



NIMIR

NIMIR INDUSTRIAL CHEMICALS Ltd.

Corporate Briefing Session

Date: 8th October, 2021



- Listed on Pakistan Stock Exchange in 1996 (Incorporated in 1994)
- Company Symbol: NICL
- Membership of Industry Associations and Trade Bodies:
 - Pakistan Business Council
 - Lahore Chamber of Commerce and Industry
 - Pakistan Chemicals Manufacturers Association
 - Pakistan Soap Manufacturers Association
- Auditors of the company: EY Ford Rhodes (Chartered Accountants)
- Legal Advisor : Cornelius, Lane & Mufti.
- Management buy out from Knightsbridge (an American group) in year 2011.
- Acquired Descon Chemicals Limited in Jan-16 through SPV Subsidiaries. Later this company was renamed as NIMIR Resins Limited
- Financial Year: July to June
- Paid up Capital : 110.5 Million shares of Rs.10 each
- Market Capitalization as on 4 Oct 2021: 14.7 Billion
- Rating: A+ for long term and A1 for short term by PACRA.



NICL Plant

14.8 KM

Sheikhupura-Faisalabad Road

(Driving time 60 mins from Lahore city)



Distilled Fatty Acid /
Oleo Chemicals

Soap noodles
Stearic Acid
Glycerine



Soap Noodles
(Palm Bright)

Toilet soap



Stearic Acid
(Double & Triple Press)

Tyre and Rubber Plastic, Textile Softener,
Metal Polishing, Plastic, Cosmetics and Soap.



Glycerine

Pharmaceutical, Alkyd Resin, Tobacco,
Cosmetics.



Caustic Soda
Sodium Hypochlorite
Hydrochloric Acid

Textile Sector
Cleaning & Bleaching
Steel



Soap Bars

Finished toilet soap bars



Aerosols

Body sprays, Shaving foams, hair sprays, air
fresheners, insecticides, starch spray etc.

NICL is a Good Manufacturing Practices (GMP) compliant company.



Sedex is a not for profit membership organisation dedicated to driving improvements in ethical and responsible business practices in global supply chains.



The Roundtable on Sustainable Palm Oil (RSPO) was established in 2004 with the objective of promoting the growth and use of sustainable oil palm products through credible global standards and engagement of stakeholders.



