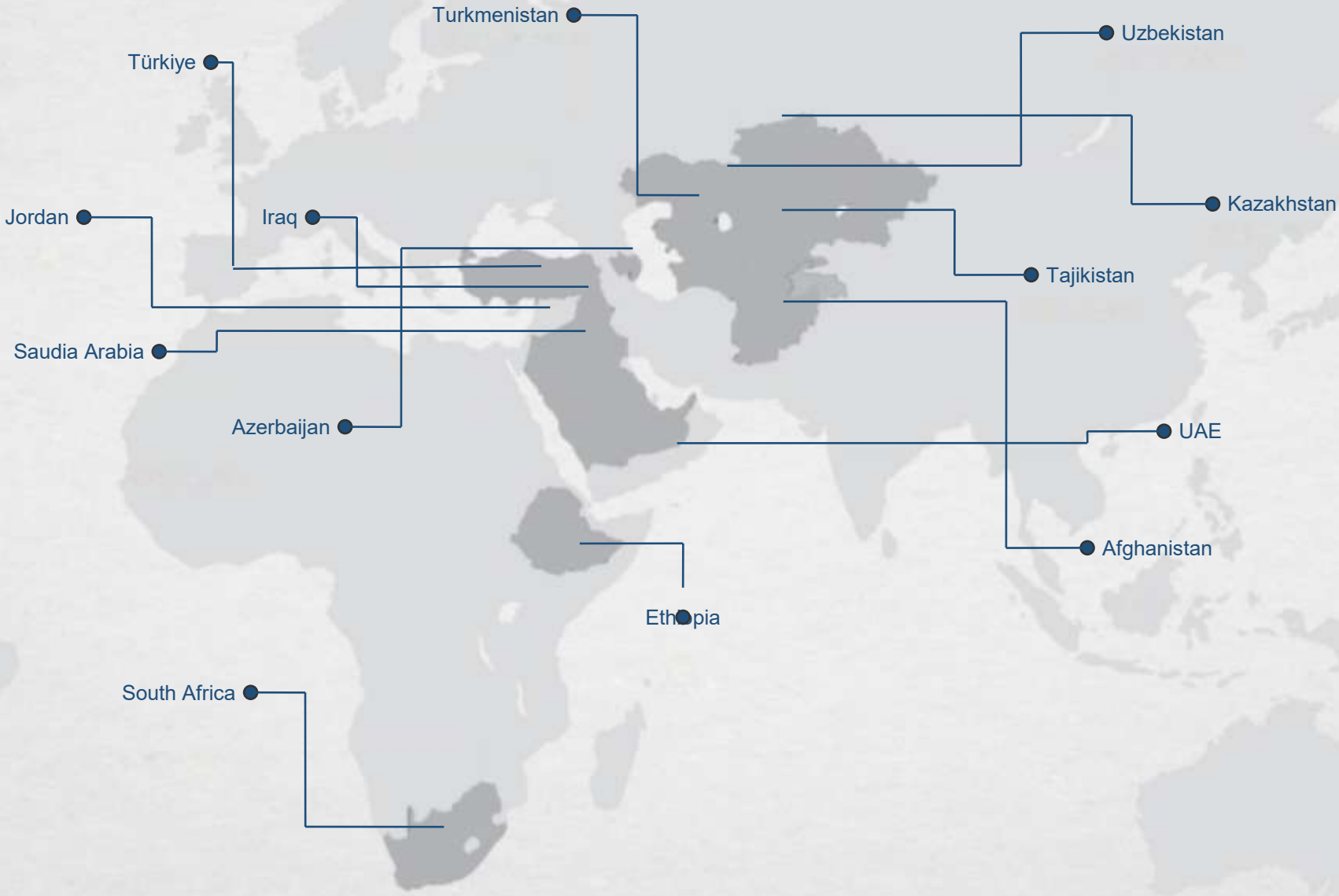
Total Area: 90 acres

PLANT SITE 2

Hub

Total Area: 8 acres

INTERNATIONAL FOOTPRINT



OUR CLIENTS



ACCREDITATIONS



MAJOR BRANDS

SOAP



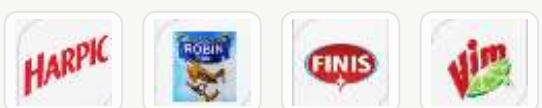
AEROSOLS



PERSONAL CARE



HOME CARE



MAJOR MULTINATIONALS

Customer		Brand
2008	Reckitt Pakistan	Dettol, Harpic, Robin, Veet
2008	ZIL Limited	Capri, Opal
2009	Unilever Pakistan	Lux, Lifebuoy, Sunsilk, Dove, Pond's White Beauty, Vim
2011	Colgate-Palmolive Pakistan	Palmolive, Protex

Customer		Brand
2014	Procter & Gamble Pakistan	Safeguard
2015	IFFCO Pakistan	Sunsilk, Royal Lather, Ivy
2023	L'Oréal	L'Oréal, Garnier
2024	SC Johnson	Finis, Baygon

OUR PRODUCTS & SERVICES

Oleo Chemicals

- Soap Noodles
- Stearic Acid
- Glycerine
- Hydrogenated Oils



Chlor Alkali

- Caustic Soda
- Liquid Chlorine
- Chlorinated Paraffin Wax
- Hydrochloric Acid
- Sodium Hypochlorite



Collaborative Manufacturing (Tolling)

- Soap
- Aerosols
- Personal Care Liquids
- Home Care
- Dish Wash



Blending

- Blending of Palm Oil & Its derivates

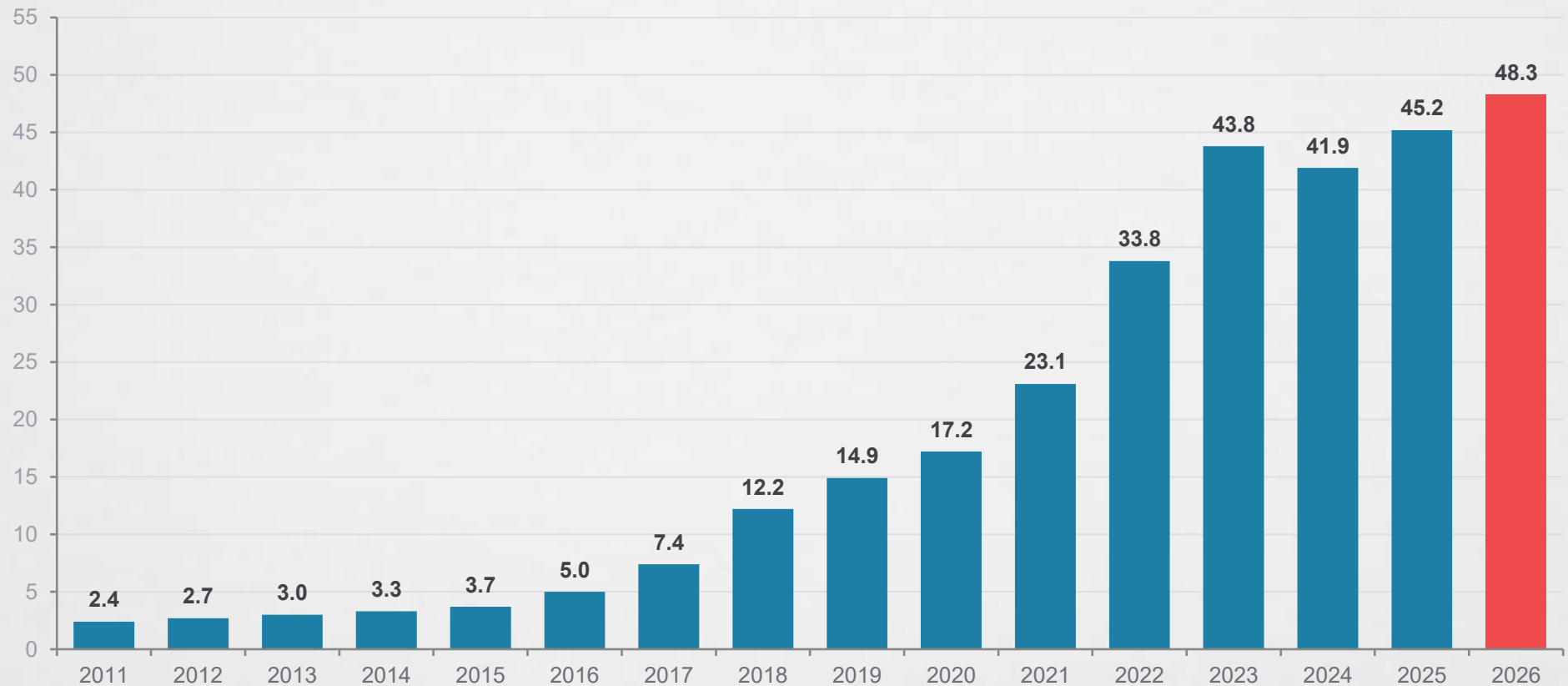

SUSTAINABILITY
75%
Corporate
Offices Shifted
To Clean Energy
2Tons
Hydrogen
Boiler
30%
Biomass Blend
For Energy
Generation
Effective
Waste
Recycling
Reduced
SOx & NOx
Emissions
Reduction of
Dust emission
to 30mg/Nm3

HISTORIC REVENUE GROWTH

Growth Rate:

10 years CAGR: 25%
15 Year CAGR: 22%

(PKR in billion)



OUR ACHIEVEMENTS

Fifteen Years of Performance: 2011–2026

This year marks fifteen years since the management buyout of the Company in 2011. It is the appropriate point at which to measure ourselves not against a single year, but against the full period over which this management team has been accountable for the Company's direction.

