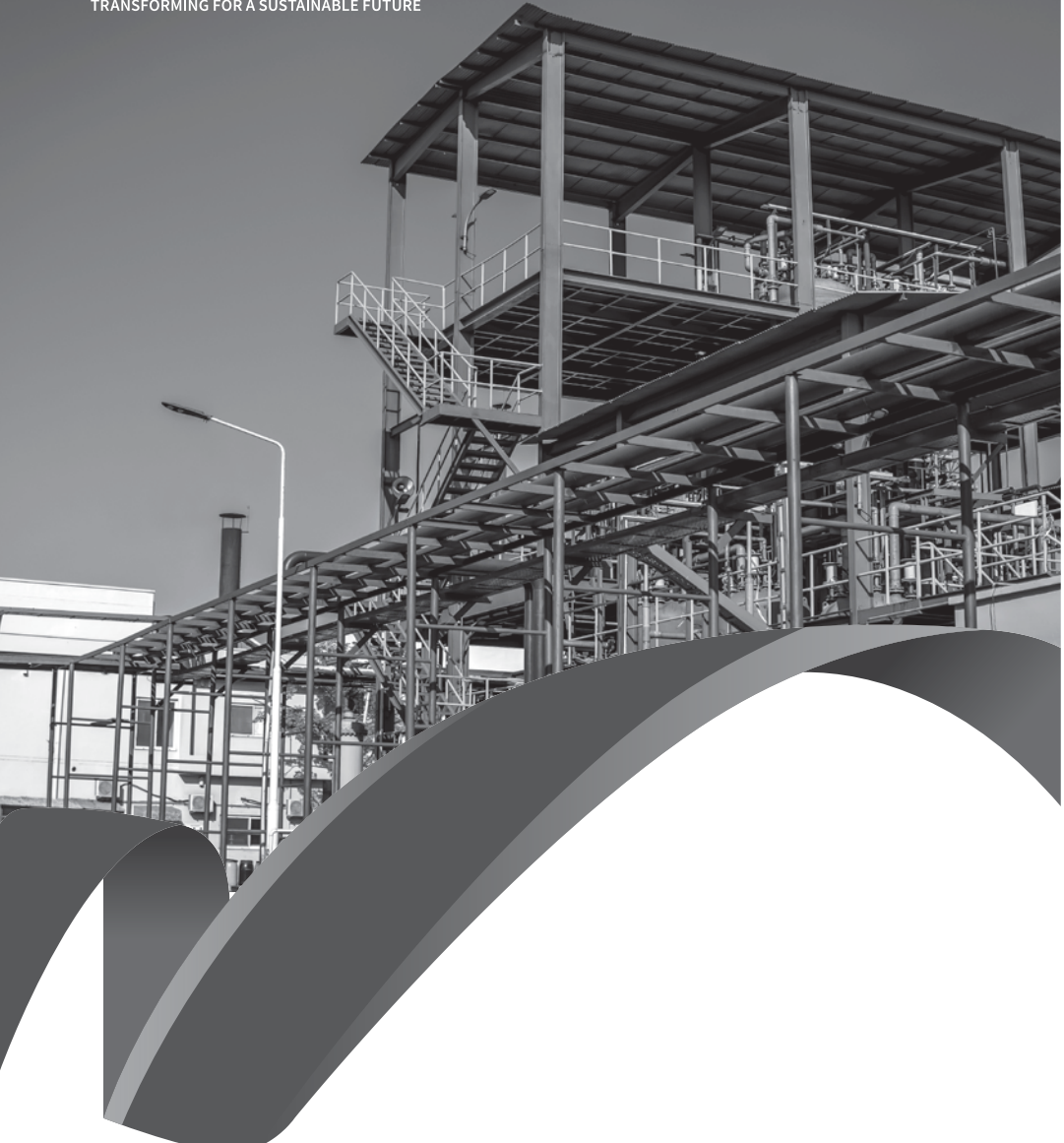


NIMIR

TRANSFORMING FOR A SUSTAINABLE FUTURE



QUARTERLY
REPORT
SEPTEMBER **2024**

Nimir Industrial Chemicals Limited

Company Information

▶ Board of Directors

Mr. M. Saeed-uz-Zaman	- Chairman
Mr. Zafar Mahmood	- Chief Executive Officer
Mr. Imran Afzal	
Mr. Aamir Jamil	
Mr. Javed Saleem Arif	
Mrs. Humaira Shazia	
Ms. Parveen Akhter Malik	
Mr. Saqib Anjum	
Mr. Abdul Jaleel Shaikh	
(Nominee - Pak Brunei Investment Company Limited)	