Cert. No. HAL/057
www.ri-ca.org



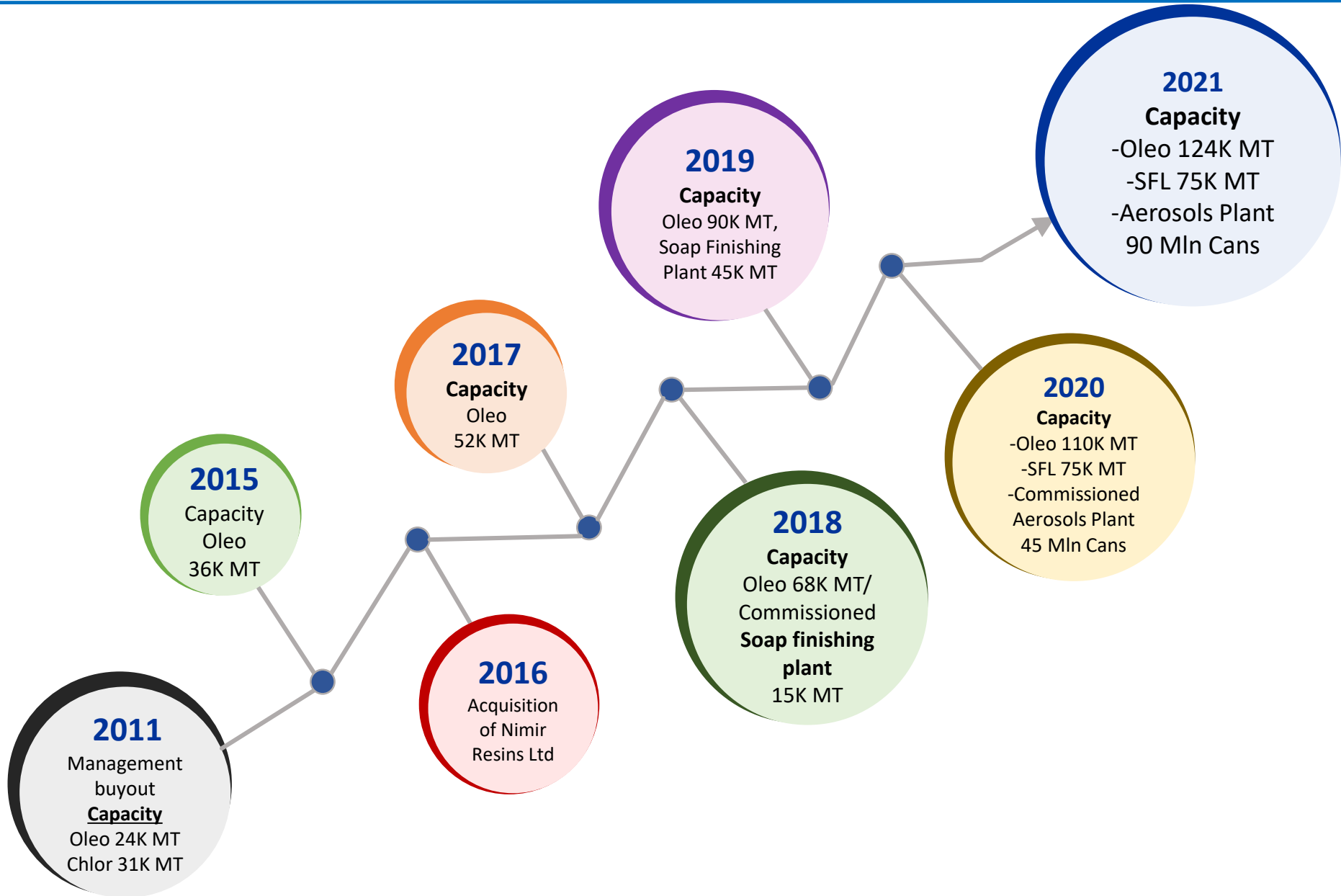
ISO 9001: 2015





PANTHER





- Caustic Soda Plant 42K MT
- 20 MW Solid Fuel Fired Power Plant.
- Production Facility for Personal Care/Home Care products.
- Chlorinated Paraffin WAX (CPW) plant including chlorine liquefaction plant.
- Production Facility to manufacture various types of Aluminum Cans for Aerosols Products.
- Sulphate Removal System at Chlor Alkali Plant.

Continuous efforts to attain a Sustainable, Profitable growth.

Production Capacities (M.Ton) & Results

	2015	Current	Increase	% Change
Oleo Chemicals	36,000	124,000	88,000	244%
Chlor Alkali	37,000	52,000	15,000	41%
Soap Finishing	-	75,000	75,000	New Business
Aerosols	-	90 Mln Cans	-	New Business
Total				
Gross Turnover (PKR Mln)	4,285	27,169	22,884	534%
Net Profit (PKR Mln)	222	1,694	1,472	664%