SALES TURNOVER

22%

CAGR over 15 years

2011 **PKR 3B**

2026 **PKR 57B**

PROFIT AFTER TAX

26%

CAGR over 15 years

2011 **PKR 0.07B**

2026 **PKR 2.4B**

EBITDA

>25%

CAGR over 15 years

2011 **PKR**

2026 **PKR 7.1B**

HIGHLIGHTS 2026

- Explored new export avenues in Middle-East & African continent.
- Added new customers in collaborative manufacturing.
- Established **CPW** as a preferred brand in the country, nearly doubling volumes during the year.
- PAT rose to **PKR 2.39 billion.**
- Highest ever **dividend payout of 60%.**

POST FINANCIAL YEAR EVENT

Sale of 51% shareholding to Cherat Cement

- Majority shareholders signed a Sale Purchase Agreement (SPA) with Cherat Cement Company Limited to sell 51% of the company's shares
- Completion expected in Q3 of FY2027, subject to the public offer, regulatory approvals and other SPA conditions

Buyer: Cherat Cement (CCCL), a Ghulam Faruque Group company

- CCCL: cement maker since 1981, over 4.5 million tonnes a year at Nowshera, KP
- GFG: diversified conglomerate founded in 1964 by the late Mr. Ghulam Faruque
- Active in cement, packaging, sugar, ethanol, engineering, software, energy, HVAC

Value we can create together

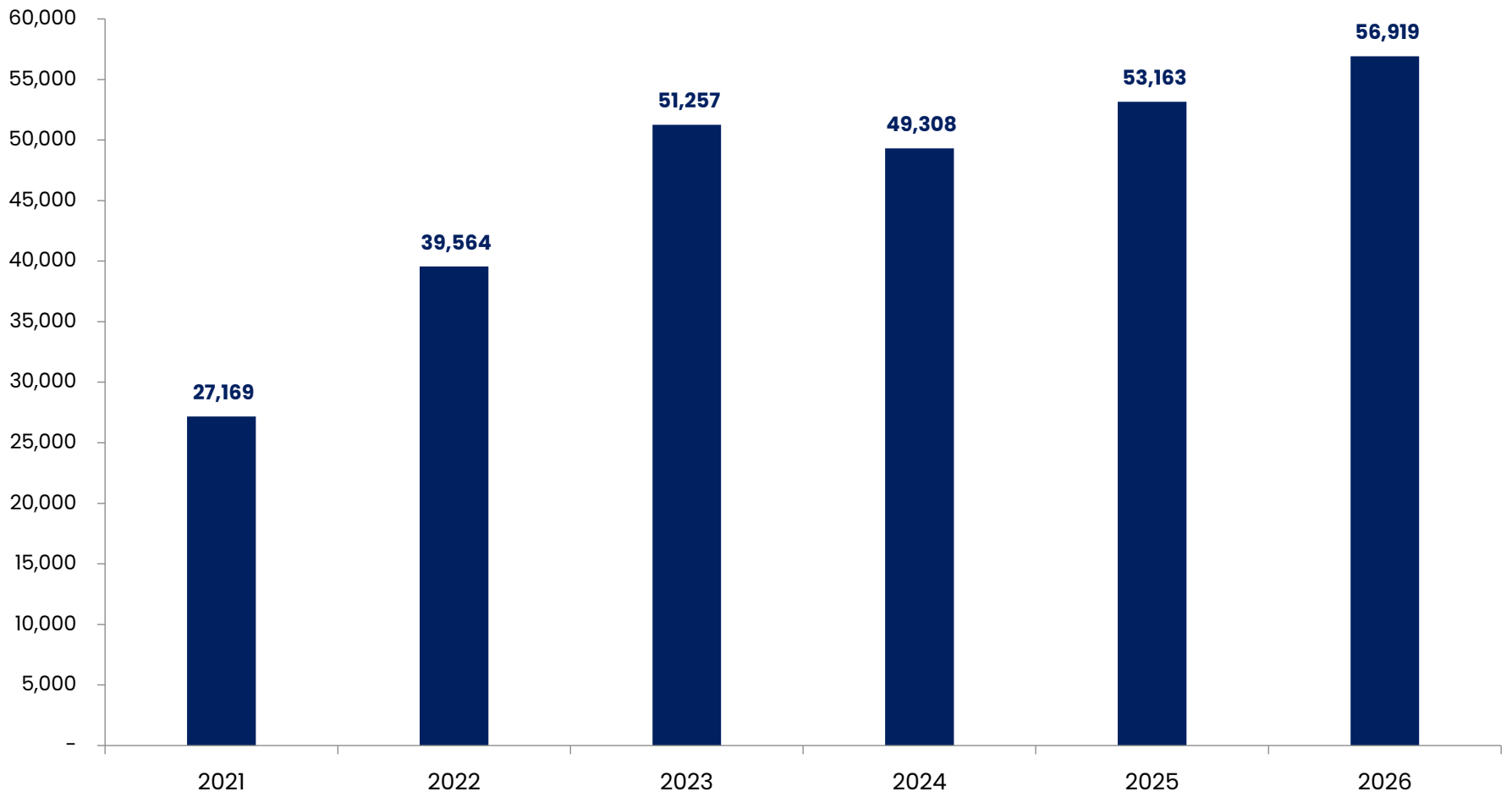
- A stronger sponsor to fund capacity, export and new-product expansion