▶ Chief Financial Officer

Syed Sajid Nasim

▶ Company Secretary

Mr. Muhammad Inam-ur-Rahim

▶ Head of Internal Audit

Mr. Umair Tahir

▶ Audit Committee

Mr. Javed Saleem Arif	- Chairman
Mrs. Humaira Shazia	- Member
Mr. Abdul Jaleel Shaikh	- Member

▶ Human Resource & Remuneration Committee

Ms. Parveen Akhter Malik	- Chairman
Mr. M. Saeed-uz-Zaman	- Member
Mr. Zafar Mahmood	- Member

▶ External Auditors

BDO EBRAHIM & CO.
Chartered Accountants

▶ Legal Advisor

Cornelius, Lane & Mufti
Advocates & Solicitors

▶ Shares' Registrar

Corplink (Pvt.) Limited
Wings Arcade, 1-K (Commercial),
Model Town, Lahore.
Tel: +92 42 35916714 & 19
Fax: +92 42 35869037
www.corplink.com.pk

▶ Banks / DFIs

Al Baraka Bank Limited
Allied Bank Limited
Askari Bank Limited
Bank Alfalah Ltd
Bank Islami Pakistan Ltd
The Bank of Punjab
Habib Bank Limited
Habib Metropolitan Bank Limited
Industrial & Commercial Bank of China (ICBC)
MCB Bank Limited
Meezan Bank Limited
National Bank of Pakistan
Samba Bank Limited
Soneri Bank Limited
Standard Chartered Bank Pakistan Ltd
Pak Brunei Investment Company Limited
Pak Kuwait Investment Company (Pvt) Limited
Pak China Investment Company Limited
Pak Libya Holding Company (Pvt) Limited
Pair Investment Company Limited
United Bank Limited

▶ Registered Office / Plant 1

14.8 km., Sheikhpura-Faisalabad Road,
Bhikhi, District Sheikhpura, Pakistan.
Tel: +92 56 3883001-7
Fax: +92 56 3883010
Cell: +92 301-8221151, 301-8483950

▶ Plant 2

B -233 & 234 LIEDA, Hub Industrial Trading Estate,
Hub, District Lasbela, Balochistan

▶ Head Office

122-B, New Muslim Town,
Lahore, Pakistan.
Tel: +92 42 35926090-93
Fax: +92 42 35926099

▶ Karachi Office

607, Progressive Centre, Block-6,
PECHS, Shahrah-e-Faisal, Karachi.
Tel: +92 21 34327661-62

▶ Website

www.nimir.com.pk

Directors' Review Report

The Directors are pleased to present their report, along with the unaudited financial statements of Nimir Industrial Chemicals Limited (the "Company") for the first quarter ended September 30, 2024.

A summary of the financial results is as follows:

	September 2024	September 2023
	(Rs. '000')	(Rs. '000')
Gross Sales	12,981,285	12,150,898
Gross Profit	1,593,676	1,573,669
Operating Profit	1,256,203	1,313,199
Profit Before Taxation	464,995	492,348
Profit After Taxation	300,653	310,925
Earning Per Share (Rs.)	2.72	2.81

During the quarter under review, the Company's gross sales grew by 6.5%, rising from PKR 12.15 billion in the previous period to PKR 12.98 billion this year, driven largely by inflationary factors. Despite this growth, gross profit showed a modest 1% increase, while operating profit saw a slight decline due to higher distribution costs.


However, the economic outlook has improved, with inflation reducing to single digits and the State Bank lowering interest rates. As a result, the Company's financial costs dropped by 13%, significantly improving profitability. This allowed us to maintain a strong bottom line of PKR 301 million, just slightly below last year's profit of PKR 311 million.

In addition, we are pleased to announce the successful acquisition and seamless transition of the soap manufacturing facility from P&G, effective from 1st September 2024. This plant has been fully commissioned within the month and now serves a critical role as this facility will enable us to cater more efficiently to our southern customers and handle export demands.