Capital Expenditure

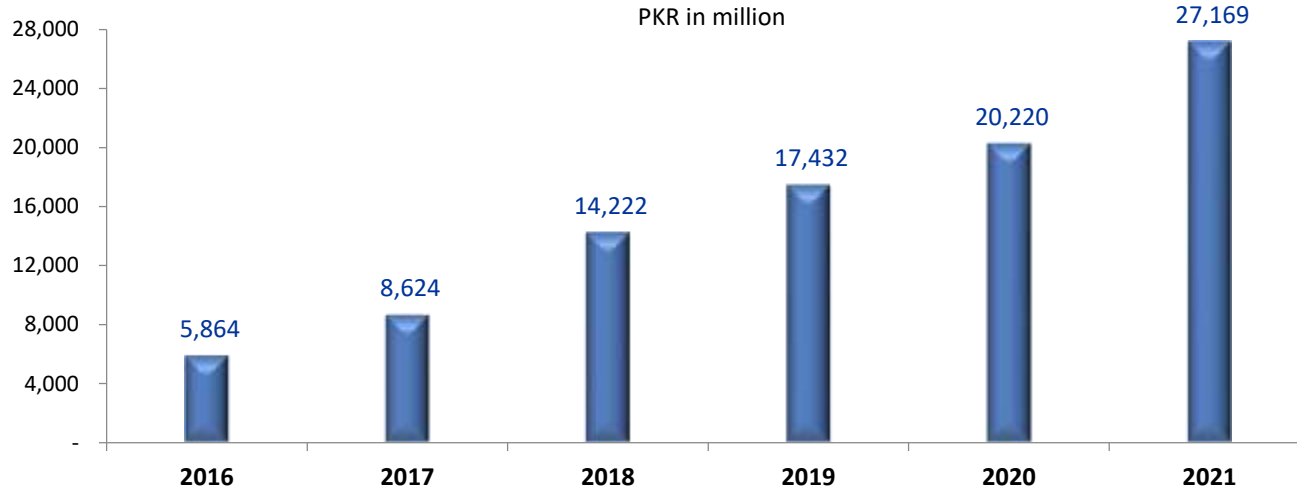
PKR in Millions



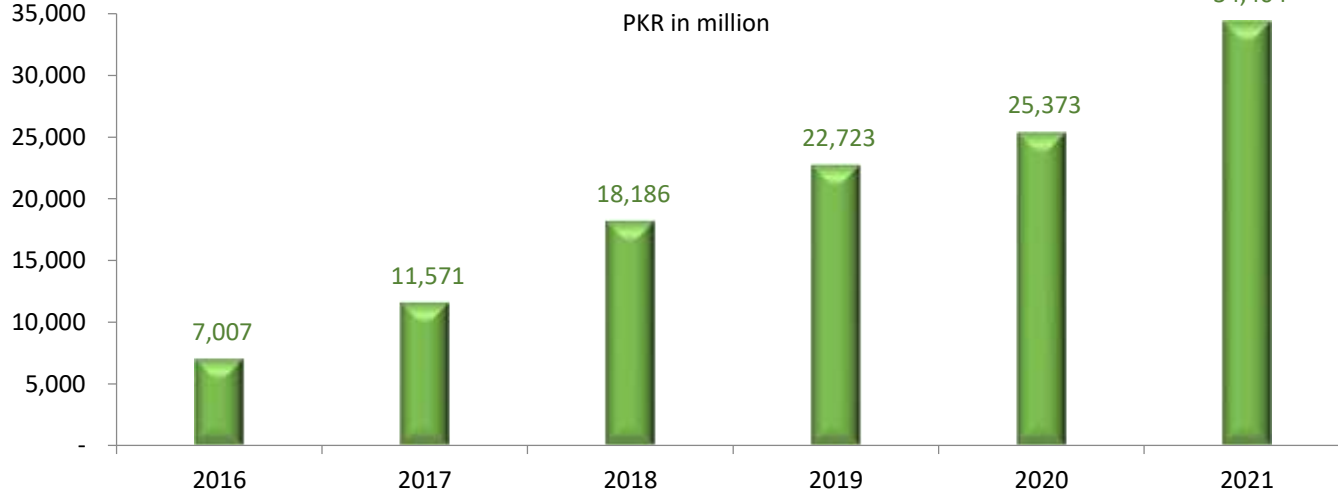
Cumulative CAPEX of PKR 5.84 Billion Over the period.