KEY PERFORMING INDICATORS



GROSS TURNOVER

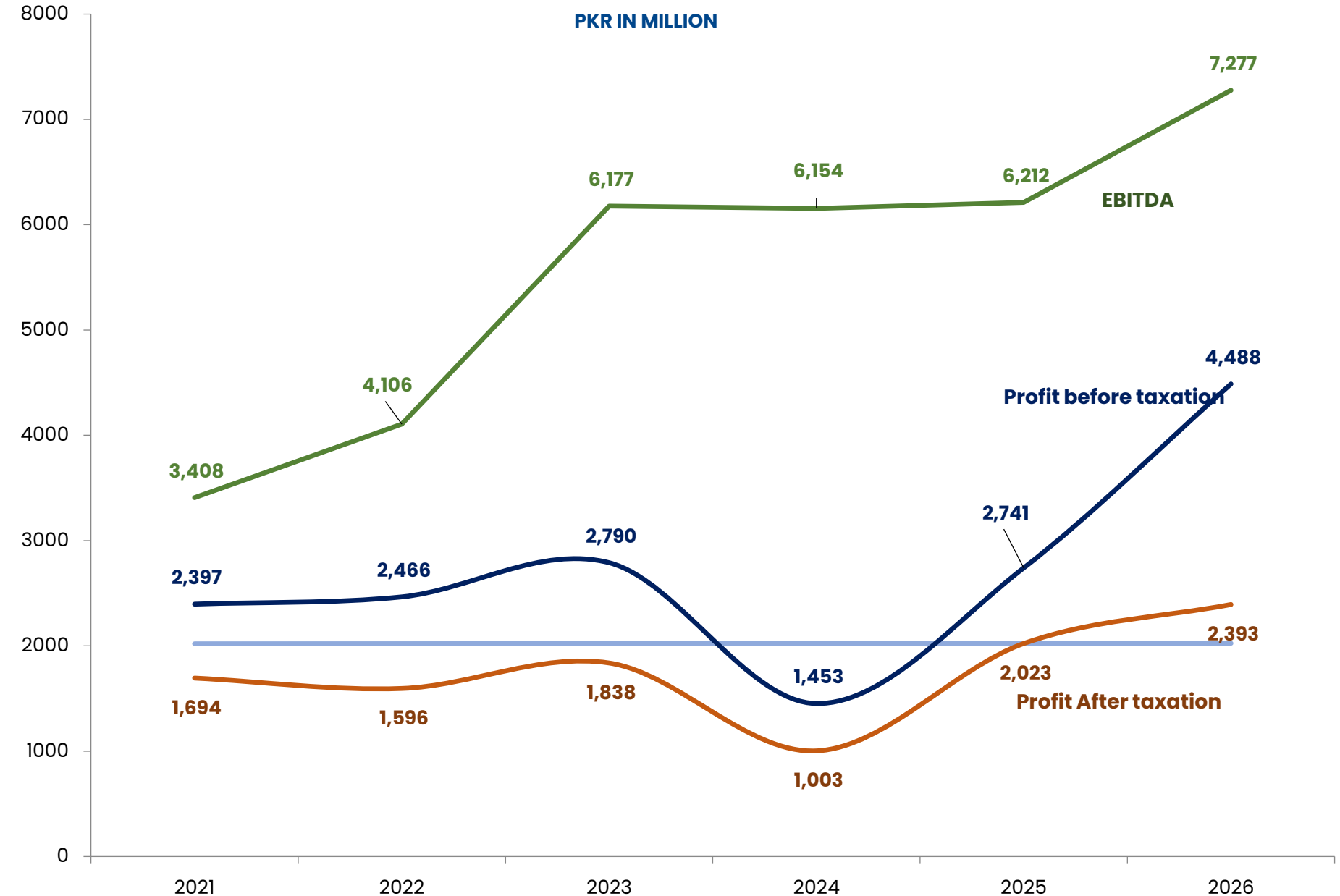
PKR IN MILLION



PROFITABILITY

NICL

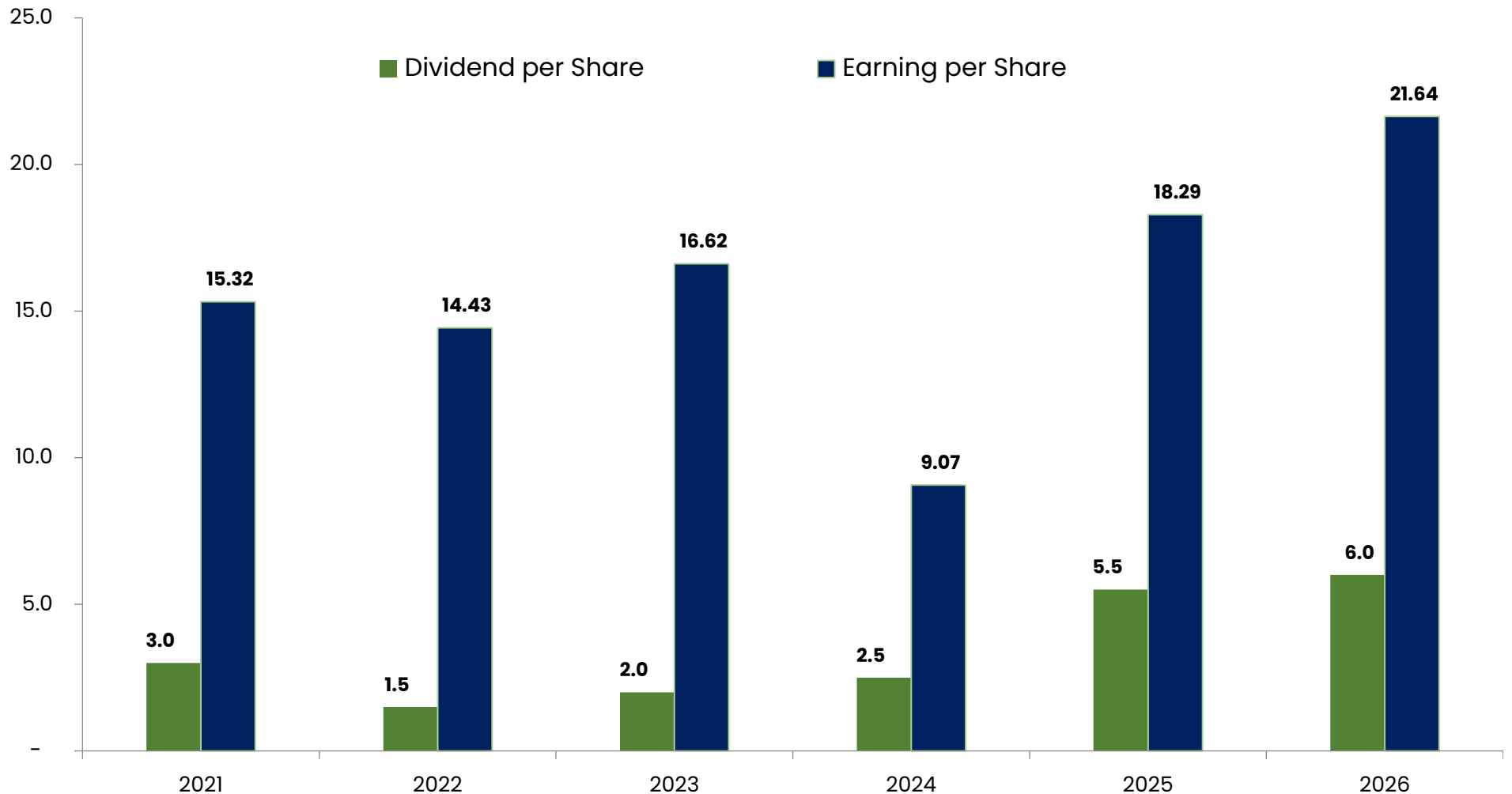
PKR IN MILLION



NICL

EPS VS DIVIDEND

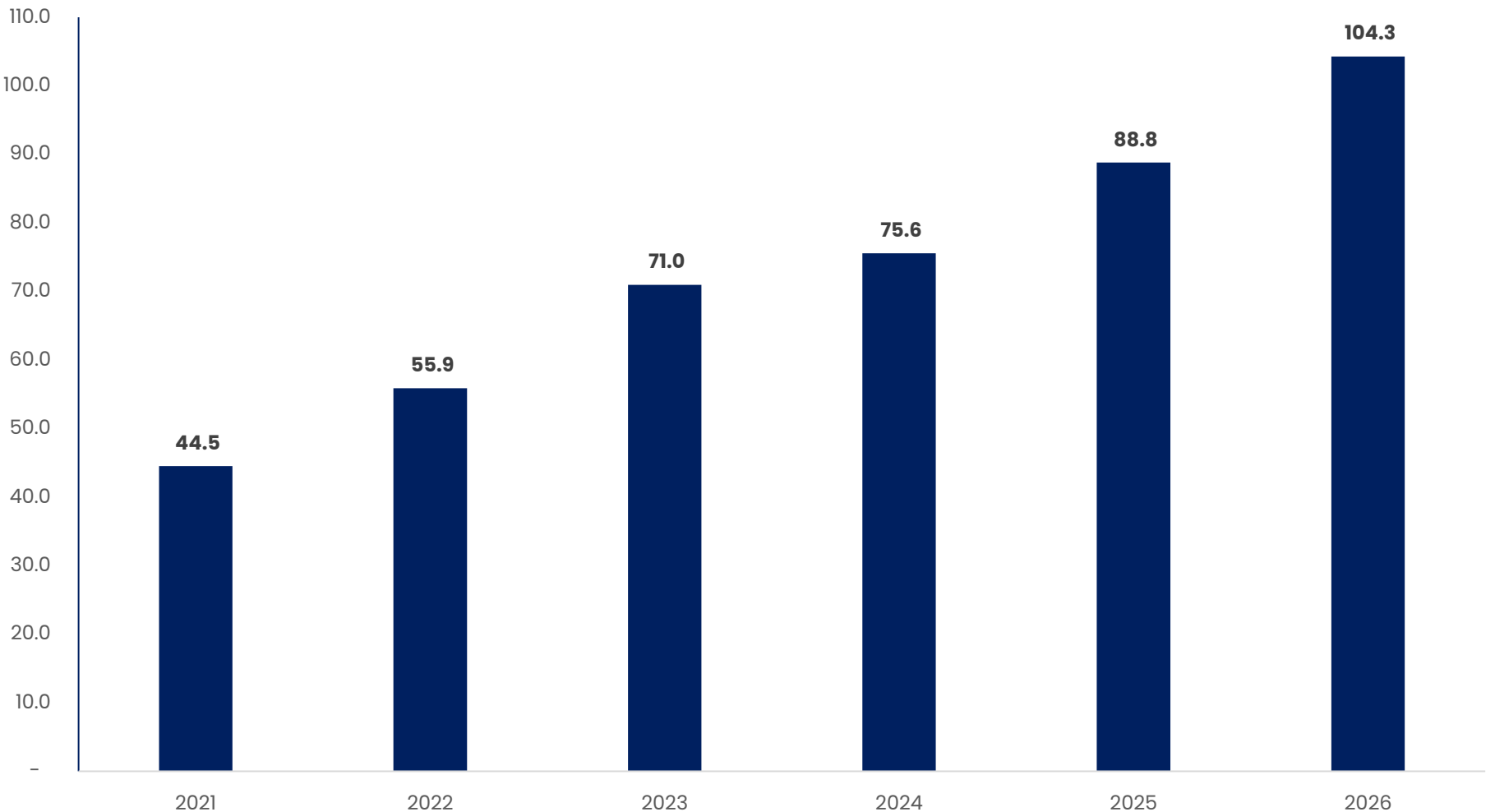
RUPEES PER SHARE



NICL

BREAKUP VALUES

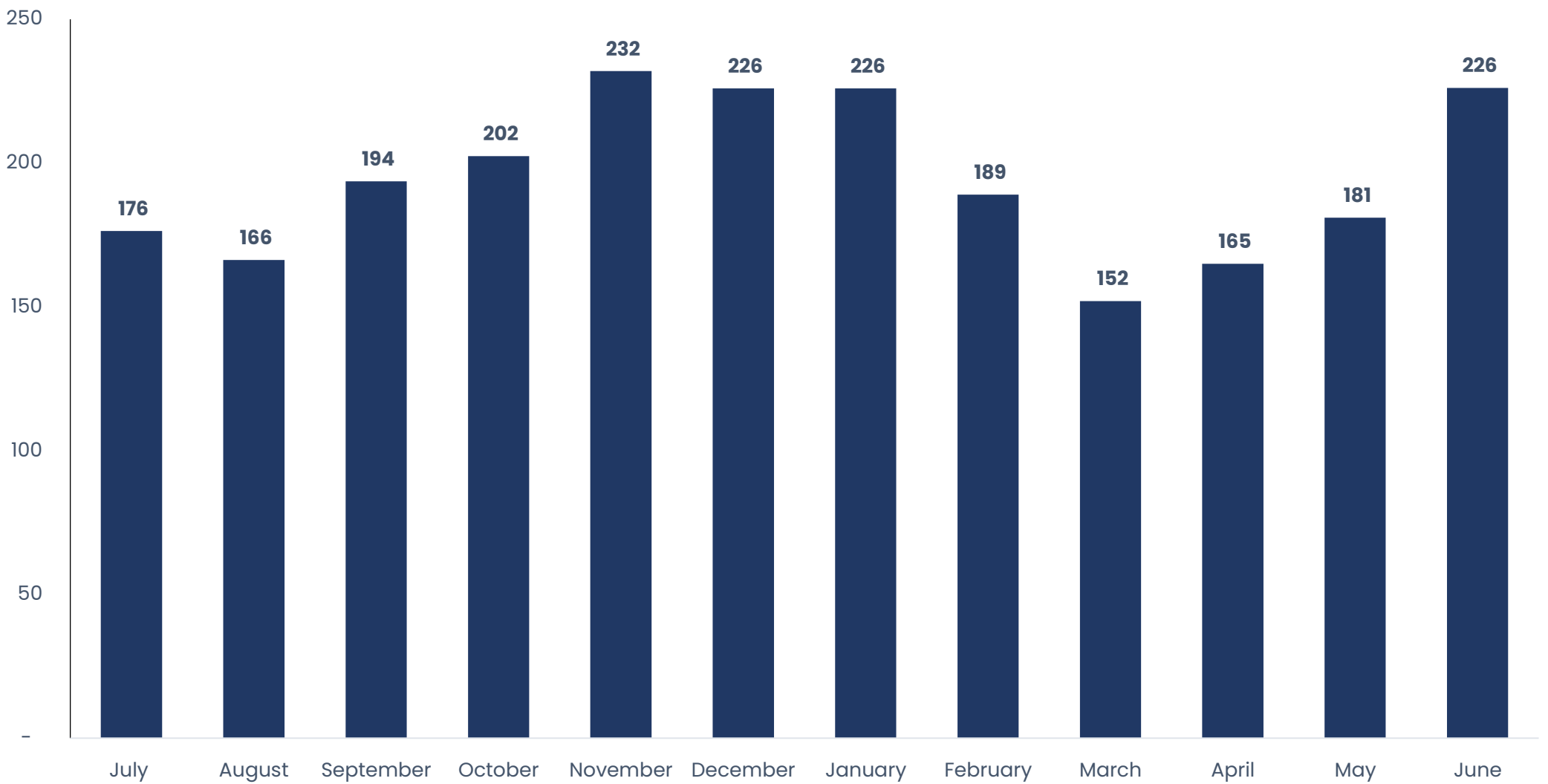
RUPEES PER SHARE



NICL

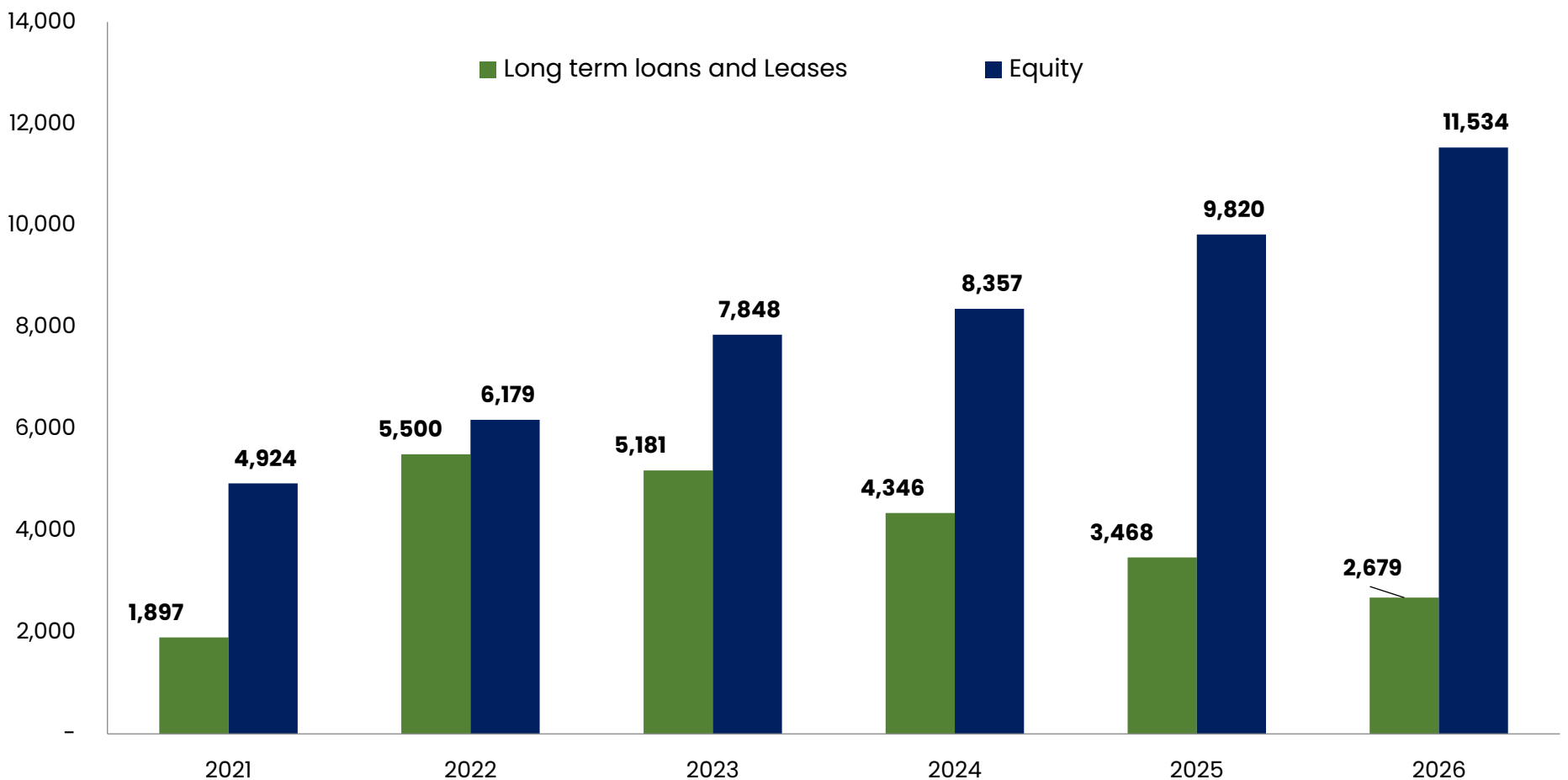
MARKET VALUE

RUPEES PER SHARE

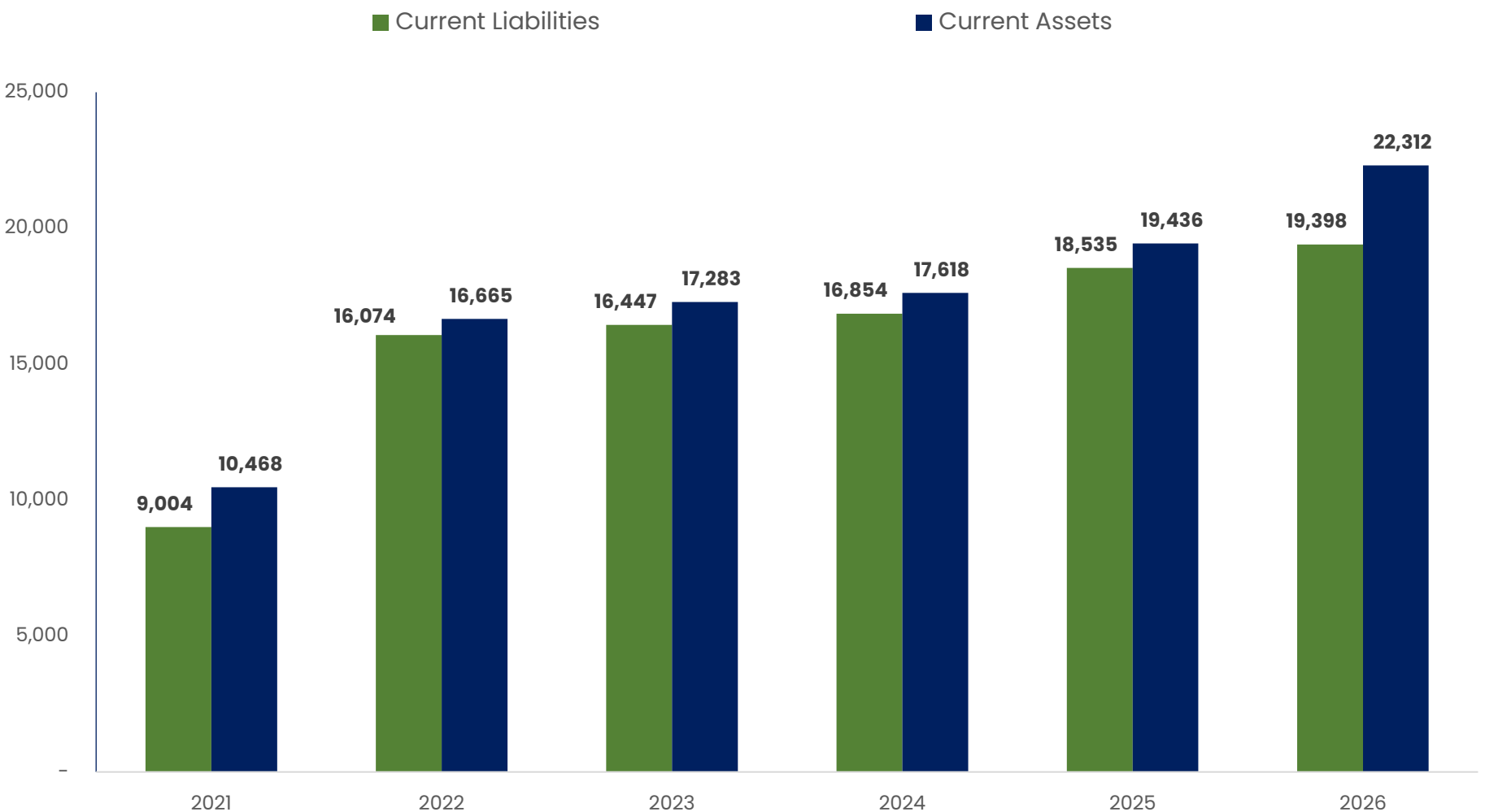


EQUITY & LONG-TERM DEBTS

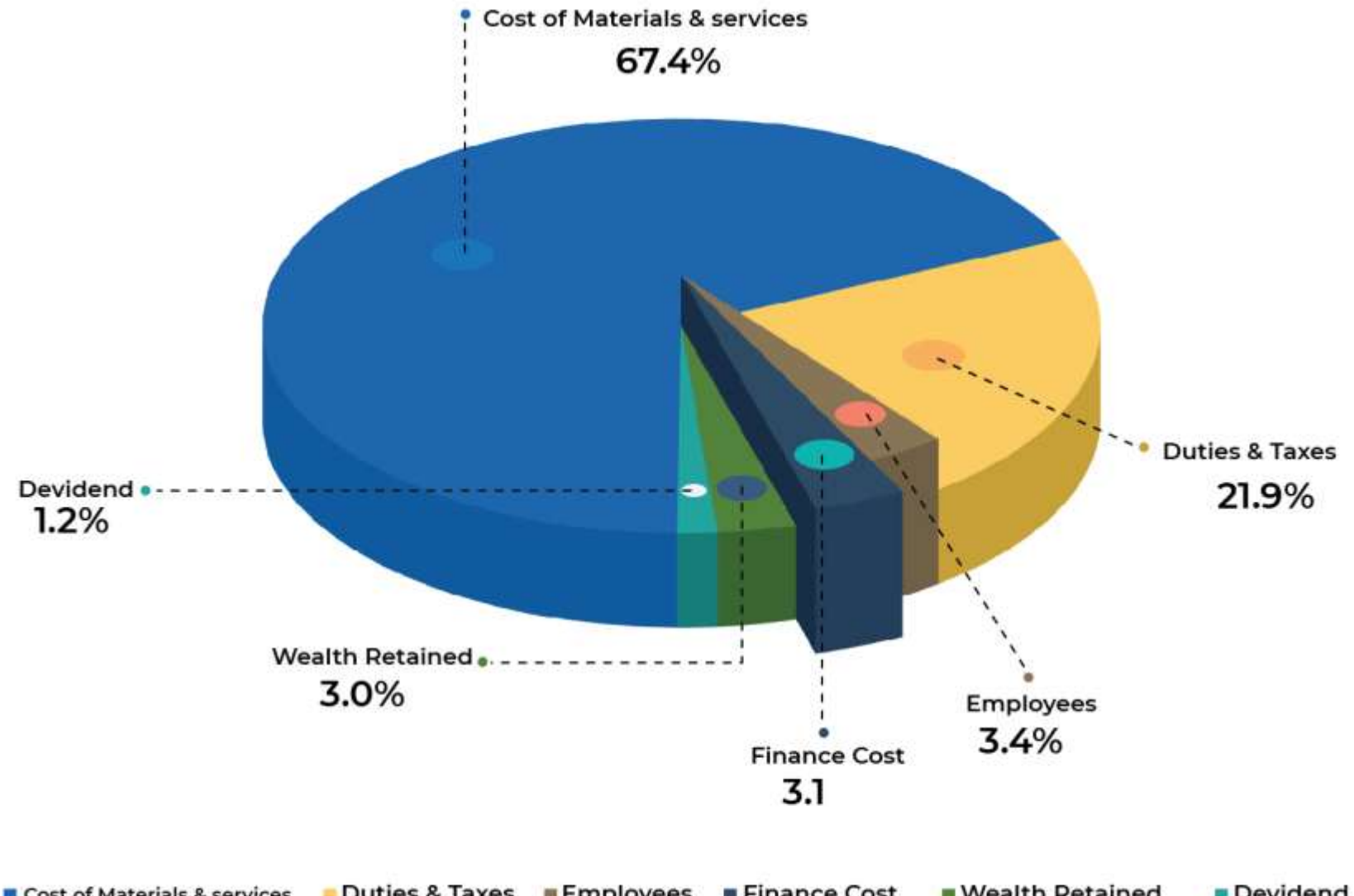
PKR IN MILLION



CURRENT RATIO



DISTRIBUTION OF WEALTH



2027 Outlook

- Set **aggressive growth strategy** for 2027.
- Q1 already showed **32% growth** in the bottom line.
- Working on relocating one of the oleochemicals plants from Sheikhupura to HUB.
- This strategic move aims to reduce transportation costs and explore new export opportunities through seaports.