With the stable currency and early signs of economic recovery, we are optimistic about improved consumer demand in the months ahead. The reduction in inflation and interest rates should further ease financial costs, supporting better performance for the rest of the financial year.

The management remains focused on driving optimal performance under these conditions, Insha Allah.

For and on the behalf of the Board


Aamir Jamil
Director


Zafar Mahmood
Chief Executive Officer

Lahore
October 28, 2024

ڈائریکٹرز کی رپورٹ

ڈائریکٹرز 30 ستمبر، 2024 کو ختم ہونے والے پہلی سہ ماہی کے لئے نئے شرائط سزمل کییکز لیجنڈ (کمپنی) کے فیئر آڈٹ شدہ مالیاتی گوشواروں کے ساتھ اپنی رپورٹ پیش کرتے ہوئے خوشی محسوس کرتے ہیں۔

مالیاتی نتائج کا خلاصہ حسب ذیل ہے۔

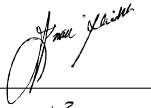
ستمبر، 2024	ستمبر، 2023	
		روپے ہزاروں میں
12,981,285	12,150,898	مجموعی فروخت
1,593,676	1,573,669	مجموعی منافع
1,256,203	1,313,199	منافع کارکردگی
464,995	492,348	ٹیکس سے پہلے کا منافع
300,653	310,925	ٹیکس کے بعد کا منافع
2.72	2.81	آمدنی فی حصص (روپے)

زیر جائزہ سہ ماہی کے دوران، کمپنی کی مجموعی فروخت میں 6.5% کا اضافہ ہوا جو گزشتہ مدت میں 12.15 بلین روپے سے بڑھ کر اس سال 12.98 بلین روپے ہوگا، جس کی بڑی وجہ افراط زر کے عوامل ہیں۔ اس سہ ماہی کے باوجود مجموعی منافع میں معمولی 1% اضافہ ہوا، جبکہ آپریٹنگ منافع میں زیادہ تھکنے لاکٹ کا وجہ سے معمولی کمی دیکھی گئی۔

تاہم، اقتصادی نقطہ نظر میں بہتری آئی ہے۔ افراط زر کی شرح سنگل ہندسوں تک کم ہو گئی ہے اور سٹیٹ بینک نے شرح سود میں کمی کی ہے۔ چنانچہ کمپنی کے مالی اخراجات میں 13% کی کمی واقع ہوئی ہے، جس سے منافع میں نمایاں بہتری آئی ہے۔ اس نے ہمیں 301 ملین روپے کی منطوق بائٹ ٹران کو برقرار رکھنے کی اجازت دی جو پچھلے سال کے 311 ملین روپے کے منافع سے تھوڑا کم ہے۔

اس کے علاوہ، ہم P&G سے سابقہ بینوٹیکس پٹرنگ کی سہولت کے کامیاب حصول اور ہوا رفتاری کا اعلان کرتے ہوئے خوشی محسوس کرتے ہیں، جو 1 ستمبر، 2024 سے نافذ العمل ہے۔ یہ پلانٹ ایک ماہ کے اندر مکمل طور پر شروع ہو گیا ہے اور اب یہ ایک اہم کردار ادا کر رہا ہے۔ کیونکہ یہ سہولت ہمیں اپنے جنوبی صارفین کو زیادہ موثر طریقے سے پھرا کرنے اور برآمدی مطالبات کو سنبھالنے کے قابل بنائے گی۔

مستحکم کرنسی اور معاشی بحالی کی ابتدائی علامات کے ساتھ ہم آنے والے مہینوں میں صارفین کی طلب میں بہتری کے بارے میں پر امید ہیں۔ ہنگامی اور شرح سود میں کمی سے مالیاتی اخراجات میں مزید نرمی ہونی چاہیے جو مالی سال کے بقیہ حصے میں بہتر کارکردگی کی حمایت کرتی ہے۔ انتظامیہ ان حالات میں بہترین کارکردگی دکھانے پر مرکوز ہے۔ انتظامیہ



عامر جمیل
ڈائریکٹر



ظفر محمود
چیف ایگزیکٹو آفیسر

لاہور
28 اکتوبر 2024ء

Condensed Interim Statement of Financial Position (Unaudited)