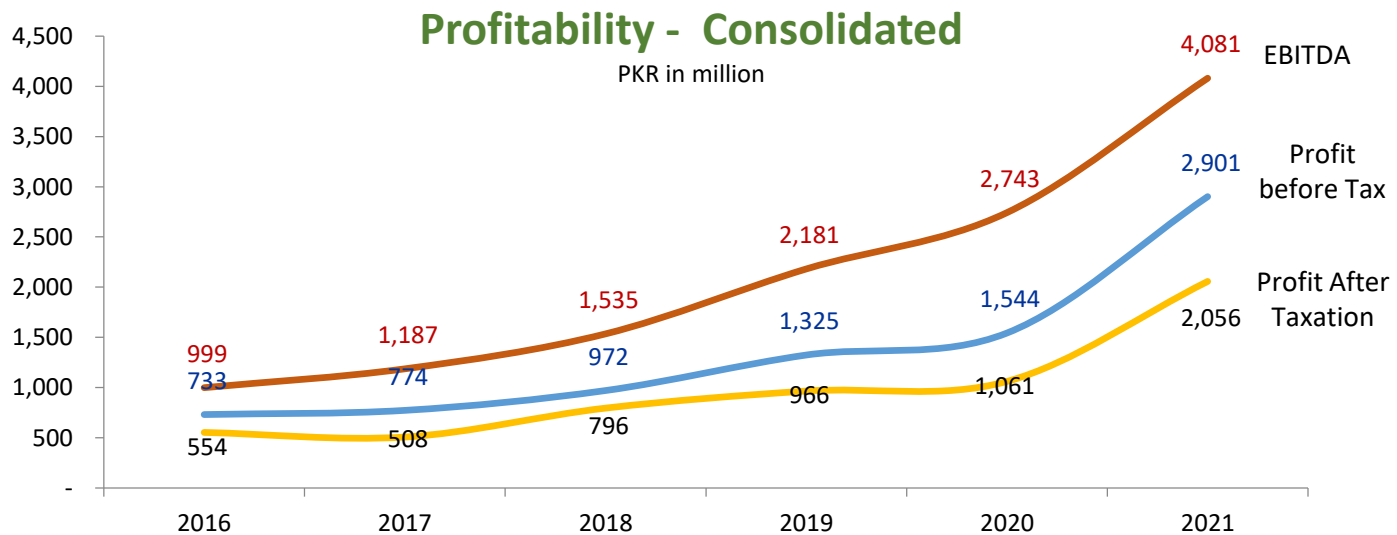
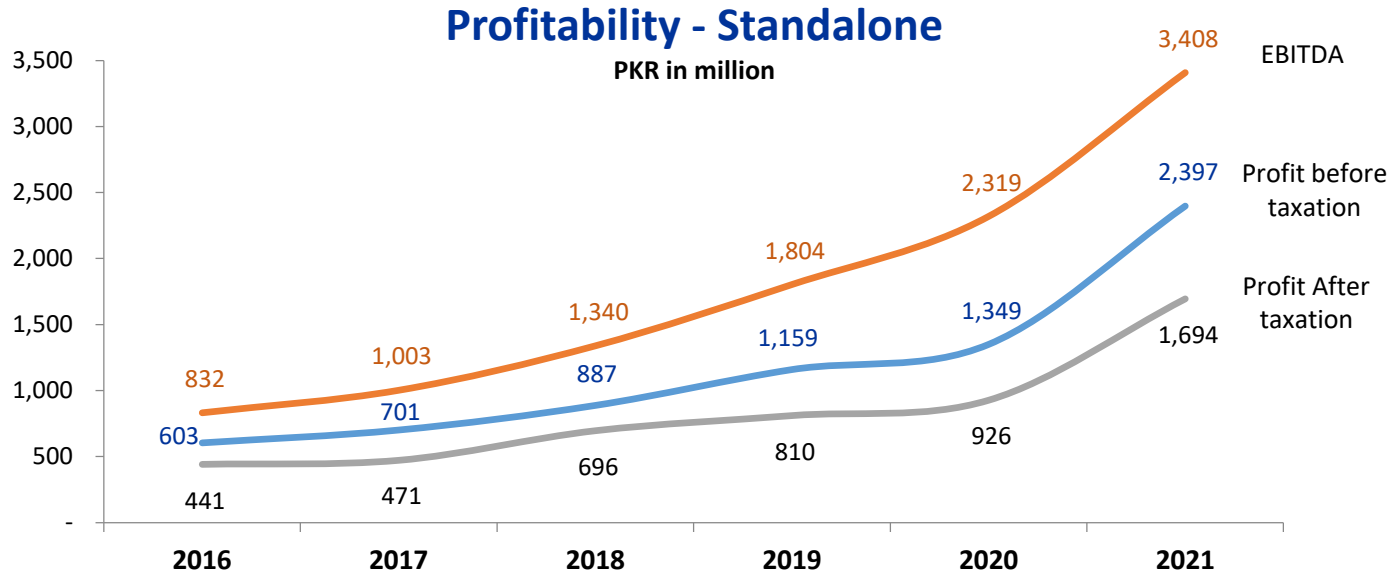
	<i>PKR in Million</i>					
	2016	2017	2018	2019	2020	2021
Net Sales	5,011	7,369	12,091	14,850	17,173	23,094
Gross Profit	972	1,065	1,549	2,030	2,546	3,551
Operating Profit	765	835	1,295	1,733	2,177	3,053
Profit before taxation	603	701	887	1,159	1,349	2,397
Profit after taxation	441	471	696	810	926	1,694
EBITDA	832	1,003	1,340	1,804	2,319	3,408
Paid-up Capital	1,106	1,106	1,106	1,106	1,106	1,106
Net Worth	1,788	2,144	2,615	3,035	3,623	4,924
Long Term Loans and Leases	348	354	480	592	1,004	1,897
Current Liabilities	1,784	2,763	4,274	4,566	5,845	9,132
Current Assets	1,966	2,926	4,726	5,076	6,769	10,468
Total Assets	4,029	5,474	7,588	8,514	10,849	16,269
Current Ratio	1.1 : 1	1.06 : 1	1.11 : 1	1.11 : 1	1.16 : 1	1.15 : 1
Long Terms Debt to Equity Ratio	16 : 84	14 : 86	16 : 84	16 : 84	22 : 78	28 : 72
Interest Coverage Ratio	7.67	6.17	5.34	4.22	3.24	6.17
Breakup value per share - Rupees	16.2	19.4	23.6	27.4	32.8	44.5
Earnings per share - Rupees	4.0	4.3	6.3	7.3	8.4	15.3
Year End Share Price	30.00	52.98	68.51	53.11	58.45	136.68