- Bringing Palmitic Acid production to Pakistan's animal nutrition industry.
- Initiatives to improve efficiency, reduce costs, enhance existing products, and introduce new products.

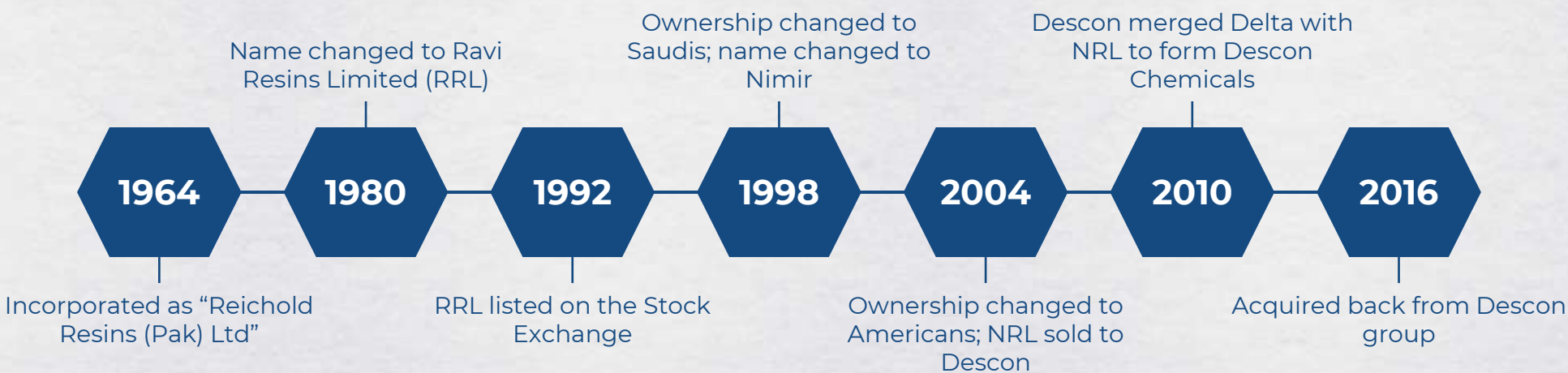


NIMIR

NIMIR RESINS LTD

COMPANY INFORMATION

- Incorporated in 1964
- Listed on stock exchange in 1992 (Symbol: **NRSL**)
- Auditors: **Crowe Hussain Chaudhury & Co**
- Legal Advisor: **M/s Hassan & Hassan**
- Financial Year: July to June
- Paid up Capital : **141 Million shares** of Rs.**10 each**
- Market Capitalization as on 10th November 2026: **4.66 Billion**
- Rating: **A-** for long term and **A2** for short term by PACRA.


1964
Incorporated as “Reichold Resins (Pak) Ltd”
1980
Name changed to Ravi Resins Limited (RRL)
1992
RRL listed on the Stock Exchange
1998
Ownership changed to Saudis; name changed to Nimir
2004