AS AT SEPTEMBER 30, 2024

	Note	(Un-audited) September 2024 (Rs. '000')	(Audited) June 2024 (Rs. '000')
ASSETS			
NON CURRENT ASSETS			
Property, plant and equipment	5	14,482,524	13,657,328
Intangibles		9,489	13,556
Long term deposits		35,248	32,559
		14,527,261	13,703,443
CURRENT ASSETS			
Stores, spare parts and loose tools		865,543	909,582
Stock in trade		6,870,692	8,985,999
Trade debts		5,661,063	5,150,632
Loans and advances		69,300	57,602
Trade deposits and short term prepayments		99,587	8,781
Other receivables		34,913	43,960
Tax refunds due from the Government		1,671,468	2,123,334
Cash and bank balances		101,008	303,170
		15,373,574	17,583,061
TOTAL ASSETS		29,900,835	31,286,504
EQUITY AND LIABILITIES			
Authorized Share Capital			
145,000,000 (30 June 2024: 145,000,000) Ordinary Shares of Rs. 10/- each		1,450,000	1,450,000
Issued, subscribed and paid up capital			
Issued, subscribed and paid up capital		1,105,905	1,105,905
Revenue reserve - Accumulated profits		7,385,863	7,251,094
		8,491,768	8,356,999
NON CURRENT LIABILITIES			
Long term loans	6	3,813,121	4,232,131
Lease liabilities		139,837	113,725
Net defined benefit liability-funded gratuity		244,449	231,949
Deferred tax liability		919,652	940,596
Deferred grant		518,760	561,117
Other long term liabilities	7	450,000	-
		6,085,819	6,079,517
CURRENT LIABILITIES			
Trade and other payables		2,600,128	2,077,117
Contract liabilities		186,104	204,220
Mark up accrued		530,509	576,876
Unclaimed dividend		14,937	14,937
Dividend payable		165,886	-
Short term borrowings		10,229,275	12,700,494
Current portion of non current liabilities		1,596,408	1,276,345
		15,323,248	16,849,988
CONTINGENCIES AND COMMITMENTS			
	8	-	-
TOTAL EQUITY AND LIABILITIES		29,900,835	31,286,504

The annexed notes from 1 to 12 form an integral part of this condensed interim financial information.


Chief Executive Officer


Director


Chief Financial Officer

Condensed Interim Statement of Profit or Loss (Unaudited)

FOR THE QUARTER ENDED SEPTEMBER 30, 2024

	Note	September 30, 2024	September 30, 2023
		Rs. "000"	Rs. "000"
Revenue from contracts with customers - gross		12,981,285	12,150,898
Less: Sales tax, trade discounts and commission		(1,849,994)	(1,799,999)
Revenue from contracts with customers - net		11,131,291	10,350,899
Cost of sales	9	(9,537,615)	(8,777,230)
Gross profit		1,593,676	1,573,669
Distribution costs		(192,710)	(131,813)
Administrative expenses		(144,763)	(128,657)
Operating profit		1,256,203	1,313,199
Other expenses		(42,687)	(36,490)
Other income		14,708	100,246
Finance cost		(763,228)	(884,606)
Profit before income taxation and levy		464,995	492,348
Levy		(9,664)	(5,400)
Profit before income tax		455,331	486,948
Taxation:			
Current		(175,621)	(182,268)
Deferred		20,943	6,245
		(154,678)	(176,023)
Profit after taxation		300,653	310,925
Earnings per ordinary share - Basic and diluted Rs.		2.72	2.81

The annexed notes from 1 to 12 form an integral part of this condensed interim financial information.

Condensed Interim Statement of Comprehensive Income (Unaudited)

FOR THE QUARTER ENDED SEPTEMBER 30, 2024

	September 30, 2024	September 30, 2023
	Rs. "000"	Rs. "000"
Profit after taxation	300,653	310,925
Other comprehensive income	-	-
Total Comprehensive Income for the Period	300,653	310,925

The annexed notes from 1 to 12 form an integral part of this condensed interim financial information.