Gross Turnover - Standalone

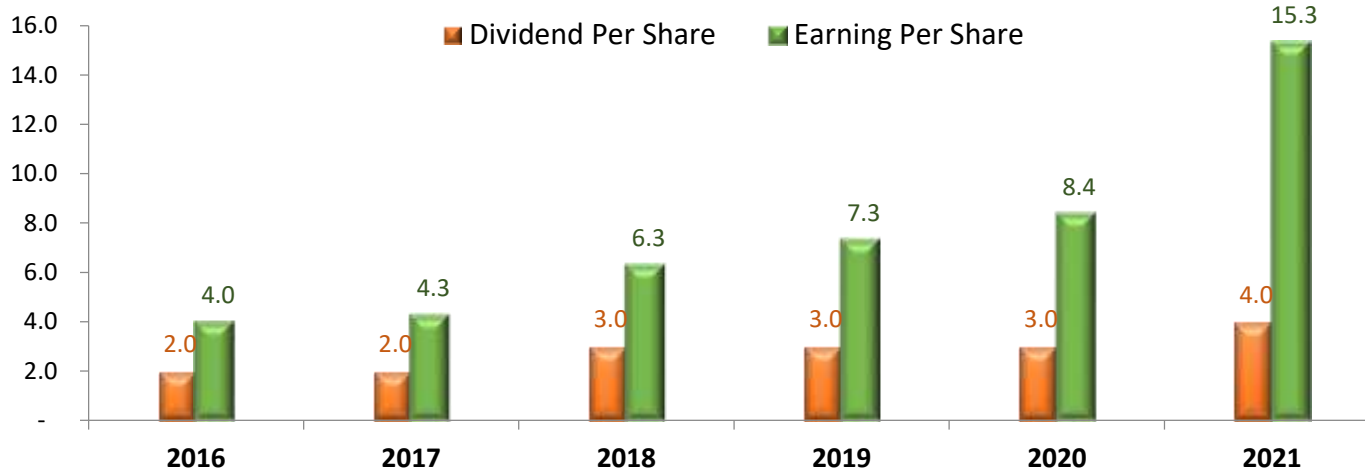


Gross Turnover - Consolidated



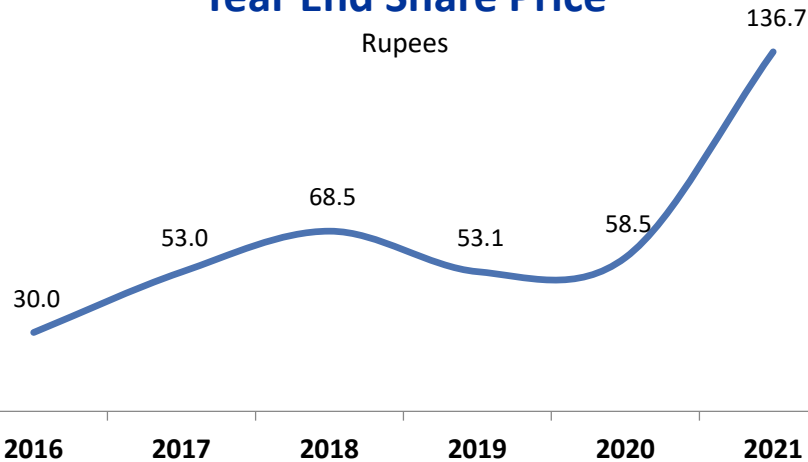


EPS Vs Dividend (Rs.)