Ownership changed to Americans; NRL sold to Descon
2010
Descon merged Delta with NRL to form Descon Chemicals
2016
Acquired back from Descon group

OUR CLIENTS

AkzoNobel
RESPONSIBLE Packaging
BERGER Trusted Worldwide
Master PAINTS
CENTURY PAPER & BOARD MILLS LIMITED
GOBI'S Paints
KANSAI PAINT
Premier Group
Diamond Paints
NIPPON PAINT
RUDOLF GROUP BETTER CHEMISTRY
FEROZE 1888
Pulcra Chemicals
ARCHROMA
Sapphire
NISHAT
LCI
interloop Interloop Pvt. Limited
GulAhmed Textile Mills Limited
alkaram
Henkel
SITARA
CHT

ACCREDITATIONS

CERTIFIED
SMETA | Sedex
SAVE
CONTROL UNION
GLOBAL ORGANIC TEXTILE STANDARD · GOTS ·
ecovadis

OUR PRODUCTS & SERVICES

Coatings, Emulsion & Polyester

- Alkyd Resin
- Emulsion
- Unsaturated polyester resin
- Saturated polyester resin

Pulp & Paper Chemicals

- Inner sizing
- Surface sizing
- Fixing agents, antifoams and anti-stickies
- Optical brightener
- Dry strength resin