Chief Executive Officer


Director


Chief Financial Officer

Condensed Interim Statement of Changes in Equity (Unaudited)

FOR THE QUARTER ENDED SEPTEMBER 30, 2024

Particulars	Issued, subscribed and paid up capital	Unappropriated Profit	Total
	Rs. "000"	Rs. "000"	Rs. "000"
Balance as on 01 July 2023	1,105,905	6,742,469	7,848,374
Final dividend for 2023 @ Rs. 2.00 per share	-	(221,181)	(221,181)
Total comprehensive income for the period (Jul 2023 to Sep 2023)	-	310,925	310,925
Balance as on 30 September 2023 (unaudited)	<u>1,105,905</u>	<u>6,832,213</u>	<u>7,938,118</u>
Balance as on 01 July 2024	1,105,905	7,251,094	8,356,999
Final dividend for 2024 @ Rs. 1.50 per share	-	(165,886)	(165,886)
Total comprehensive income for the period (Jul 2024 to Sep 2024)	-	300,653	300,653
Balance as on 30 September 2024 (unaudited)	<u>1,105,905</u>	<u>7,385,863</u>	<u>8,491,767</u>

The annexed notes from 1 to 12 form an integral part of this condensed interim financial information.



Chief Executive Officer



Director



Chief Financial Officer

Condensed Interim Statement of Cash Flows (Unaudited)

FOR THE QUARTER ENDED SEPTEMBER 30, 2024

	September 30, 2024	September 30, 2023
	Rs. "000"	Rs. "000"
CASH FLOW FROM OPERATING ACTIVITIES		
Profit before taxation	464,995	492,348
Adjustments for:		
Depreciation	225,933	222,851
Amortization	4,067	4,067
Gain on disposal of property, plant and equipment	(17)	(70,992)
Mark-up expense	755,386	870,947
Workers profit participation fund provision	24,973	26,442
Workers welfare fund provision	9,490	10,048
Provision for gratuity fund	16,500	14,000
	1,036,333	1,077,362
Operating profit before working capital changes	1,501,328	1,569,710
(Increase) / decrease in current assets:		
Stores, spares and loose tools	44,039	31,930
Stock in trade	2,115,307	51,175
Trade debts	(510,431)	142,509
Loans and advances	(11,698)	(76,088)
Trade deposits and short term prepayments	(90,806)	(109,305)
Other receivables	9,047	159,701
Tax refunds due from the Government	315,263	324,129
Increase / (decrease) in current liabilities:		
Trade and other payables	488,548	116,220
Contract liabilities	(18,116)	905,571
	2,341,154	1,545,842
Cash generated from / (used in) operations	3,842,482	3,115,552
Contribution drawn from gratuity fund	(4,000)	-
Markup paid	(793,862)	(867,297)
Tax paid	(48,681)	(155,326)
Long term deposits	(2,689)	-
	(849,232)	(1,022,623)
Net cash generated from / (used in) from operations	2,993,250	2,092,929
CASH FLOW FROM INVESTING ACTIVITIES		
Purchase of property, plant and equipment -net	(261,023)	(55,617)
Additions in capital work in progress	(790,152)	(118,203)
Sale proceeds from disposal of property, plant and equipment	63	88,448
Net Cash Used In Investing Activities	(1,051,112)	(85,372)
CASH FLOW FROM FINANCING ACTIVITIES		
Long term loans obtained	250,000	87,500
Long term loans repaid	(373,144)	(328,707)
Other long term liabilities	450,000	-
New leases acquired during the period	13,994	-
Lease rentals paid	(13,931)	(12,924)
Short term borrowings - net	(2,471,219)	(1,580,341)
Net cash (used in) / generated from financing activities	(2,144,300)	(1,834,472)
Net increase / (decrease) in cash and cash equivalents	(202,162)	173,085
Cash and cash equivalents at the beginning of the period	303,170	215,625
Cash and cash equivalents at the end of the period	101,008	388,710

The annexed notes from 1 to 12 form an integral part of this condensed interim financial information.



Chief Executive Officer



Director



Chief Financial Officer

Notes to the Condensed Interim Financial Information (Unaudited)

FOR THE QUARTER ENDED SEPTEMBER 30, 2024

1 THE COMPANY AND ITS OPERATIONS

Nimir Industrial Chemicals Limited ("the Company") was incorporated in Pakistan as a public limited company and its shares are listed on Pakistan Stock Exchange. The Company is engaged in manufacturing and sales of chemical products along with toll manufacturing of aerosol, soap products, home and personal care.