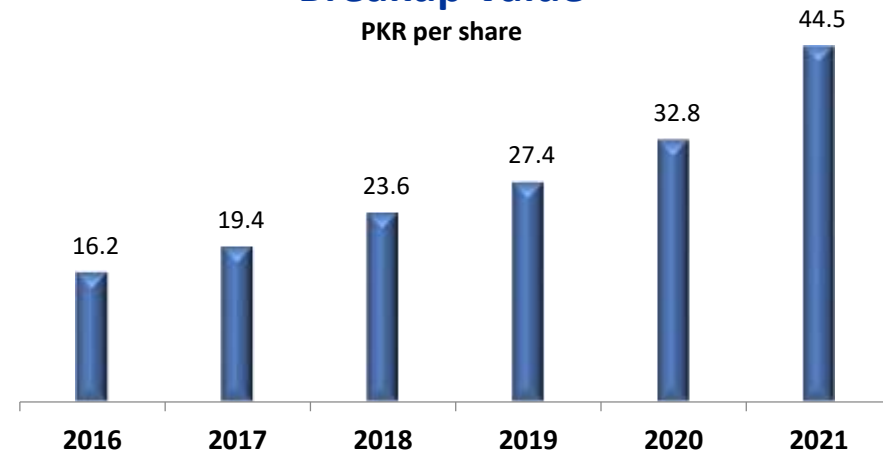
Year End Share Price

Rupees



Breakup Value

PKR per share



Equity & Long term loan

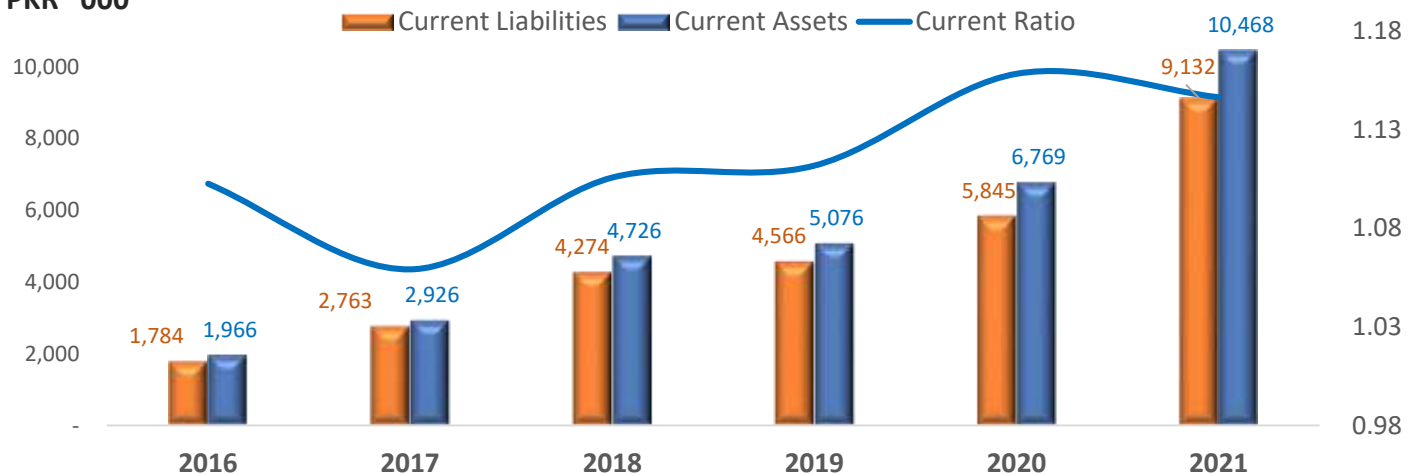
PKR in million



Current Ratio

Values PKR "000"

Ratio





Thank You

"Future is being close to customers and meeting their expectations each and every time."