Textile Chemicals & Auxiliaries

- Sizing
- Pretreatment
- Dyeing
- Printing
- Finishing
- Optical brightener

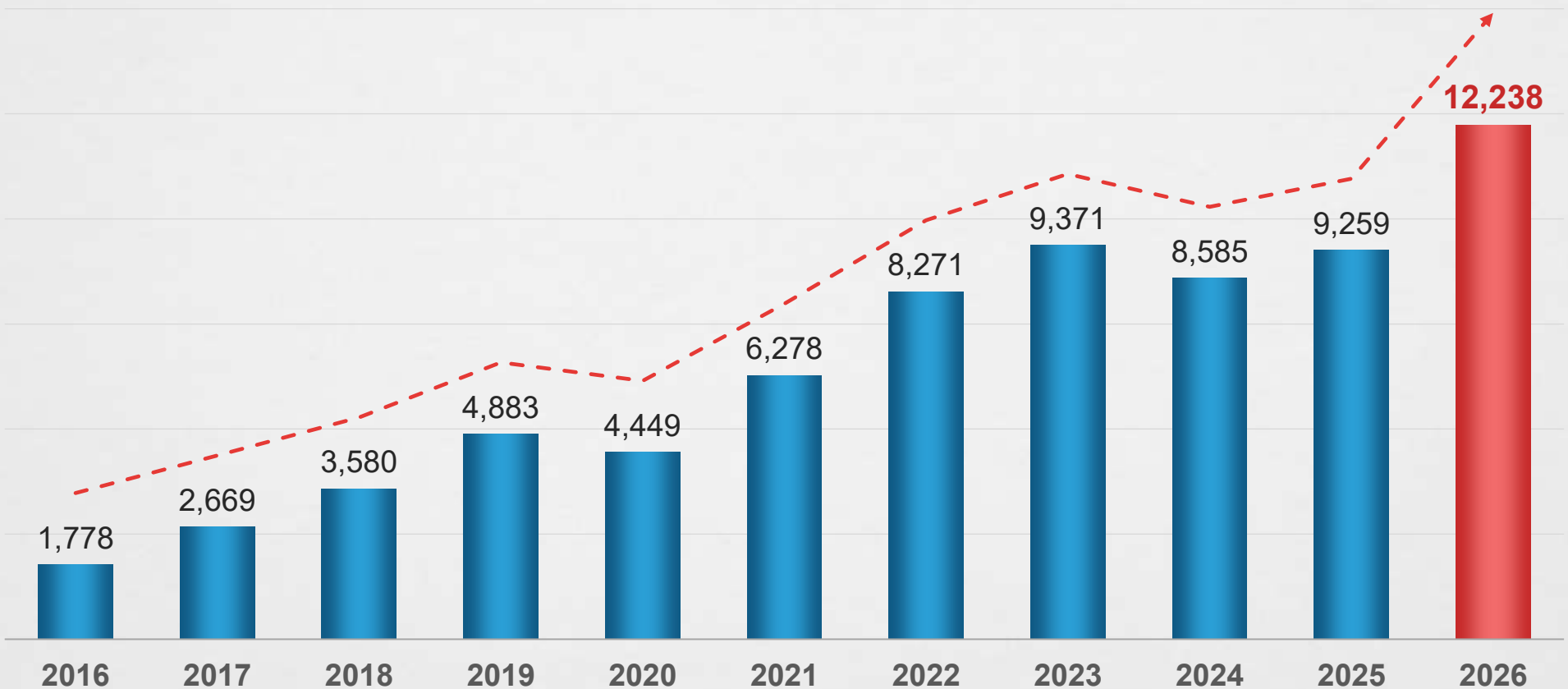
Others

- Tolling of Adhesives
- Trading (Blending) of chemicals

HISTORIC REVENUE GROWTH (NET)

10-year CAGR: 16.4%

Values in PKR million



OUR ACHIEVEMENTS

Key Highlights – Financial Year 2025–26

1. Business Environment and Challenges

- Escalation of conflict in the Middle East disrupted international shipping and cargo movement.
- Container shortages, extended lead times for imported raw materials and significantly higher freight costs.
- Despite these challenges, the Company effectively managed supply-chain disruptions.
- Domestic economic conditions remained relatively stable, supported by contained inflation, a steadier exchange rate and recovery in large-scale manufacturing.

Ten Years Under Present Management

- FY2026 marked the Company's tenth full year under the present management following its acquisition from the Descon Group during FY2016.
- In FY2015, the Company reported:
  - Sales of **PKR 1,806** million.
  - Loss after taxation of **PKR 82** million.
  - EPS loss of **PKR 0.37.**
- By FY2016, the Company had returned to profitability, reporting a profit after taxation of PKR 53 million.
- Over the subsequent ten years:
  - Sales increased more than eightfold to **PKR 14,444** million.
  - Sales achieved a compound annual growth rate (CAGR) exceeding **23%.**
  - Profit after taxation increased to **PKR 508** million.
  - EPS improved from a loss of **PKR 0.37** to a profit of **PKR 3.59.**

NRSL HIGHLIGHTS 2026

- **32% increase** in revenue
- PAT grew by **102%.**
- EPS grew from PKR 1.77 Per Share to **PKR 3.56** Per Share.
- Introduced new products
- Enhanced technical / R&D capabilities