2 BASIS OF PREPARATION

2.1 These condensed interim financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards as applicable in Pakistan for interim financial reporting comprises of:

- International Accounting Standards (IAS) 34, Interim Financial Reporting, issued by the Internal Accounting Standards Board (IASB) as notified under the Companies Act, 2017; and
- Provisions of and directives issued under the Companies Act, 2017.

Where the provisions of and directives issued under the Companies Act, 2017 differ with the requirement of IAS 34, the provisions of and directives issued under the Companies Act, 2017 have been followed.

2.2 These condensed interim financial statements do not include all the information and disclosures required in the annual financial statements and should be read in conjunction with the financial statements of the Company for the year ended 30 June 2024.

2.3 These condensed interim financial statements are presented in Pak rupees, which is the Company's functional and presentational currency. The financial statements have been prepared under the historical cost convention. Figures have been rounded off to the nearest thousand rupee, unless stated otherwise.

3 ACCOUNTING POLICIES

The accounting policies and methods of computation of these condensed interim financial statements are the same as those followed in the preparation of annual financial statements for the preceding financial year ended June 30, 2024.

4 TAXATION

Provision for taxation is calculated on prevailing rates and these are subject to final adjustments in the annual audited financial statements.

5 PROPERTY, PLANT AND EQUIPMENT

	Period ended	Year ended
	Sep. 30, 2024	June 30, 2024
	(Un-audited)	(Audited)
	Rs."000"	Rs."000"
Operating fixed assets	14,327,894	13,427,301
Capital work in progress	154,630	230,027
	<u>14,482,524</u>	<u>13,657,328</u>

6 LONG TERM LOANS

	(Un-audited)	(Audited)
	Sep. 30, 2024	June 30, 2024
	Rs."000"	Rs."000"
Term finance	1,659,912	1,879,846
Term finance - under temporary economic refinance facility	3,298,297	3,416,152
Term finance *	250,000	-
	<u>5,208,209</u>	<u>5,295,998</u>
Mark-up accrued	99,138	114,190
	<u>5,307,347</u>	<u>5,410,188</u>
Current maturity of long term loans	(1,395,088)	(1,063,867)
	<u>3,912,259</u>	<u>4,346,321</u>
Less:- Mark-up accrued shown under current liabilities	(99,138)	(114,190)
	<u>3,813,121</u>	<u>4,232,131</u>

* This loan taken for acquisition of Hub plant and carries markup 3 months KIBOR + 125 BPS with grace period of one year.

7 OTHER LONG TERM LIABILITIES

This represents balance payable to P&G for acquisition of Hub plant. The total liability is Rs. 614 Million, out of which Rs. 164 million shown under current liabilities.

8 CONTINGENCIES AND COMMITMENT

8.1 CONTINGENCIES

There is no material change in the status of contingencies as reported in annual financial statements of the Company for the year ended June 30, 2024.

8.2 COMMITMENTS

Commitments in respect of letters of credit and letters of guarantee are as follows:

	(Un-audited) Sep. 30, 2024	(Audited) June 30, 2024
Letters of credit established for the import of raw materials, spare parts and machinery	3,040 million	3,514 million
Letter of guarantee given to SNGPL	156 million	156 million
Letter of guarantee given to PSO	59 million	59 million
Letter of guarantee given to TOTAL PARCO	7 million	7 million

9 COST OF SALES

	(Un-audited) Sep. 30, 2024 Rs."000"	(Audited) Sep. 30, 2023 Rs."000"
Opening stock of finished goods	1,554,939	2,996,374
Cost of goods manufactured	9,805,509	8,002,162
	11,360,448	10,998,536
Closing stock of finished goods	(1,822,832)	(2,221,306)
Cost of goods sold	9,537,615	8,777,230

10 TRANSACTIONS WITH RELATED PARTIES

The related parties and associated undertakings comprise parent Company, related group companies, directors and key management personnel. Transactions with related parties are as follows.

Name of Related Parties	Relationship	Nature of Transaction	Sep. 30, 2024	Sep. 30, 2023
			Rs."000"	Rs."000"
Nimir Resins Limited	Associated Company	Sale of goods	58,398	56,069
		Purchase of goods	1,166	1,020
		Services provided	7,858	1,816
		Services acquired	713	1,407
		Other Expenses	172	741
Nimir Overseas LLC	Subsidiary Company (Under Winding-up)	Sale of goods	-	295,768
Nimir Chemiclas Pakistan Limited	Associated Company	Sale of goods	101	5,468
Nimir Chemcoats Limited	Associated Company	Purchase of goods	918	-
		Services provided	2,585	-
		Services acquired	600	-
		Other Expenses	604	-
Nimir Energy Limited	Associated Company	Purchase of goods	5,537	-
		Services provided	1,041	-
		Other Expenses	650	-
Key Management Personnel				
Remuneration and other benefits			104,321	89,053

11 Corresponding figures

Corresponding figures have been re-arranged and re-classified, where necessary, for better and fair presentation. However no significant reclassifications / restatements have been made.

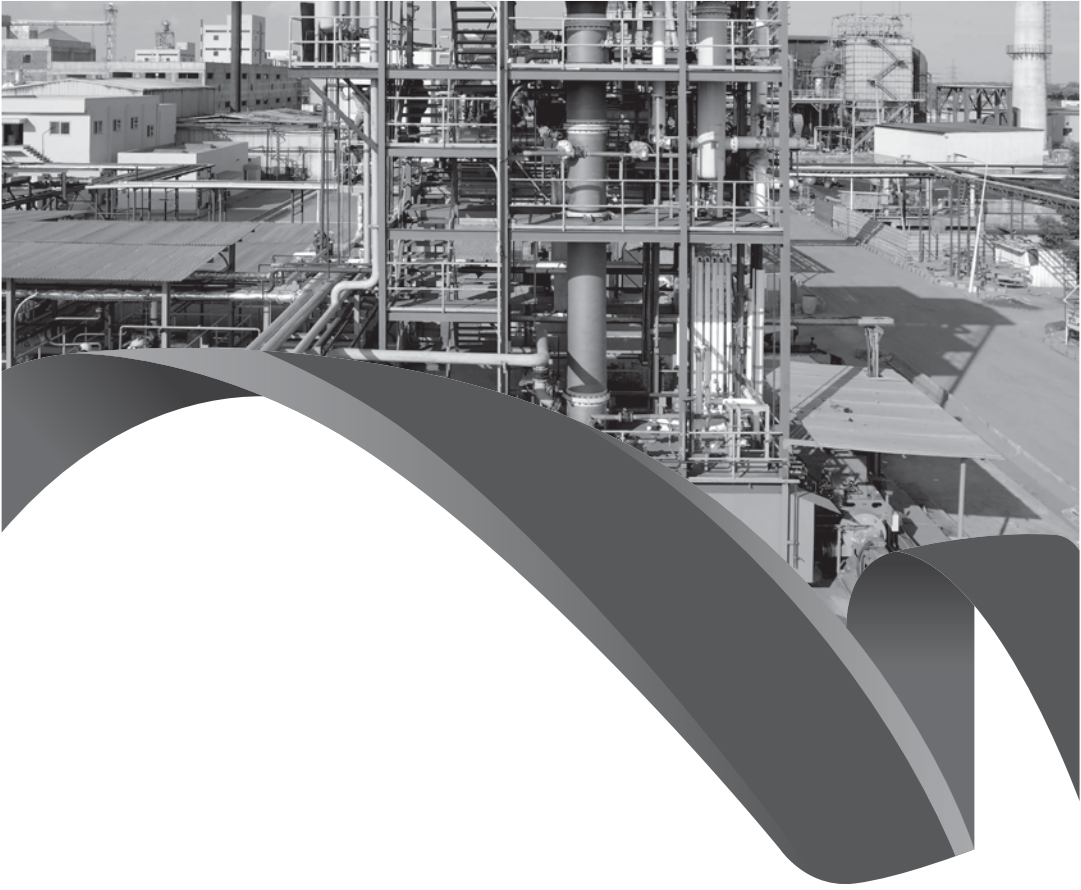
12 DATE OF AUTHORIZATION FOR ISSUE

These condensed interim financial statements (Un-audited) were authorized for issue on Monday, October 28, 2024 by the Board of Directors of the Company.


Chief Executive Officer


Director


Chief Financial Officer



Corporate Video



E-Brochure



Accounts

NIMIR

Nimir Industrial Chemicals Limited
14.8 Km., Sheikhpura Faisalabad Road,
Bhikhi, District Sheikhpura, Pakistan.

Phone: +92 (0)301 8483950
+92 42 35926090-93

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