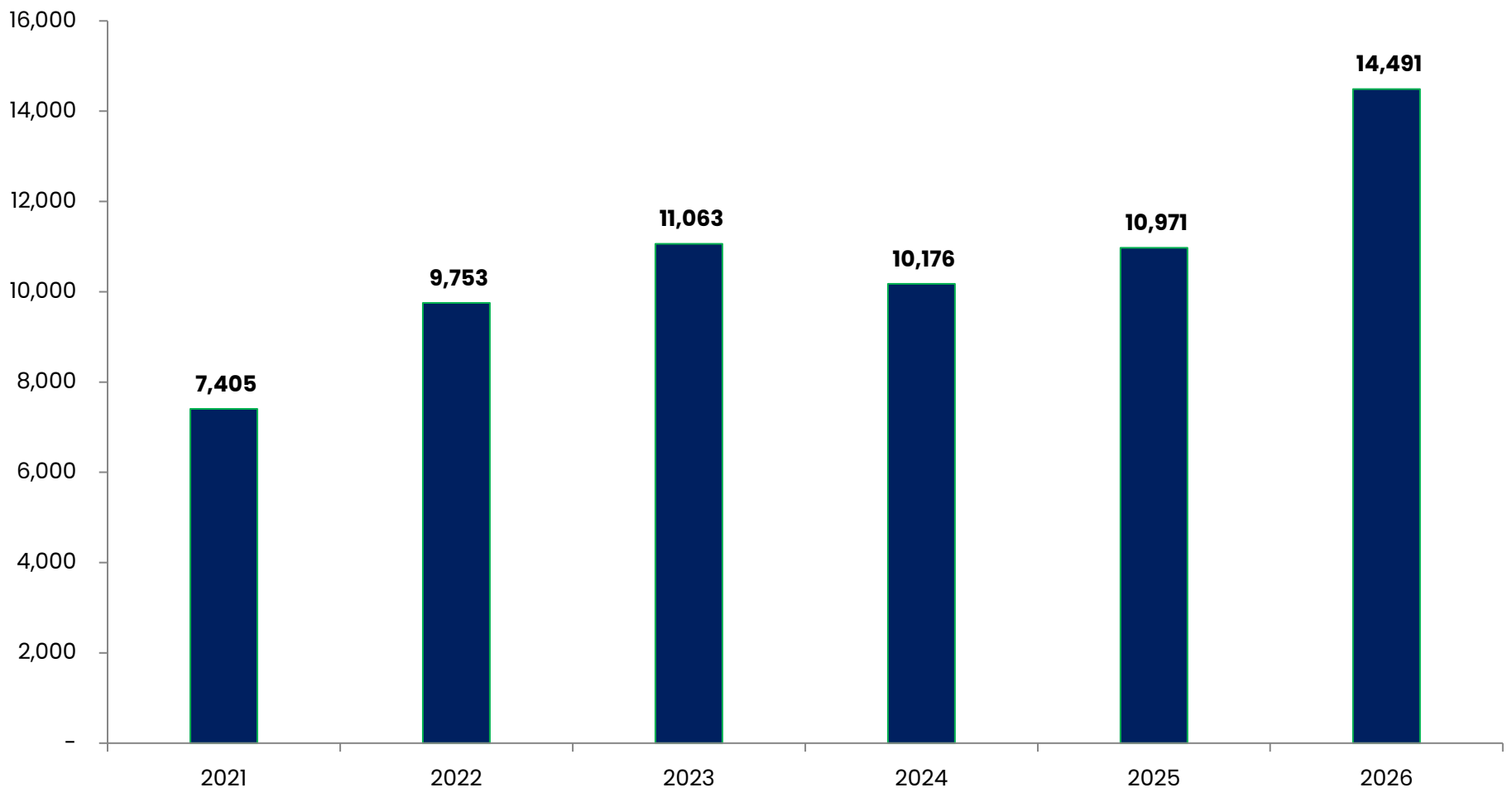
KEY PERFORMING INDICATORS

NRSL



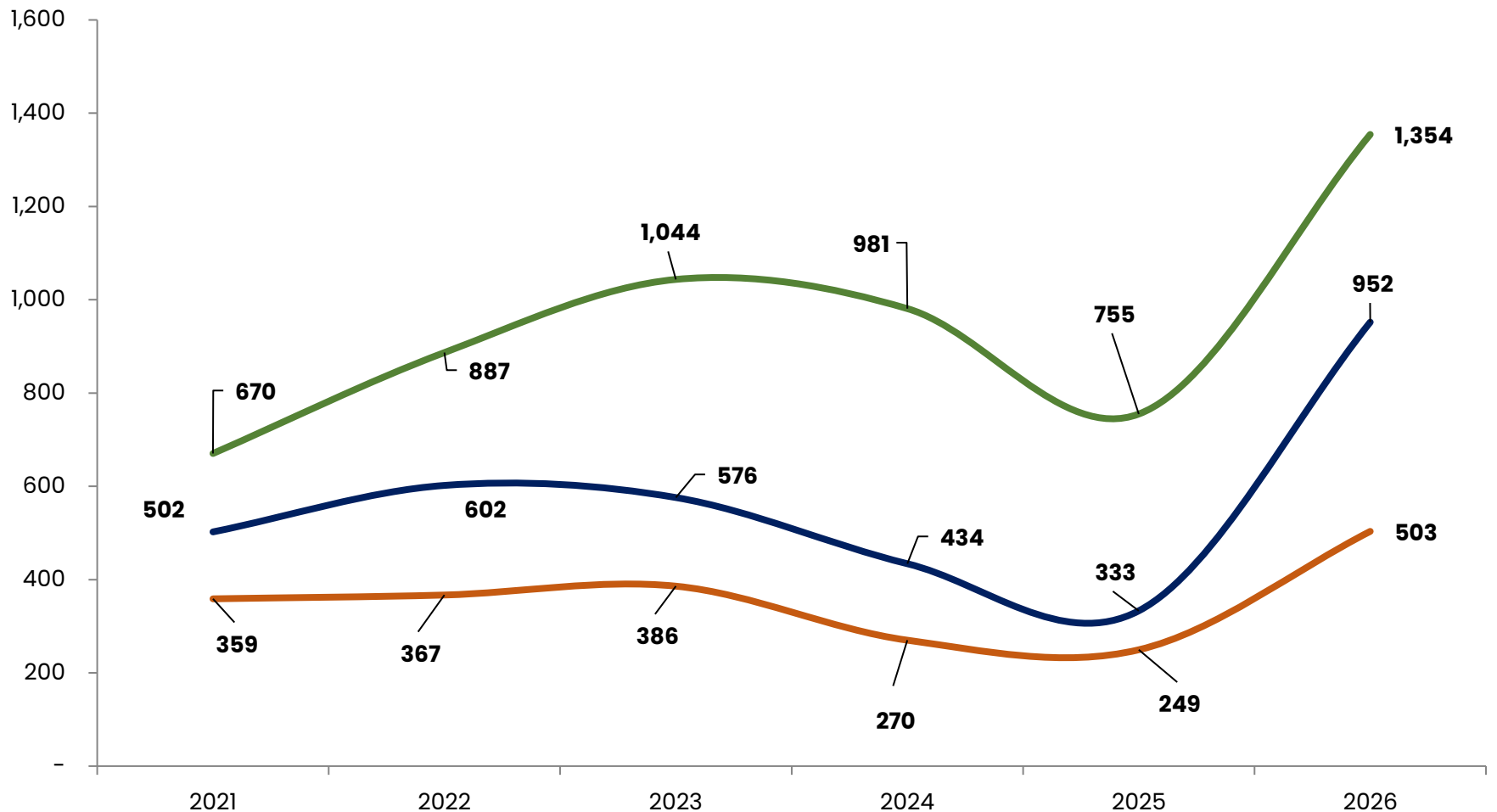
GROSS TURNOVER

PKR IN MILLION



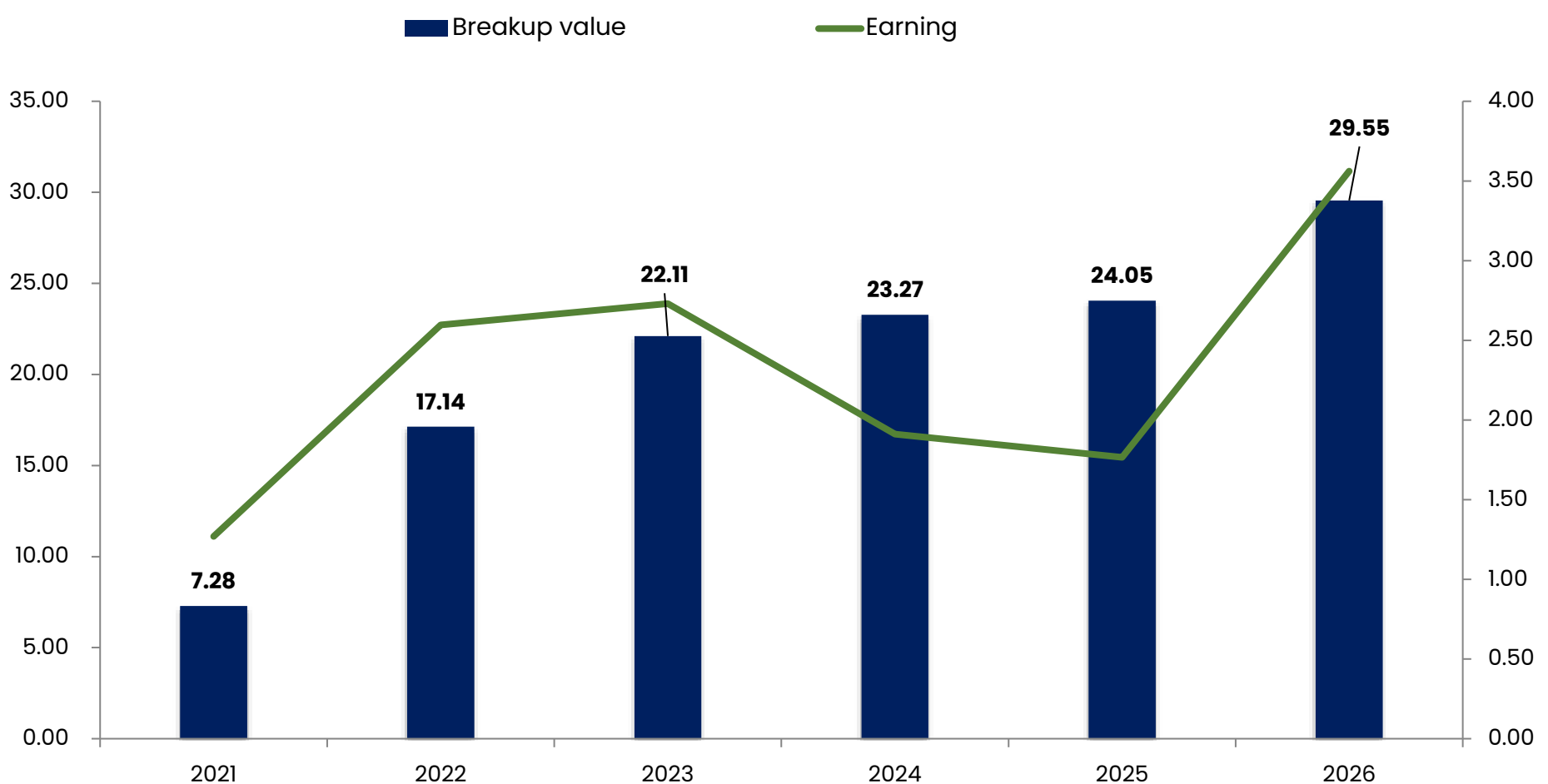
PROFITABILITY

PKR IN MILLION



BREAK UP VALUES & EARNINGS

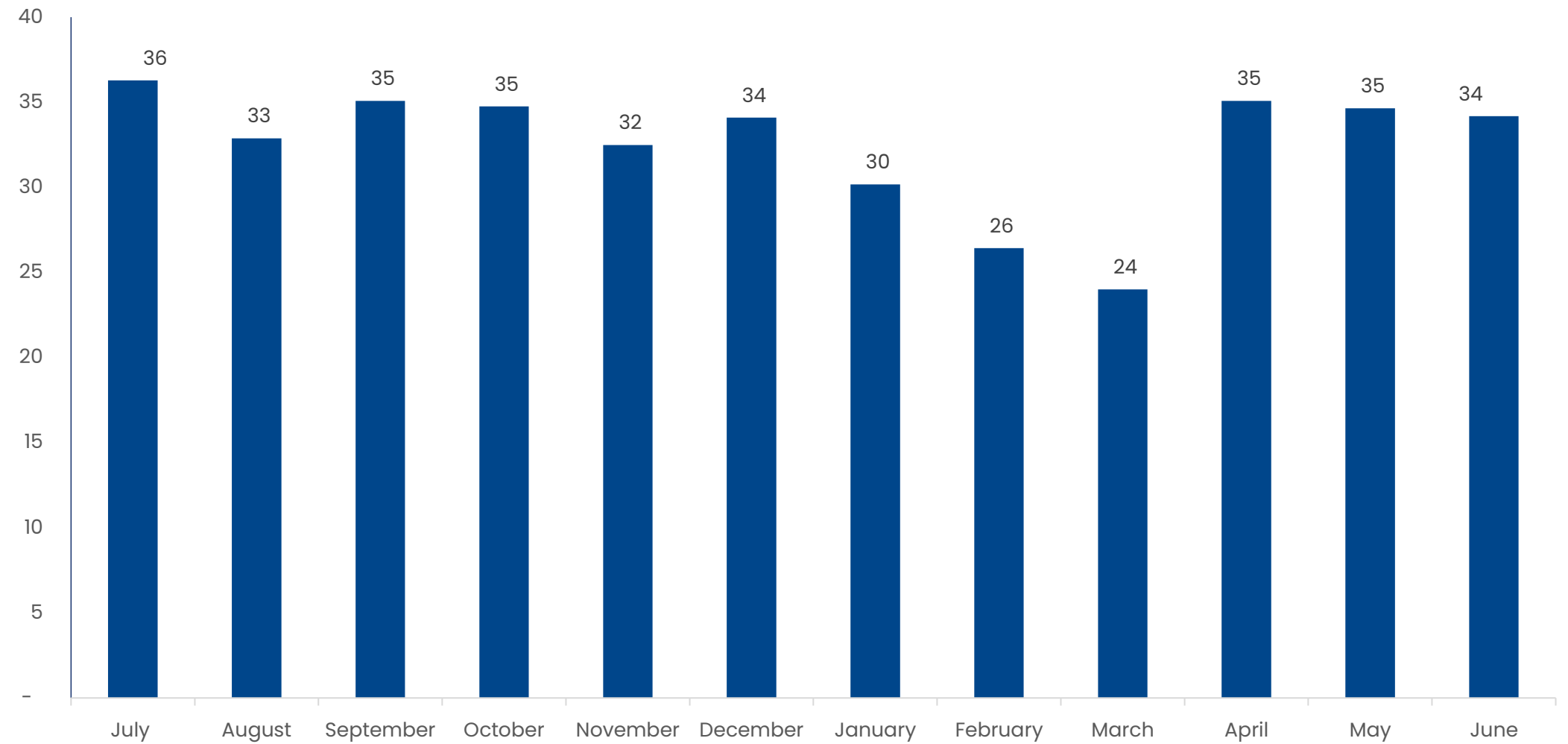
RUPEES PER SHARE



NRSL

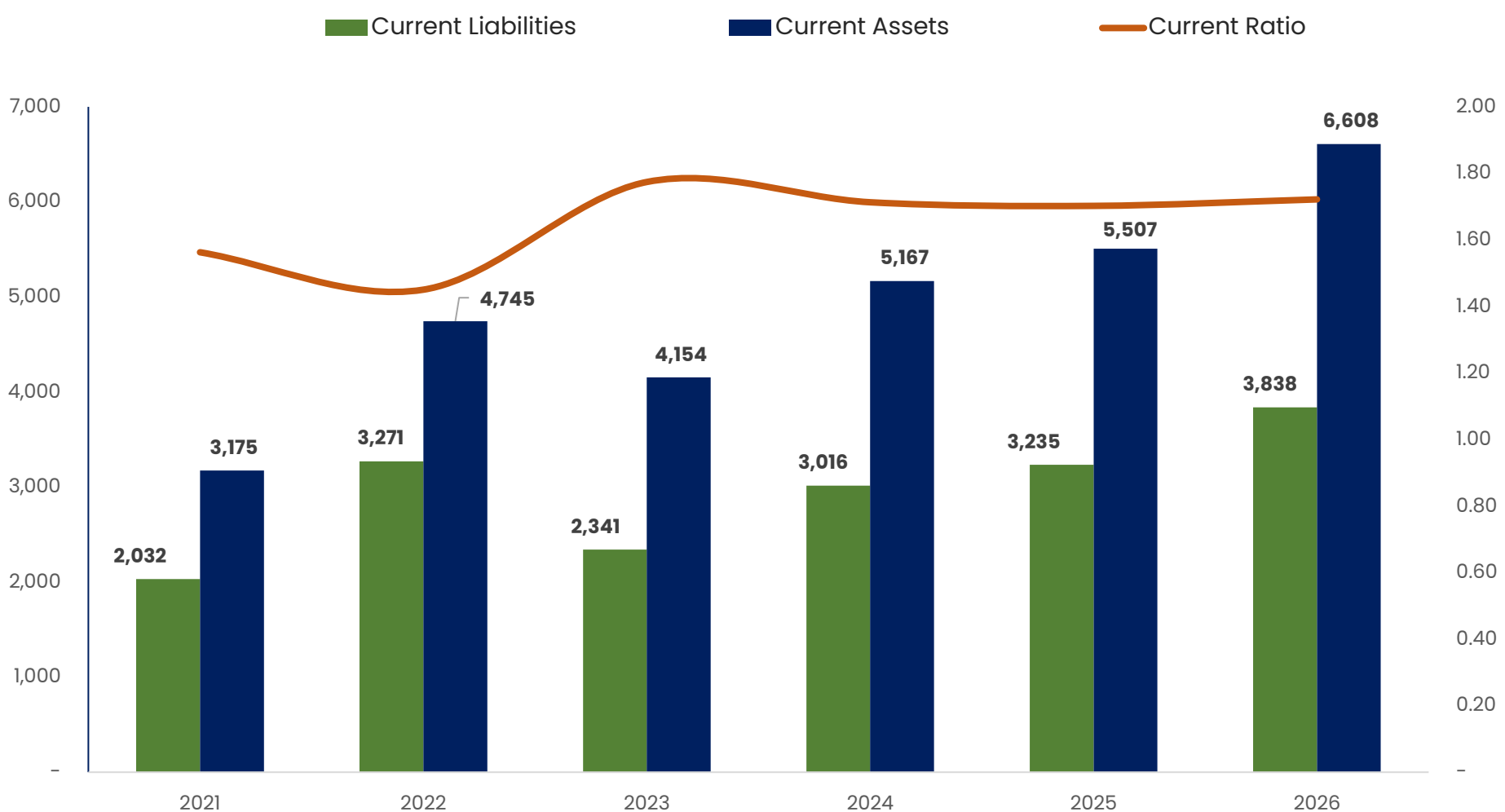
MARKET VALUE

RUPEES PER SHARE

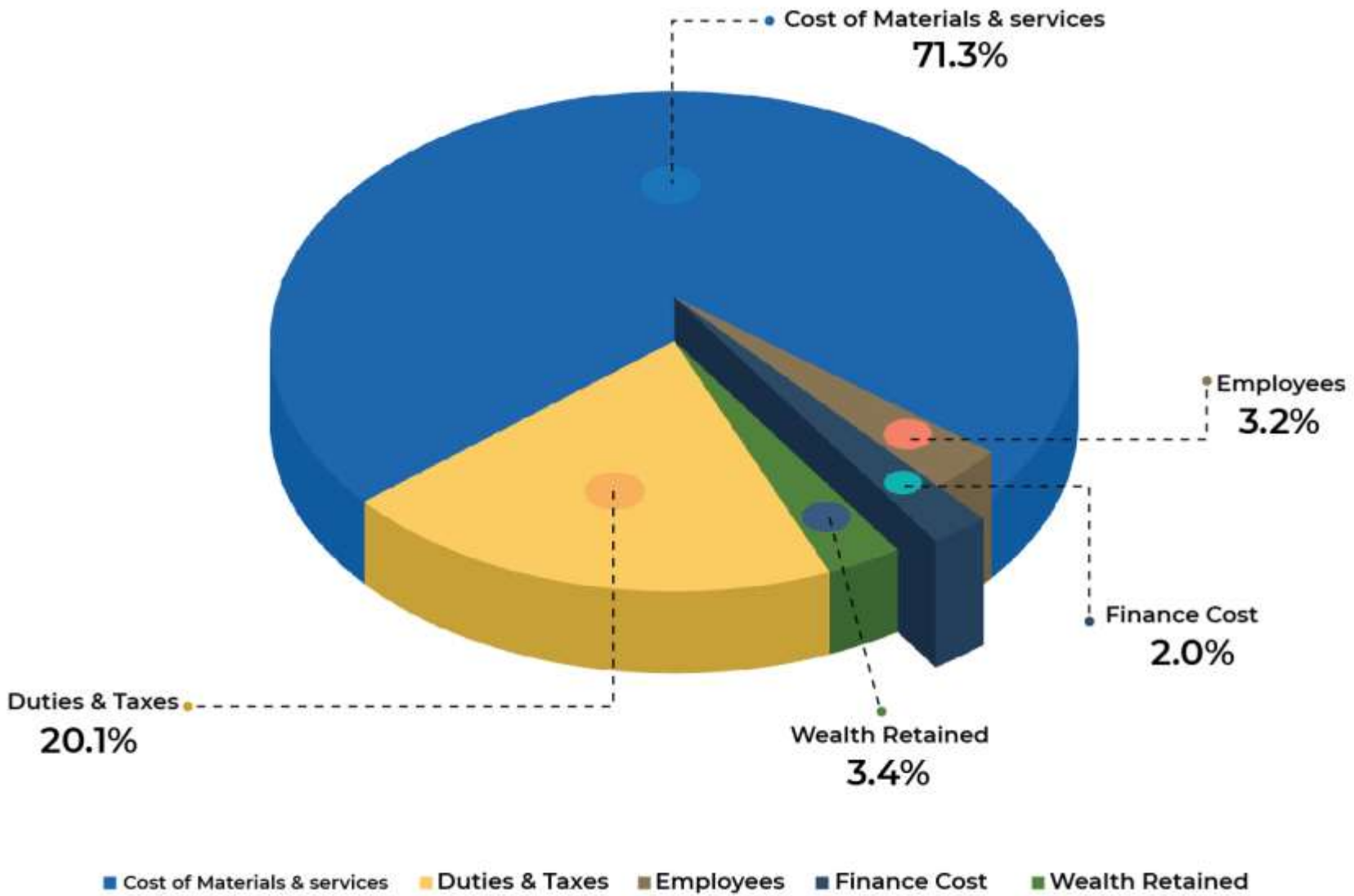


NRSL

CURRENT RATIO



OUR REVENUE GROWTH



2027 Outlook

- We have set an ambitious yet achievable growth targets across all business segments for the year 2027.
- Despite the presence of some higher-cost inventory that is affecting the first quarter, we anticipate a significant improvement in margins thereafter. Already achieved double bottom line in Q1 despite these adjustments.
- With a disciplined strategy, operational excellence, and the commitment of our people, we expect FY 2027 to be a year of stronger performance and sustainable growth.
- Political developments in the Middle East may cause unexpected hinderance to the supply chain.

NIMIR

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